

First Quarter of the Fiscal Year Ending March 31, 2017  
(FY2016 Q1)

# Results of Operations

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July 27, 2016  
SoftBank Technology Corp.

# Important Information about this Presentation

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1. Starting in the fiscal year ending March 31, 2017, the service categories of the ICT Services business of the Group were renamed as follows. System Integration was renamed Cloud Systems. In addition, Platform Solutions in the Platform Solutions service category was renamed IT Infrastructure Solutions. Microsoft Solutions in the Cloud Systems service category was renamed Cloud Solutions.
2. Starting in the fiscal year ended March 31, 2016, cloud-based system development projects, previously included in the service category of System Integration, are now reclassified and included in Cloud Solutions. The figures for the fiscal years ended March 31, 2015 and earlier on this presentation use the new service category.
3. Starting with the fiscal year ended March 31, 2016, the method used for the allocation of the amount of elimination of internal transactions with subsidiaries for the marginal profit has been revised. This revision has been applied to sales and marginal profits for each service category in the fiscal years ended March 31, 2015 and earlier.
4. EBITDA figures shown on this presentation are the sum of operating income/loss, depreciation and amortization of goodwill.
5. Figures in all graphs in this presentation may differ slightly from figures in earnings announcements because of rounding.

## Disclaimer

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This presentation was prepared based on information available and views held at the time it was made. Its statements that are not historical facts, including, without limitation, plans, forecasts and strategies, are “Forward-looking statements,” which are by their nature subject to various risks and uncertainties. The actual results and others may differ materially from those expressed or implied in any forward-looking statement due to a change in the operating environment or for other reasons.

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The background of the slide features a soft-focus image of a landscape. In the foreground, there is a dense forest of green trees. In the middle ground, a white wind turbine stands prominently. The sky above is a pale blue with wispy white clouds, and several birds are captured in flight, scattered across the upper half of the frame. The overall aesthetic is clean and modern, with a color palette dominated by blues, greens, and whites.

# Results Overview

# FY2016 Q1 Results Summary

## Comparison with the previous fiscal year

### Overview

- Sales and earnings increased compared to the same period in the previous fiscal year thanks to steady progress of large projects including public sector projects

(Millions of yen)	FY16Q1	FY15Q1	Amount of change	Ratio of change
Net sales	10,671	9,201	+1,469	+16.0%
Operating income	238	180	+58	+32.6%
Ordinary income	234	185	+49	+26.5%
Profit attributable to owners of parent	133	78	+54	+69.4%
EBITDA	466	417	+49	+12.0%

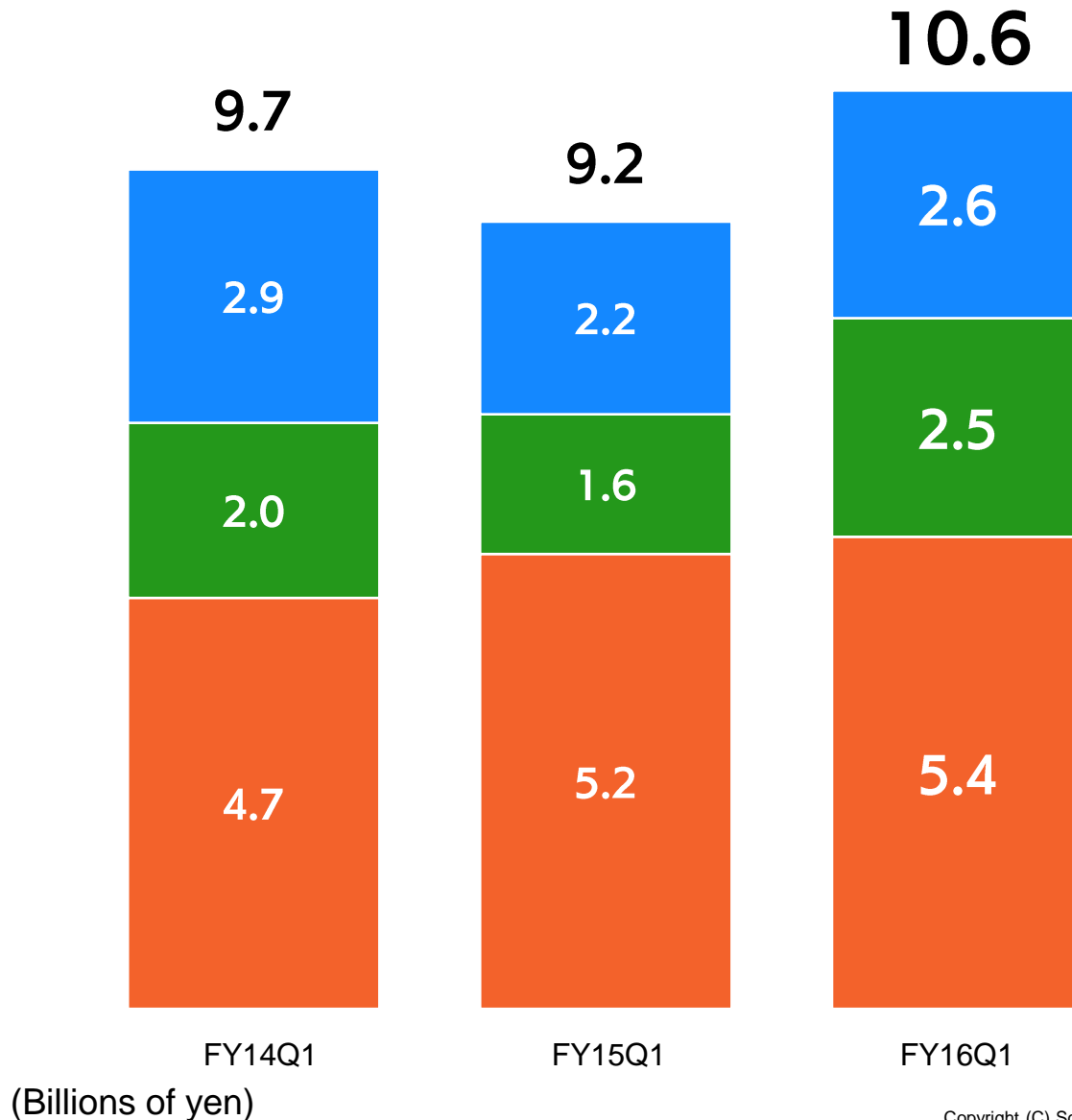
Note: EBITDA = Operating income (loss) + Depreciation+ Amortization of goodwill

## Overview

- Progress is about the same as the same period of the previous fiscal year toward the full year forecast.

