Message from the President

We are providing various ICT businesses as "a cloud partner for companies"

The SoftBank group has been contributing to all mankind and human society through the Information Revolution since its inauguration.

We will contribute to the realization of a substantial information society through ICT services.

President & CEO
**Shinichi Ata**

Corporate Philosophy

Mission

Information Revolution - Happiness for everyone
- Technologies Design the Future -

Vision

**Generating New Value to the World
by Leading Technologies and Creativeness
with Diverse Work Styles and Opportunity-full Culture**

Value

**Accept Diversity
Three Perspectives x Three Actions**

Growth		Tanoshimu
Trust	X	
Value		Tsukuru Tsunagu
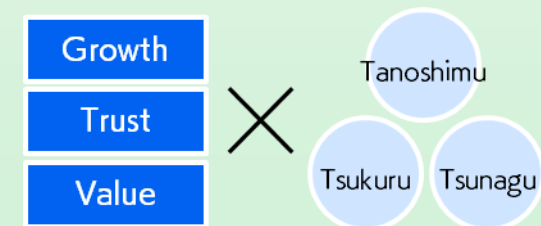
History of the business

Long-term targets and Positioning of the 3rd 3-Year Plan

Long-term goal

Enhance the competitiveness of Japanese companies
Becoming a Cloud Consulting & Service Company

- Cloud & Security No.1
- Creating Global Business with Customers through Advanced Technologies and Creativity

Listed on OTC

Listed on TSM

| 1999 | 2006 | 2012 |

Sales/Development of e-commerce and IT product

System integration

Platform solutions

E-commerce services

1st 3-Year Plan

| 2013 | 2014 | 2015 |

Defining Key Drivers

Cloud   Security   DM

Business transforms

Business size   Emerging technologies   Management system

2nd 3-Year Plan

| 2016 | 2017 | 2018 |

Cloud integration

IoT biz development

Goals in the 3rd 3-Year Plan

Be a service provider for Corp IT

Consult and Generate Biz IT

Busines Areas

ICT Service Business

Utilizing advanced technologies such as cloud computing, security, IoT, and AI to contribute to the digital transformation of client companies, and to the creation of new businesses

Business IT Solutions

Customers: Global manufacturing, construction and agriculture

- Consulting service
- DX、AI, IoT Solutions, etc.

Technical Solutions

Customers: SoftBank Companies

- System development and operational support for non-cloud environments
- Support for client companies' development systems (managerial agency for developers), etc.

Corporate IT Solutions

Customers: Corporations, municipalities, independent admin. institutions, Softbank Corp.

- Cloud migration of in-house systems such as e-mail
- Security operation monitoring of customer systems, etc.

EC Solutions

Customers: Consumer

- EC site management agency for sales of security software, etc.
- EC sales of font licenses, etc.

Microsoft Cloud Business Strengths

Top-class domestic implementation track record, and technical capacity recognized by Microsoft

Performance

Started cloud business in 2009, when the cloud was still in its infancy

Numerous implementation successes with leading companies
(Construction/manufacturing industry, education sector, etc.)

Cloud Implementation Successes

1,119
companies

Cloud SI Implementation	ClouXion Implementation
413 companies	**706** companies

(as of end of September 2020)

Certification

Accreditation to prove the performance of partners dealing with cloud solutions

Claimed
The GOLD Prize in 5 areas

Microsoft Cloud Performance Competencies

Gold ● Cloud Platform
Gold ● Cloud Productivity
Gold ● Enterprise Mobility Management
Silver ● S&M Cloud Solutions
Silver ● Cloud Business Applications

Evaluation

Award for implementation track record and advanced initiatives for global partners

Awarded for eight consecutive years

Microsoft Partner of the Year

9-time award winner; Awarded for eight consecutive years since 2014

Japan's first quadruple crown

Security Business Strengths

Fusion of knowledge and know-how accumulated through providing cloud and security solutions

Performance

Track record of implementation success in security monitoring

- Major communications carrier
- Local government information security cloud
- Manufacturing/construction industries, etc.

Utilization of Knowledge

Unique AI modeled on analyst experience and knowledge

Able to analyze as many as 10 billion event logs and alerts per day on a proprietary log analysis base built on the cloud

Accolades

Implementation track record and technical efforts recognized by Microsoft, security product manufacturers, etc.