(Millions of yen)	FY16Q1	FY16 Full year	Differences	Progress Ratio
Net sales	10,671	47,000	36,328	22.7%
Operating income	238	2,400	2,161	9.9%
Ordinary income	234	2,300	2,065	10.2%
Profit attributable to owners of parent	133	1,500	1,366	8.9%


# Net Sales by Service Category





**FY16Q1** consolidated sales  
**10.6** billion yen

Year-on-year sales +1.4 billion yen (+16.0%)

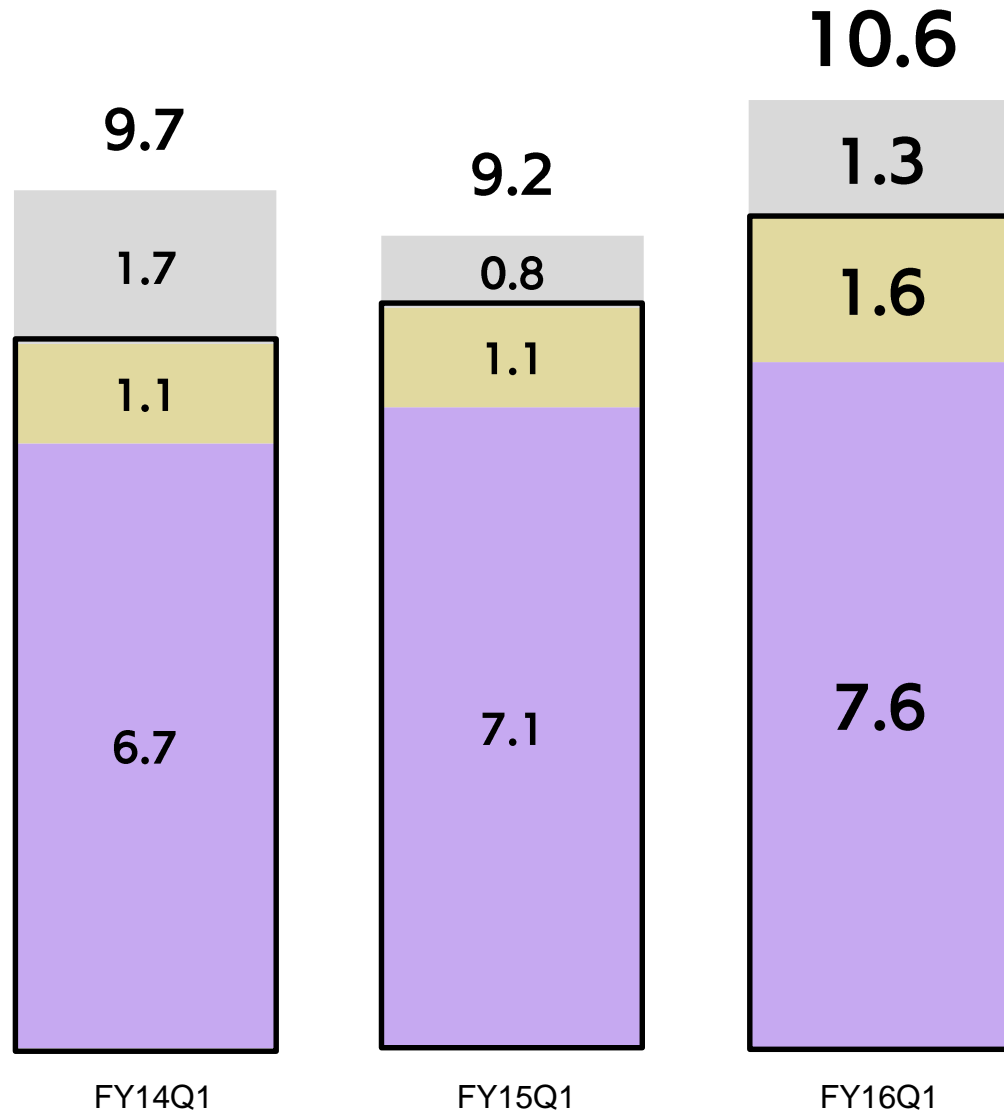
Year-on-year sales by Type of  
Products and Services :

Platform solutions  +0.4 billion yen, +17.8%

Cloud System  +0.8 billion yen, +49.0%

Digital marketing  +0.2 billion yen, +4.6%

# Net Sales by Type of Products and Services



(Billions of yen)

Steady progress with the structural reform  
of business operations  
Operation and services + Development  
excluding Hardware sales  
Year-on-year: **+1.0** billion yen, **+12.1%**

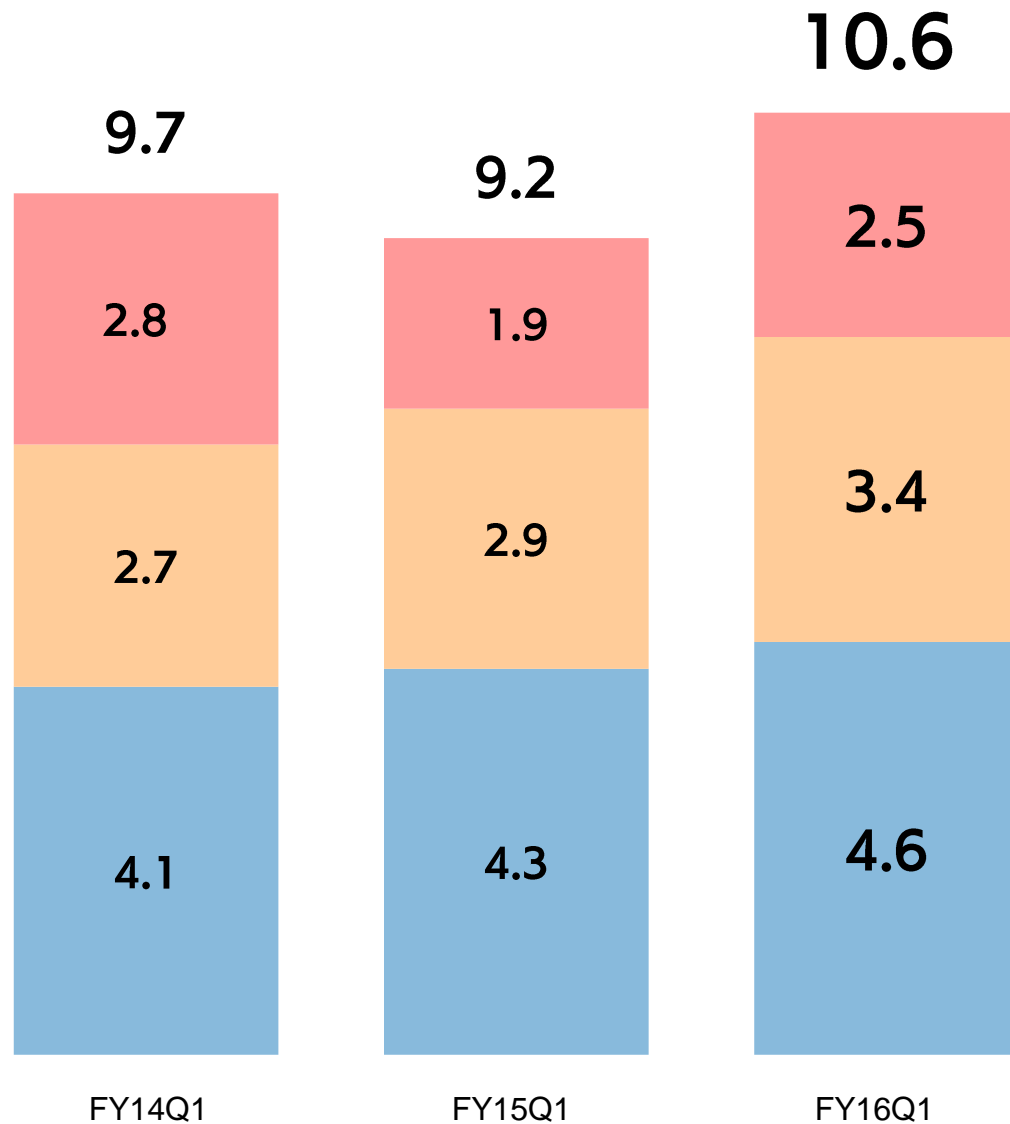
## Year-on-year sales by Type of Products and Services :

Hardware sales ➡ **+ 0.4** billion yen, **+54.0%**

Development ➡ **+ 0.4** billion yen, **+39.2%**

Operation and services ➡ **+ 0.5** billion yen, **+7.6%**





(Billions of yen)

Year-on-year sales:

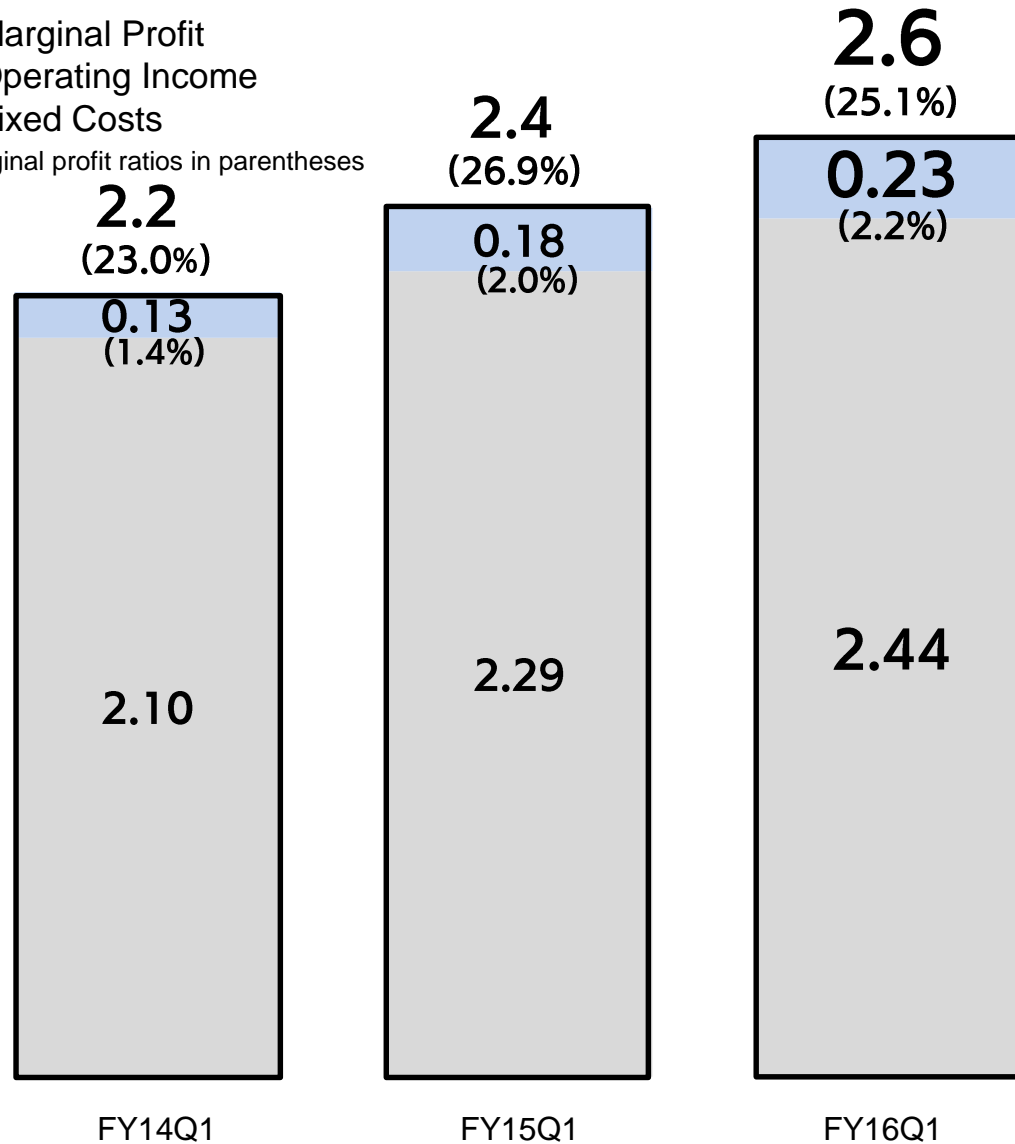
**SoftBank Group** **+0.6 billion yen, +31.6%**  
Sales of hardware sales and development increased**Non-SoftBank Group** **+0.4 billion yen, +16.4%**  
Received large scale of projects mainly in public sector**E-commerce services for individuals** **+0.3 billion yen, +8.7%**

□ Marginal Profit

■ Operating Income

■ Fixed Costs

\*Marginal profit ratios in parentheses



(Billions of yen)

FY16 Q1 cumulative marginal profit

**2.6** billion yen

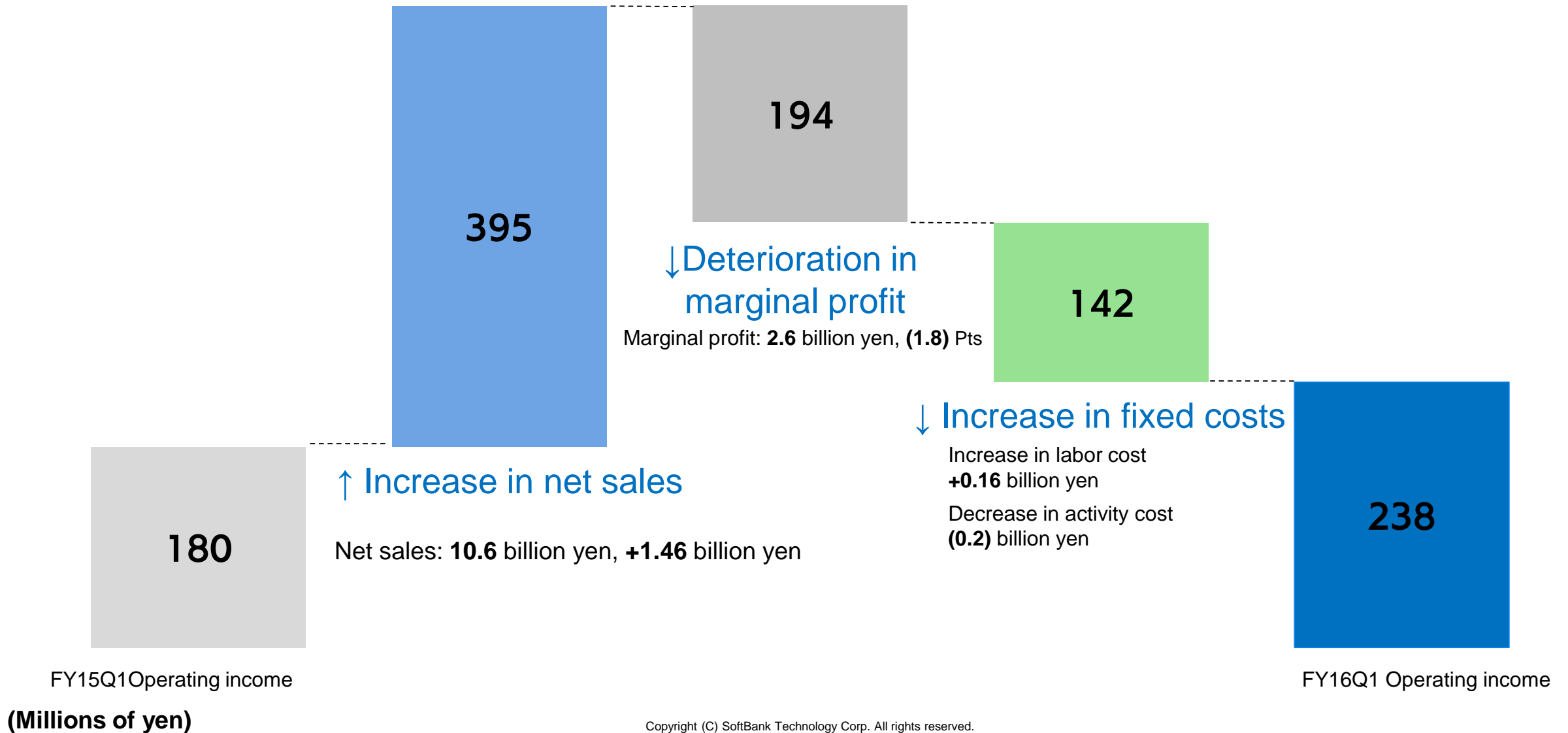
Year-on-year: **+0.2** billion yen, **+8.1%**