Received numerous external awards

Microsoft Japan Security and Compliance Award 2018

Japan Network Security Association JNSA Award Special Award 2017

Imperva, Inc. Top Growth Partner Award 2017

McAfee Partner Award 2016 2 awards

Targeted Management Indicators and Key Themes

FY2021 Management Indicators

- **Operating income of 4.3 billion yen** (20% CAGR from FY18/2.5 billion yen as a starting point)
- **Business IT & Corporate IT to 50% as a percentage of total net sales**
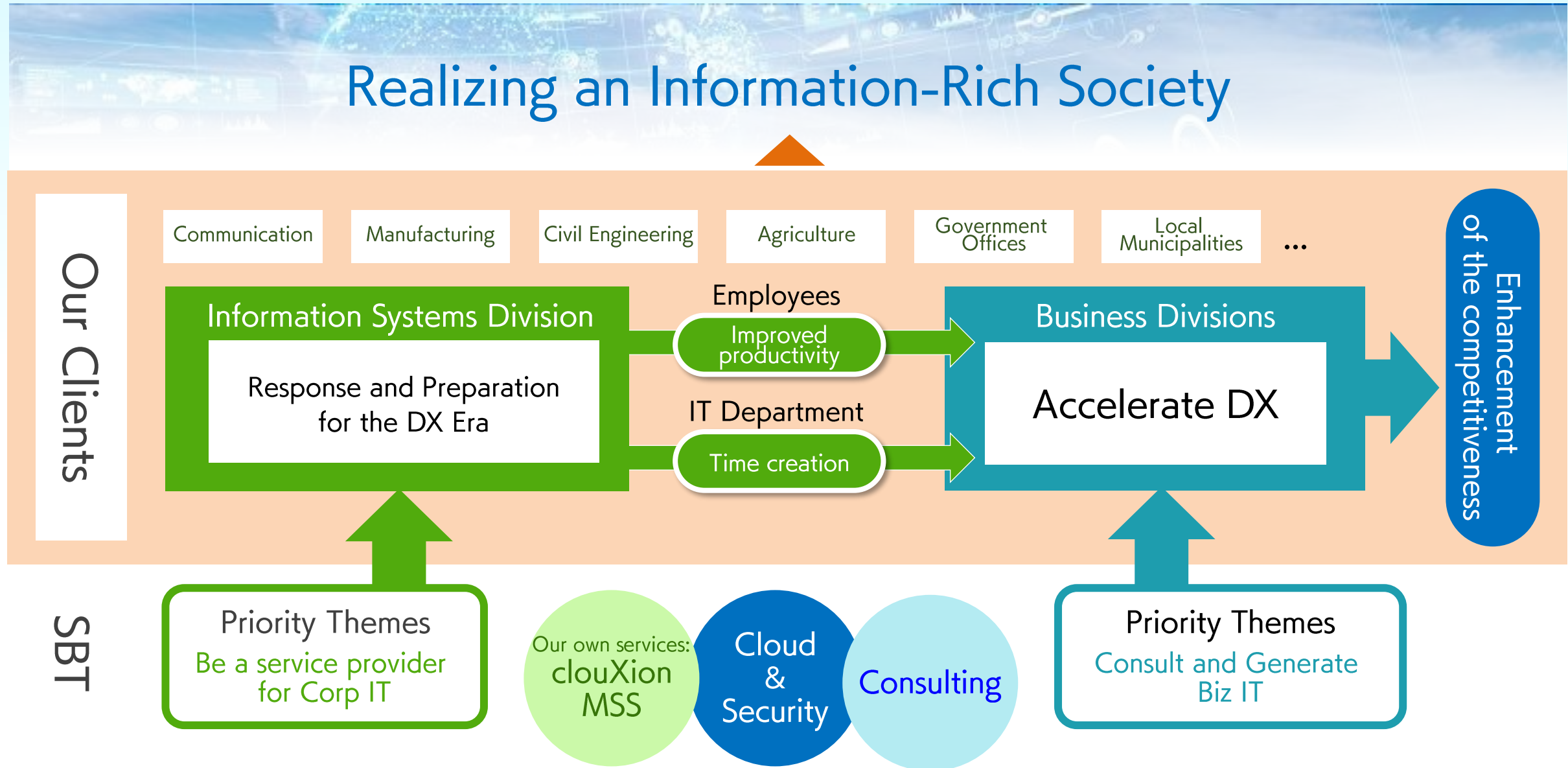- **ROE 13%**