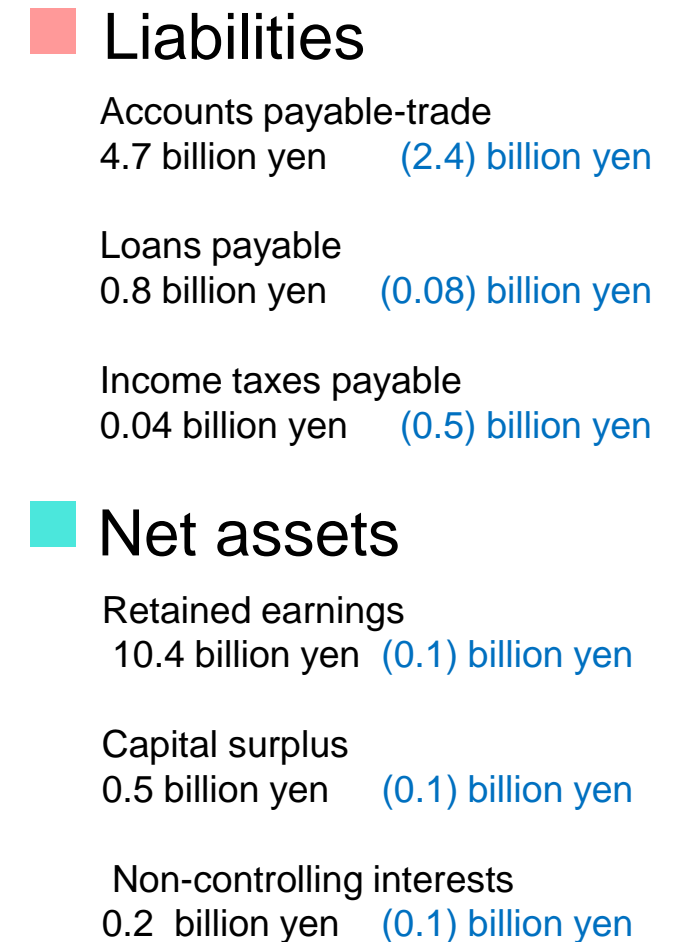
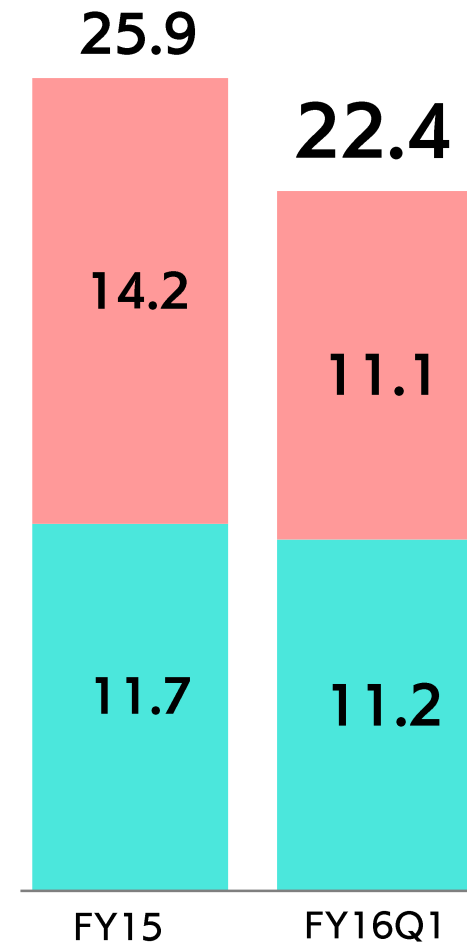
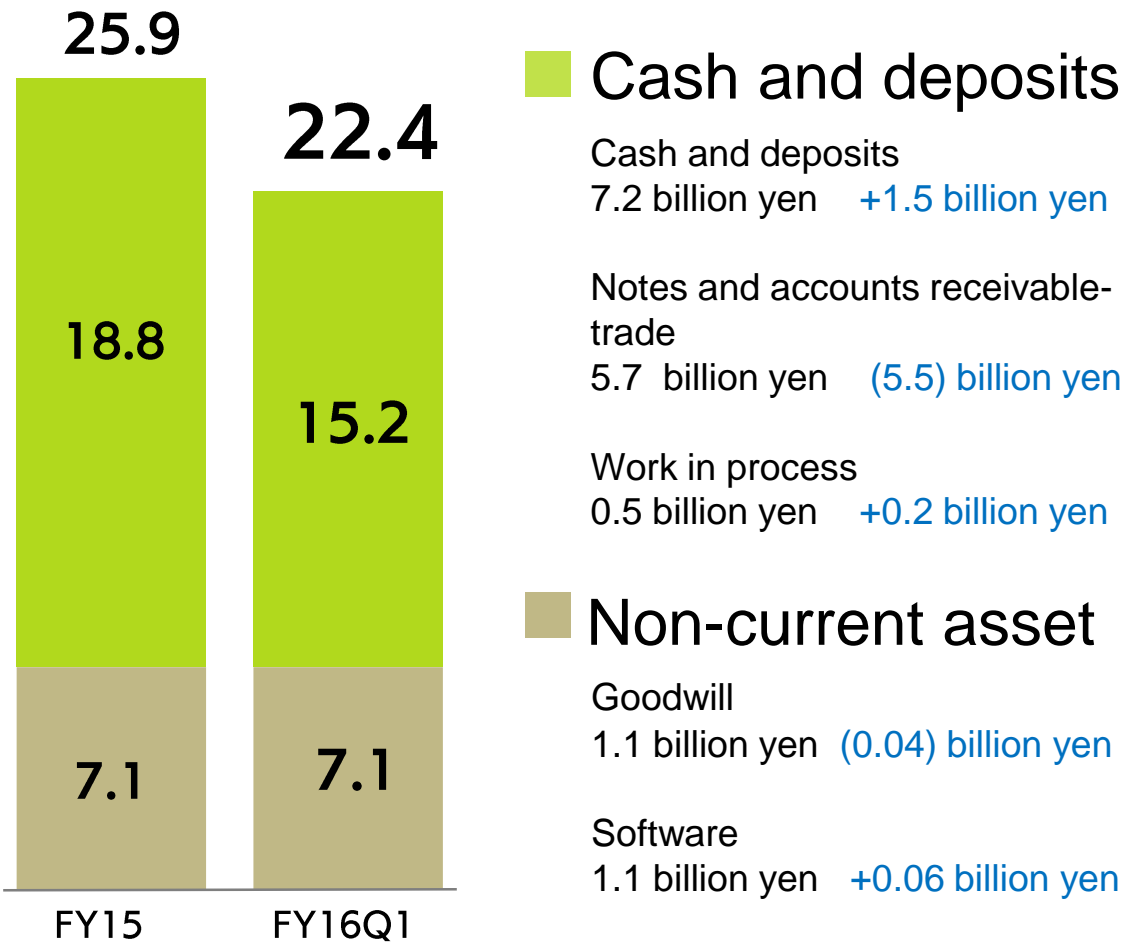
FY16 Q1 cumulative operating income

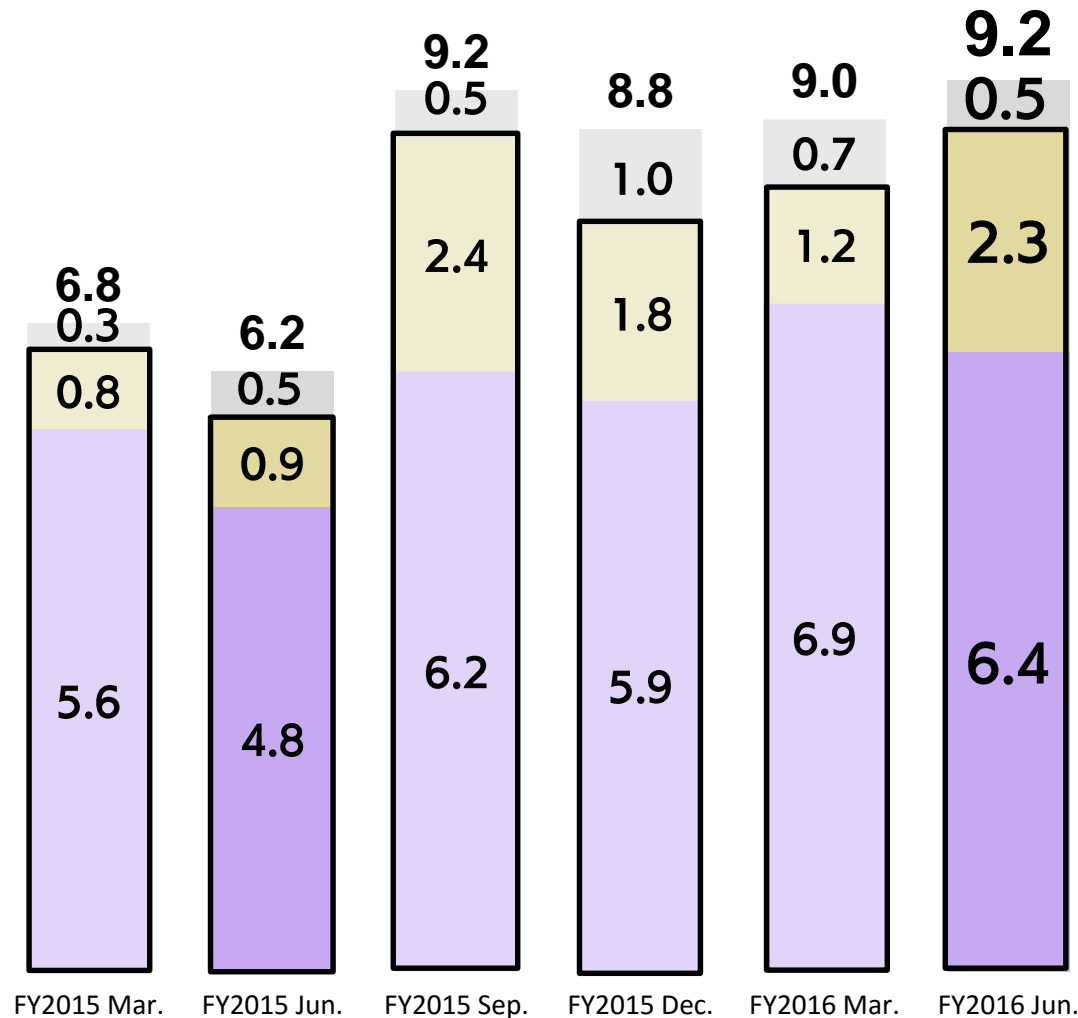
**0.23** billion yen

Year-on-year: **+0.05** billion yen, **+32.6%**

- The marginal profit ratio was 1.8 points lower than FY15 due to an increase in hardware orders.
- Operating income ratio was 0.2 points higher than FY15.







Order backlog (end-June 2016)

**9.2 billion yen**Year-on-year: **+2.9 billion yen, +47.6%**Received orders for large scale  
Development + Operation and servicesYear-on-year: **+51.3%**

Hardware sales → +0.02 billion yen, +5.7%

Development ↗ +1.34 billion yen, +140.8%

Operation and services ↖ +1.61 billion yen, +33.5%

\*The amount of order backlog excluded projects for which percentage-of-completion method was applied.

The background of the slide features a soft-focus image of a wind turbine on a hill, with several birds flying in a bright blue sky. The image is overlaid with a semi-transparent white horizontal band that serves as a backdrop for the title.