Key Themes

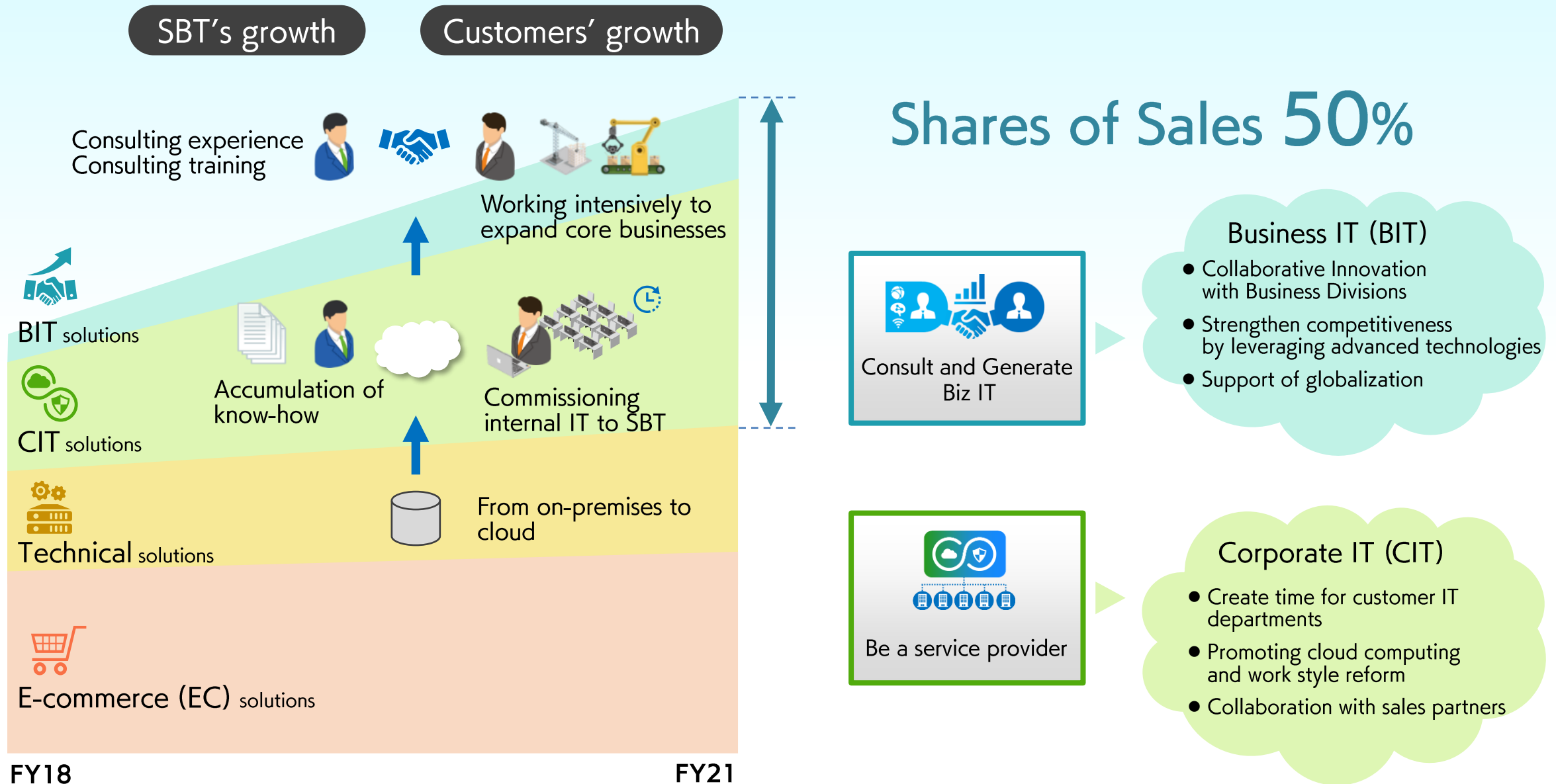### Be a service provider for Corp IT

Consult and Generate Biz IT

SBT's Aims for the Future

Realizing an Information-Rich Society

Our Clients

| Communication | Manufacturing | Civil Engineering | Agriculture | Government Offices | Local Municipalities | ... |

Information Systems Division

Response and Preparation for the DX Era

Employees
Improved productivity

IT Department
Time creation

Business Divisions

Accelerate DX

Enhancement of the competitiveness

SBT

Priority Themes
Be a service provider for Corp IT

Our own services:
clouXion
MSS

Cloud & Security

Consulting

Priority Themes
Consult and Generate Biz IT

Growth of Cloud Business (BIT and CIT) Focused on the Third Medium-Term Management Plan

SBT's growth   Customers' growth

Consulting experience
Consulting training

Working intensively to expand core businesses

BIT solutions

Accumulation of know-how

CIT solutions

Commissioning internal IT to SBT

Technical solutions

From on-premises to cloud

E-commerce (EC) solutions

FY18   FY21

Shares of Sales 50%

Business IT (BIT)

Consult and Generate Biz IT

- Collaborative Innovation with Business Divisions
- Strengthen competitiveness by leveraging advanced technologies
- Support of globalization

Corporate IT (CIT)

Be a service provider

- Create time for customer IT departments
- Promoting cloud computing and work style reform
- Collaboration with sales partners

Awards received

Cloud

Microsoft Partner of the Year
8 consecutive years

- Power Apps & BI Award (2021)
- Internet of Things (IoT) Award, Automotive Award (2020)
- Internet of Things (IoT) Award (2019)
- Security and Compliance Award (2018)
- Cloud Productivity Award (2017)
- Messaging Award、Public Sector Award、Cloud Platform Award (System Integrator) (2016)
- Cloud Platform Competency Award(System Integrator) Identity and Access Competency Award (2015)
- Identity and Access Competency Award (2014)
- Cloud Partner Award (2012)

Microsoft Worldwide Partner Award
4 Prize

- 2020 Microsoft Country Partner of the Year
- The Microsoft 2019 Partner of the Year Awards "Internet of Things Partner of the Year" finalists
- Collaboration and Content Partner of the Year Finalist (2017)
- Country Partner of the Year Award、Cloud Packaged Solutions、Messaging、Public Sector-Government Award (2016)

Security

Imperva, Inc.
Top Growth Partner Award Award (2017)

Japan Network Security Association
JNSA Prize special award (2017)

McAfee
Received Partner Award 2016
2 category award

27th Nikkei New Office Award
Office Security Award (2014)

Others

7th Japan HR Challenge Award
Winning the Excellence Award in the Recruiting Division (2018)

GOOD DESIGN AWARD 2018

To the next generation of Web Browser text layout
The activities of the study group were awarded the Good Design Award. SBT contributes through the provision of "FONTPLUS". (2018)
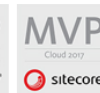
Sitecore MVP Award
Received 3 in the technology category(2020)

Sitecore MVP Award
Received 4 in the technology category(2019)

Sitecore MVP Award
Received the highest number of 5 in Japan for 2 consecutive years (2018)

Sitecore MVP Award
Received the highest 5 awards in Japan (2017)

Sitecore MVP Award
Awarded (2016)

SB Technology by Numbers

*Items not marked as "consolidated" are statistics for SBT alone.

Employees

SBT consolidated Number of Employees
1,328
(As of September 2021)

2020th New Graduate
45
(consolidated basis)

Average age
37.9
years of age

Working Style

Reduction of overtime by improving productivity
42 hours → **24** hours
FY2015   FY2020

Percentage of paid leave taken per employee
60%

Percentage of employees commuting to main office
79%
(Headquarters office FY20H2 achievements)

Growth Support

Use of Skill Development Leave (FY2020)
Number of employees who have acquired
184
Total days acquired
410

PHP Holder
107

CBAP Holder
16
(March 2021)

Technical Personnel

Ratio of job types
7 : 2 : 1
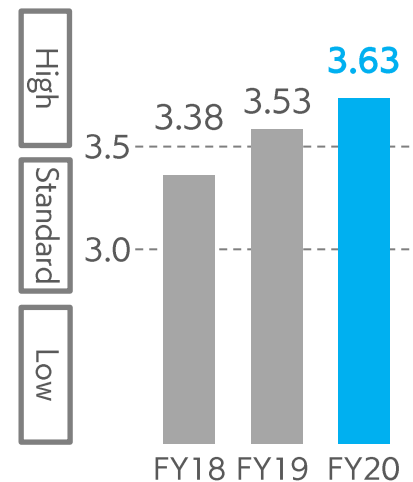(Technology) (Sales) (Management)