# Business Overview

# Renaming the service categories

Starting in the fiscal year ending March 31, 2017,

the service categories of the ICT Services business of the Group were renamed

< Before >



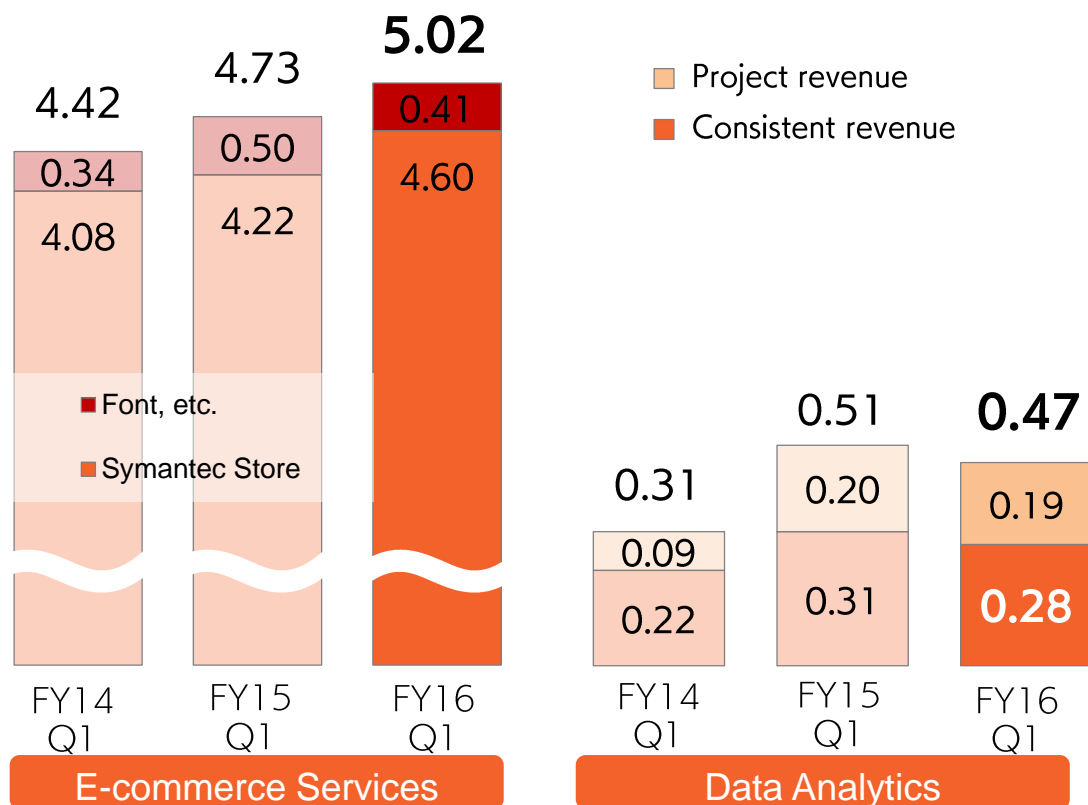
< After >



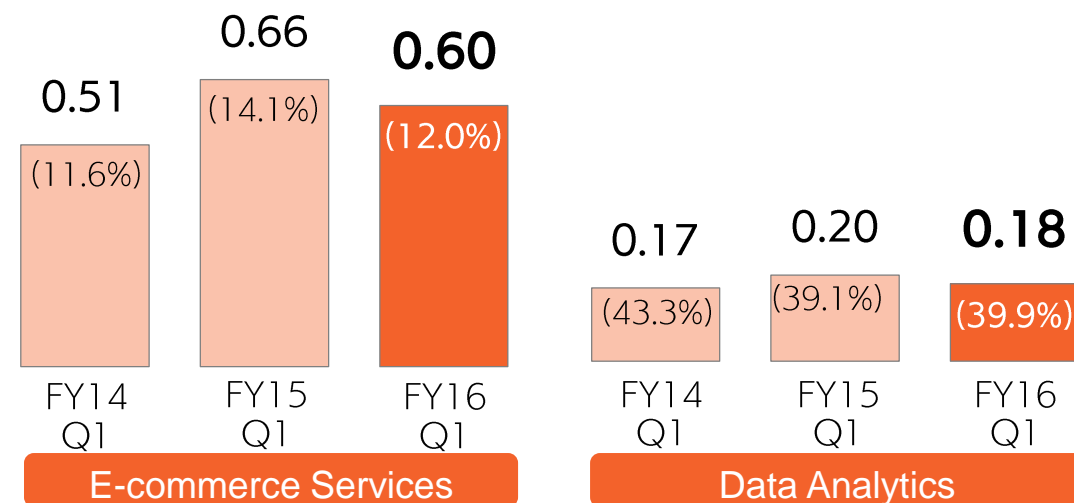


- Symantec Store sales remained strong
- License sales for web advertising management and data analysis platforms declined

## Net Sales by Service Category



## Marginal Profits by Service Category

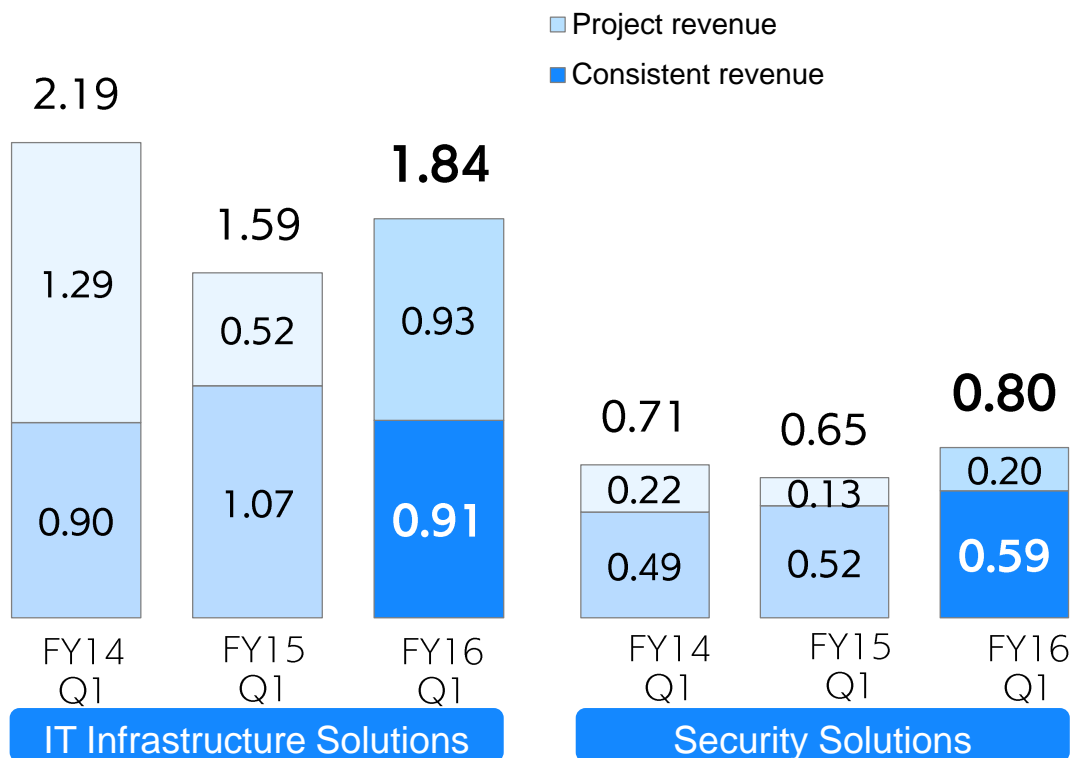




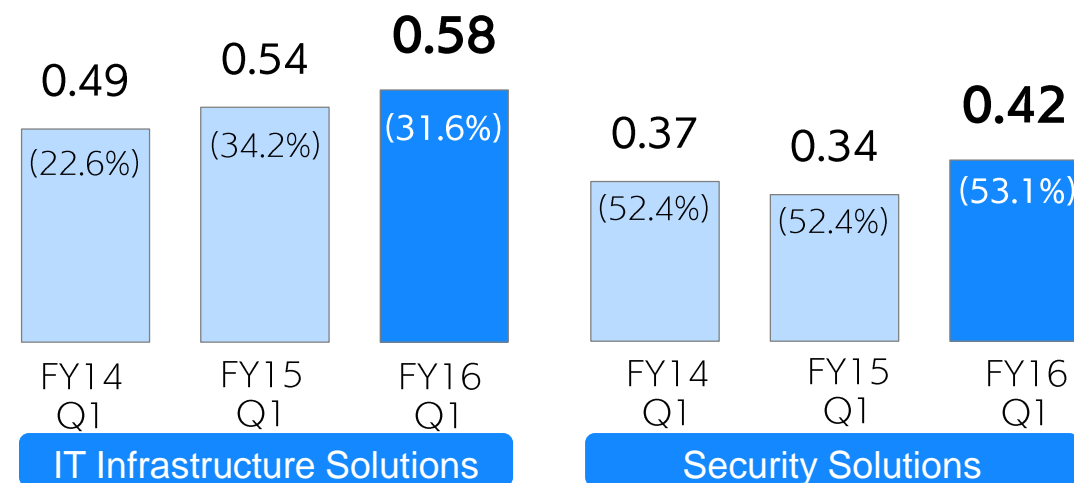


- The marginal profit ratio declined due to an increase in large hardware orders
- Project and consistent revenue remained firm, primarily protection services against advanced persistent threat

## Net Sales by Service Category



## Marginal Profits by Service Category

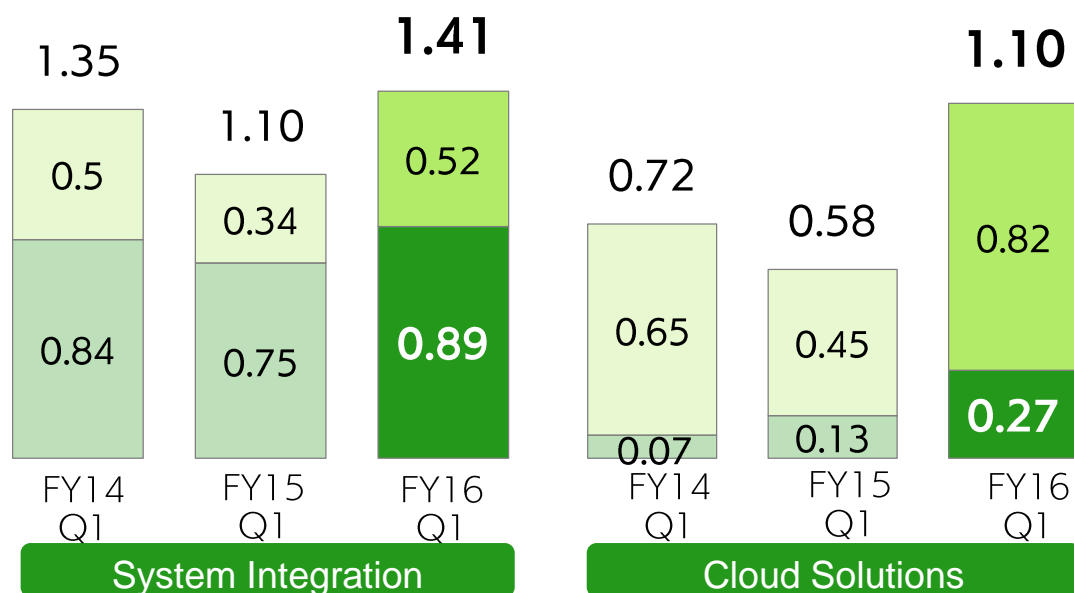




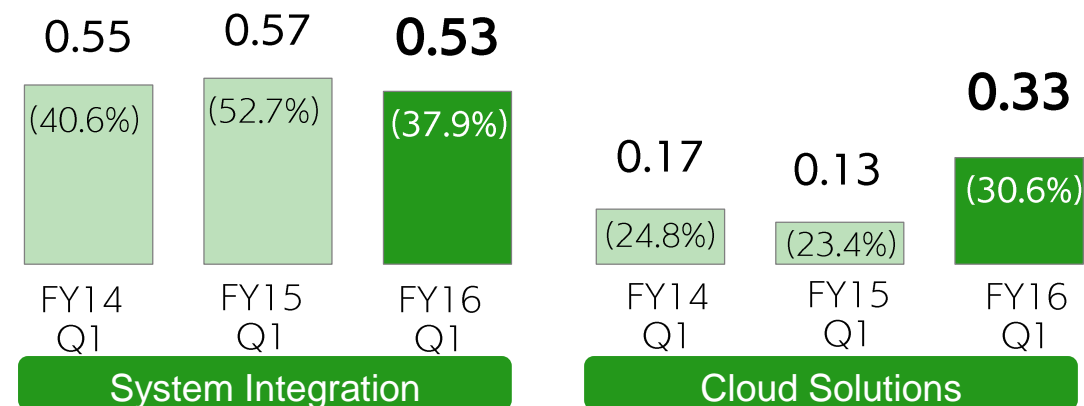
- System construction, operation and services to the SoftBank Group increased
- Large public-sector orders and higher profit margin on original services contributed to earnings growth

## Net Sales by Service Category

■ Project revenue  
■ Consistent revenue



## Marginal Profits by Service Category



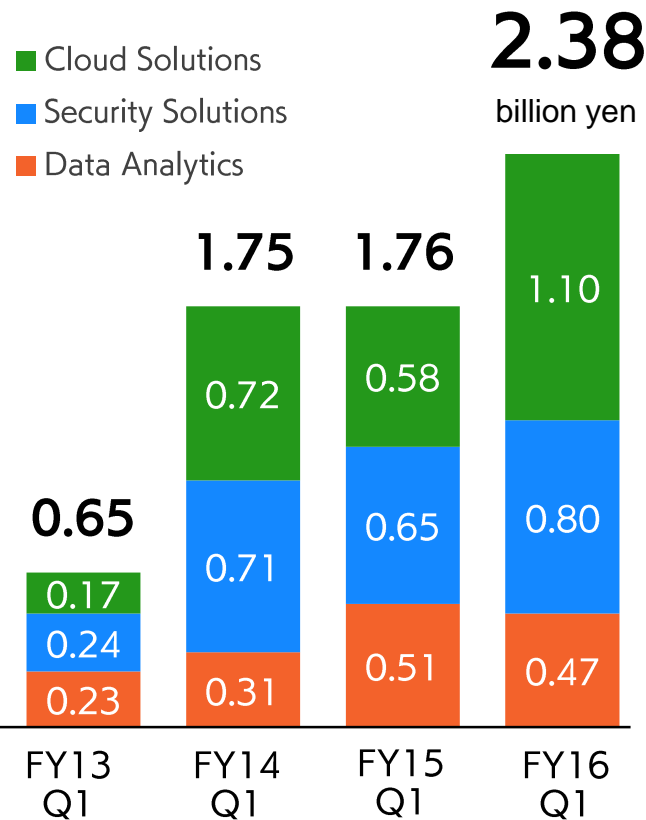
(Billions of yen)

\*Effective from FY2015, cloud-based system development projects, previously included in System Integration, are now reclassified and included in Cloud Solutions