Development partners
2,700
(March 2021)

Index per Employee

Net sales
49.8
54.6
53.0
1,012
1,068
1,328
FY18 FY19 FY20

Operating income
2.5
2.8
2.9
FY18 FY19 FY20

(consolidated, millions of yen)
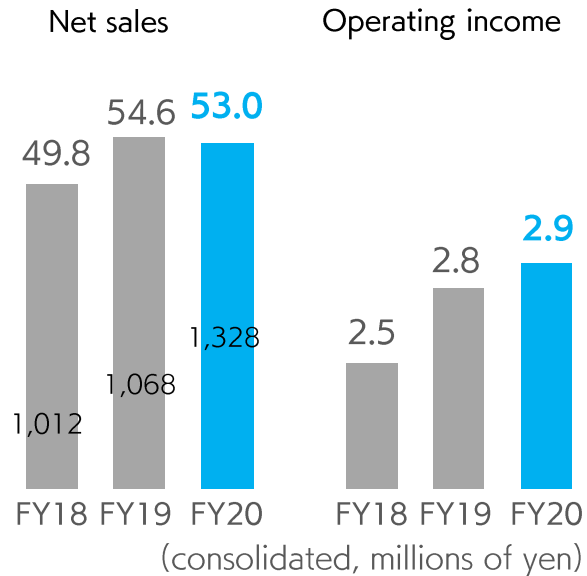
Comprehensive Employee Satisfaction (5-Level Evaluation)

High
Standard
Low

3.38
3.53
3.63
3.5
3.0
FY18 FY19 FY20

PMP (Project Management Professional)
An international standard qualification for project management that requires broad knowledge and practical experience as a project manager. Twenty-two percent of SBT technical employees possess this certification.

CBAP (Certified Business Analysis Professional)
Qualification exams that authorize experienced business analysis practitioners with more than five years of experience.
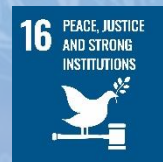
One of the most important indicators for our employees is the sense that their work is rewarding. Every year, each index in the survey related to rewarding work is rated high.

Information Revolution – Happiness for everyone
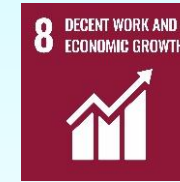## – Technologies Design the Future –

One! SBT

The SBT Group aims to achieve the Sustainable Development Goals (SDGs) by providing ICT services.

SUSTAINABLE DEVELOPMENT GOALS

| 1 NO POVERTY | 2 ZERO HUNGER | 3 GOOD HEALTH AND WELL-BEING | 4 QUALITY EDUCATION | 5 GENDER EQUALITY | 6 CLEAN WATER AND SANITATION | 7 AFFORDABLE AND CLEAN ENERGY | 8 DECENT WORK AND ECONOMIC GROWTH | 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE |

| 10 REDUCED INEQUALITIES | 11 SUSTAINABLE CITIES AND COMMUNITIES | 12 RESPONSIBLE CONSUMPTION AND PRODUCTION | 13 CLIMATE ACTION | 14 LIFE BELOW WATER | 15 LIFE ON LAND | 16 PEACE, JUSTICE AND STRONG INSTITUTIONS | 17 PARTNERSHIPS FOR THE GOALS |

Initiatives for Social Infrastructure

Contributing to the development of society and industry and creating new value by promoting DX

8 DECENT WORK AND ECONOMIC GROWTH

9 INDUSTRY, INNOVATION AND INFRASTRUCTURE

11 SUSTAINABLE CITIES AND COMMUNITIES

Providing solutions for transforming businesses through the cloud and cutting-edge technologies

Corporate Digitalization

Microsoft Azure
Microsoft 365 × clouXion
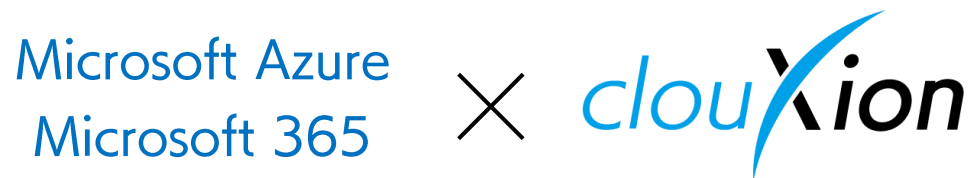
Improving efficiency and productivity by promoting new work styles suited for the post-COVID "new normal" era and promoting digitalization of tasks

Location-independent communication infrastructure	Computerization of contracts and applications both internally and externally	Implementation of online meetings, recruitment, and training	Shift to online announcement of financial statements and shareholder general meetings

Industrial Digitalization

IoT Core Connect

Integrated management of items and data needed to utilize IoT Contributing to enhanced competitiveness by co-creating new businesses through DX

【Manufacturing Industry】 Remote monitoring of equipment and service renovation	【Manufacturing industry】 Development of a coin laundromat platform	【Construction industry】 Automation of building management in the construction industry

Initiatives for Social Infrastructure

Supporting the creation of a resilient social infrastructure in an age when cyber attacks directly affect people's lives and businesses

We provide a variety of solutions to prepare for the expanding threat of cyber attacks.

Cyber Resilience

Local Government Information Security Cloud	Zero Trust Security	Managed Security Service
Security measures against cyber attacks Achieving efficiency and convenience for local governments	Security measures irrespective of location in response to the new normal era	Monitoring/operation by security experts 24 hours a day, 365 days a year

Resilient Communities

Leading Companies · Government Offices

Corporate Data

Corporate Data (As of March 31, 2021)

Trade Name	SB Technology Corp. (*)
Address	27-30, Shinjuku 6-chome, Shinjuku-ku, Tokyo
Description of Businesses	ICT services business
Establishment	October 16, 1990
Common stock	JPY 1,235 mn
Number of employees	1,328 (consolidated)

(*) The company name was changed to SB Technology Corporation as of October 1, 2019.

Board of Directors (As of July 1, 2021)

Member of the Board

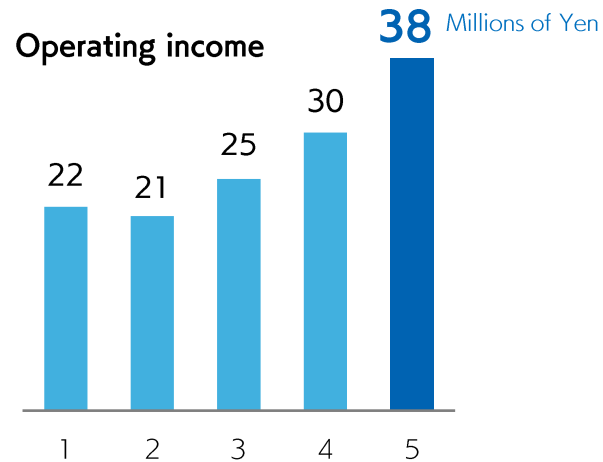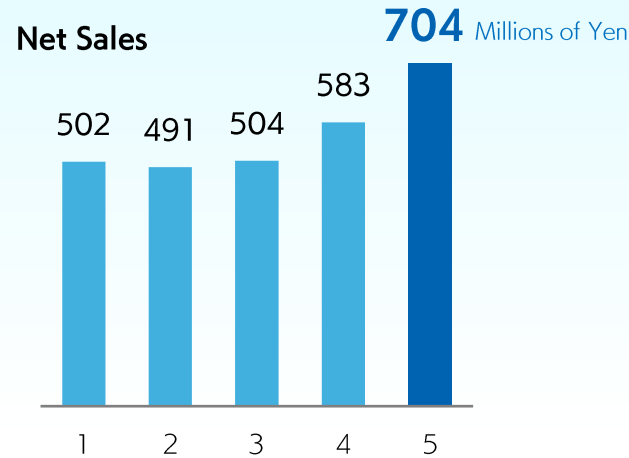|	
Representative Director President & CEO	Shinichi Ata
Member of the Board CSO	Mitsuhiro Sato
Member of the Board CFO	Masaaki Okazaki
Member of the Board	Kimihiko Kaneko
External Member of the Board	Shigeo Suzuki
External Member of the Board	Yoshie Munakata

Audit & Supervisory Board Member

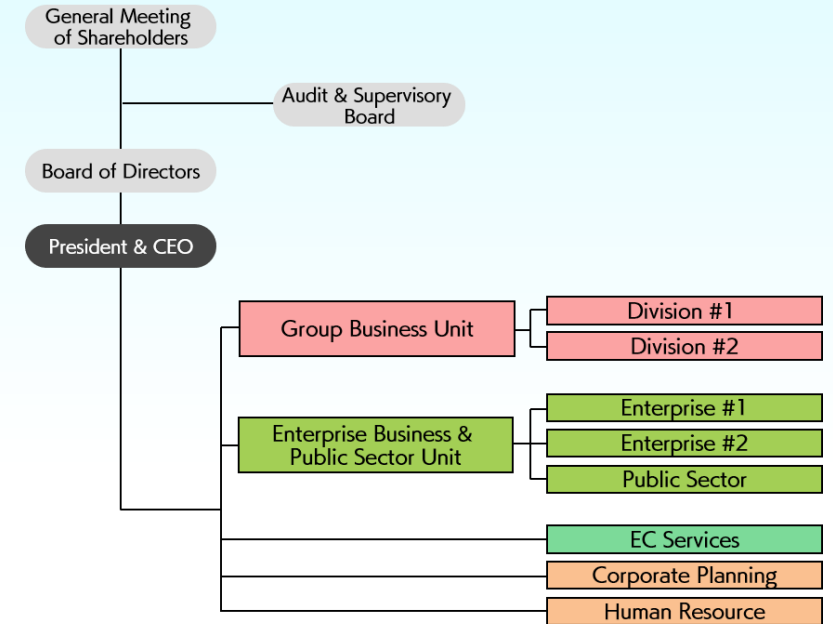|	
Chairman of Audit & Supervisory Board	Mitsumasa Ueno
Audit & Supervisory Board Member	Haruhiko Hirose
Audit & Supervisory Board Member	Michiaki Nakano
Audit & Supervisory Board Member	Naito Takashi

Vice President

Chief Executive Officer	Shinichi Ata
Vice President Executive Officer CSO	Mitsuhiro Sato
Executive Vice President CFO	Masaaki Okazaki
Executive Vice President CIO	Akira Kitamura
Executive Vice President	Masaki Watanabe
Senior Vice President CCO	Seiichi Masaoka
Vice President	Takashi Kodama
Vice President	Makoto Aoki
Vice President	Takuya Miyazawa

Management Summary

Net Sales

704 Millions of Yen

1	2	3	4	5
502	491	504	583	704

Operating income

38 Millions of Yen

1	2	3	4	5
22	21	25	30	38

Organization Chart (As of April 1, 2021)

General Meeting of Shareholders
Audit & Supervisory Board
Board of Directors
President & CEO

- Group Business Unit
  - Division #1
  - Division #2
- Enterprise Business & Public Sector Unit
  - Enterprise #1
  - Enterprise #2
  - Public Sector
- EC Services
- Corporate Planning
- Human Resource

Certification and Accreditation (As of August 1, 2021)

10820357

ISMS Registration JUSE-IR-302

ISMSCertification・Scope of Certification
Head office/Shibadaimon/Tennozu
Nagoya/Osaka/Fukuoka

Eruboshi

Kurumin

Group Structure

SoftBank Group Corp.

SoftBank Corp.

SB Technology

Group Companies (As of April 1, 2021)

M-SOLUTIONS, Inc.
Providing cloud services and system design, development, operation and maintenance services primarily focused on smart devices

FONTWORKS Incorporated
Planning, development, and sales of fonts (typefaces), software development, technical services, OEM, etc.

Kan Corporation
Providing educational content that employs cloud services to achieve internal business improvement and innovations in communication.

CyberTrust Japan Co., Ltd.
Providing of IoT services, OSS/Linux services, and certification/security services

REDEN Corp.
Providing a platform to promote the use of agricultural data and support the acceleration of the agricultural growth cycle

DENEN Co. Ltd.
Providing system consulting and web system development solutions, primarily for the telecommunications sector and local governments.

I/O SYSTEM INTEGRATION CO., LTD
Development, sales and maintenance of information processing systems

Information Revolution - Happiness for everyone

-Technologies Design the Future-