# Strategic Objectives and Progress

## Growth of the three key drivers

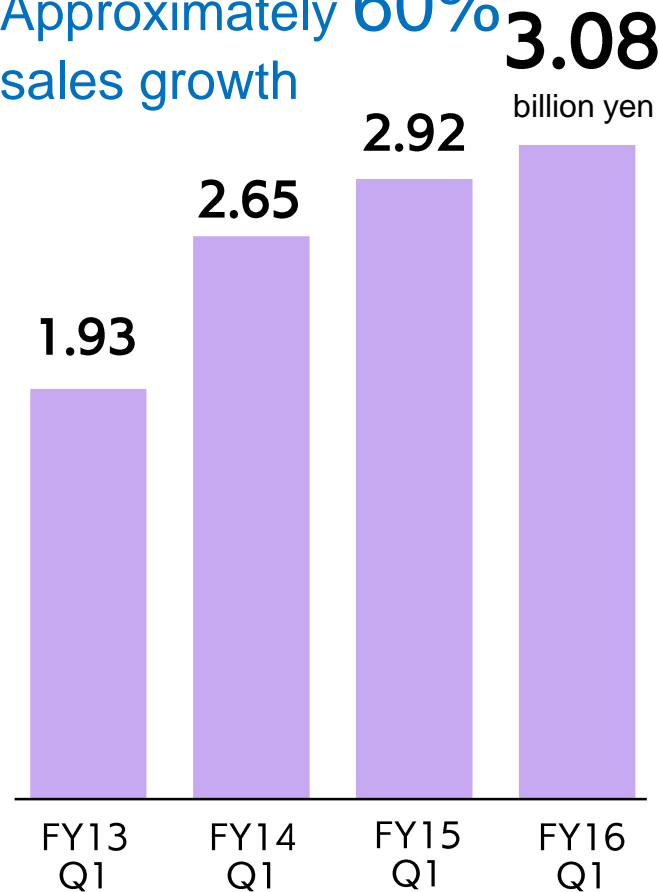
Approximately 3.6 times sales growth



## Increase in consistent revenue

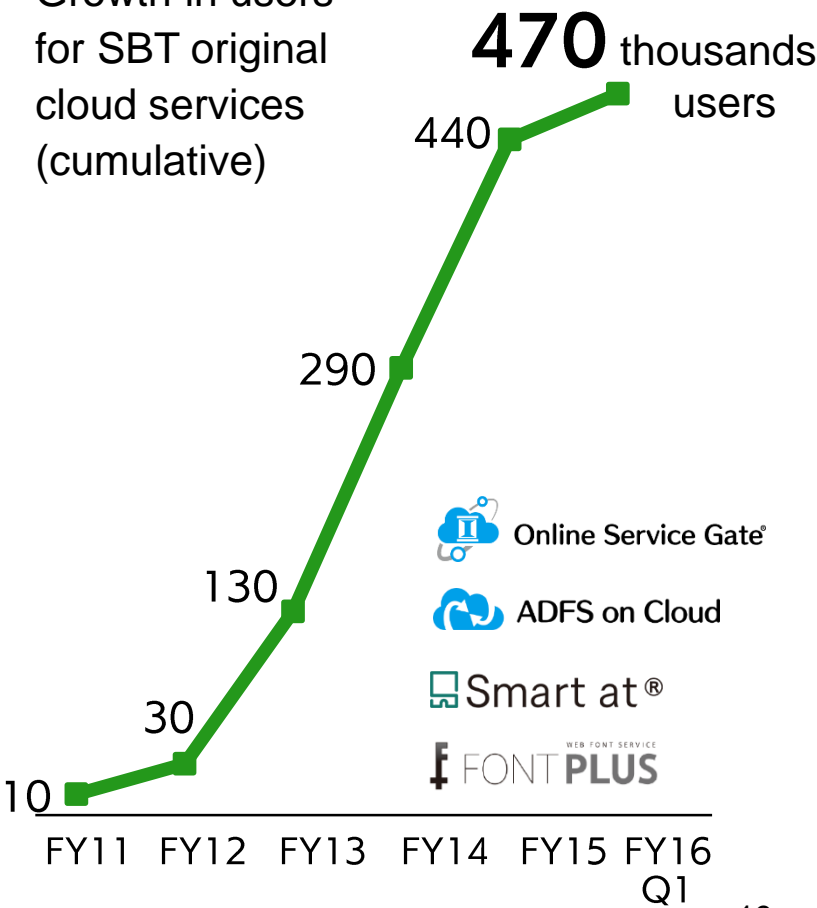
\*Excluding Symantec Store business (sales to individuals)

Approximately 60% sales growth



## Growth of original services

Growth in users for SBT original cloud services (cumulative)



The background of the slide features a soft-focus image of a wind turbine standing in a field of trees, with several birds flying in the sky above. The entire image is overlaid with a semi-transparent blue filter. A horizontal white band is positioned across the middle of the slide, serving as a background for the title text.

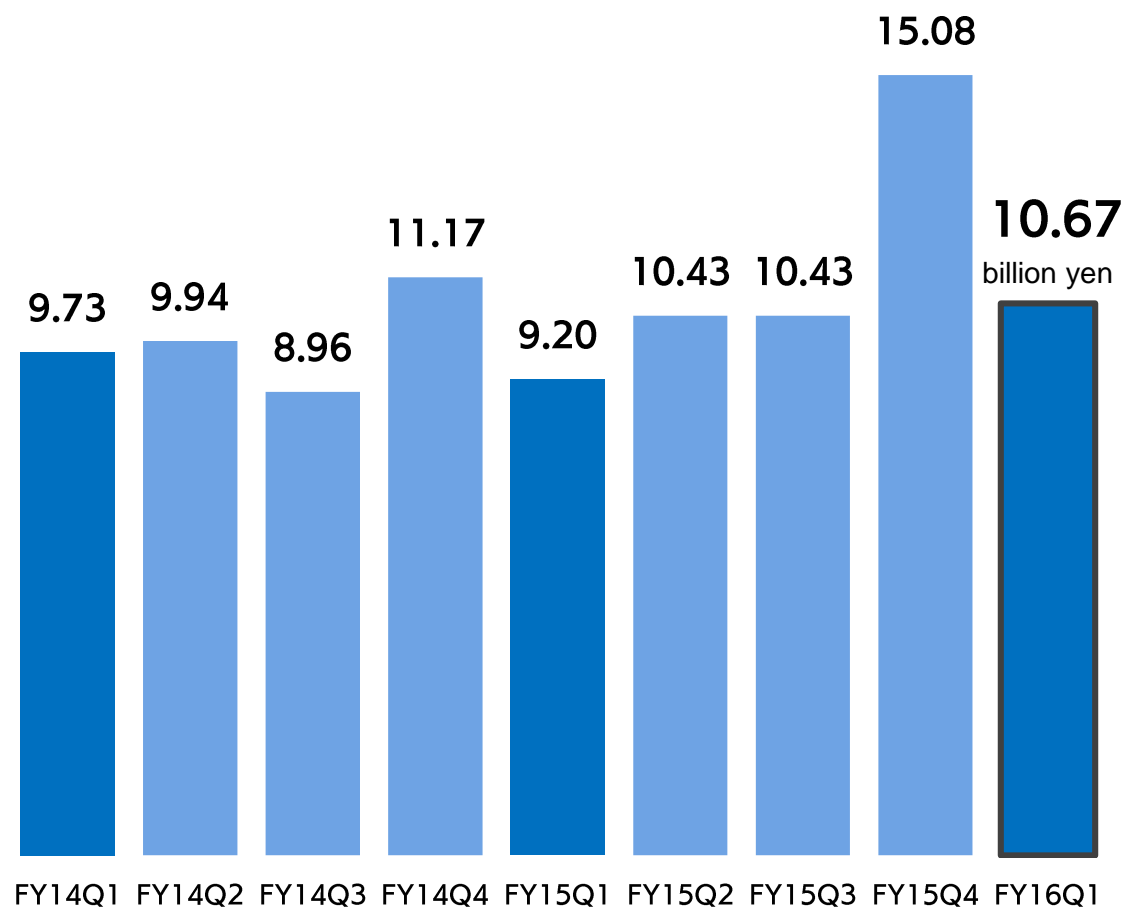
# Financial Data

Consolidated results	FY15Q1		FY16Q1	
	Amount (Millions of yen)	Ratio	Amount (Millions of yen)	Ratio
Net sales	9,201	-	10,671	-
Digital Marketing	5,254	-	5,496	-
Platform Solutions	2,255	-	2,656	-
Cloud Systems	1,690	-	2,518	-
Cost of sales	7,752	-	9,086	-
Gross profit	1,448	15.7%	1,584	14.9%
SG&A expenses	1,268	-	1,346	-
Operating income	180	2.0%	238	2.2%
Non-operating income (loss)	5	-	(4)	-
Ordinary income	185	2.0%	234	2.2%
Extraordinary gains (losses)	4	-	0	-
Profit attributable to owners of parent	78	0.9%	133	1.2%
Marginal profit	2,478	26.9%	2,679	25.1%
Fixed costs	2,298	-	2,440	-
Non-consolidated order backlog	6,267	-	9,252	-

YoY change	
Amount of change (Millions of yen)	Ratio of change
+1,469	+16.0%
+241	+4.6%
+401	+17.8%
+827	+49.0%
+1,333	+17.2%
+77	+6.1%
+139	+12.4%
+58	+32.6%
(9)	-
+49	+26.5%
(4)	-
+54	+69.4%
+201	+8.1%
+142	+6.2%
+2,984	+47.6%

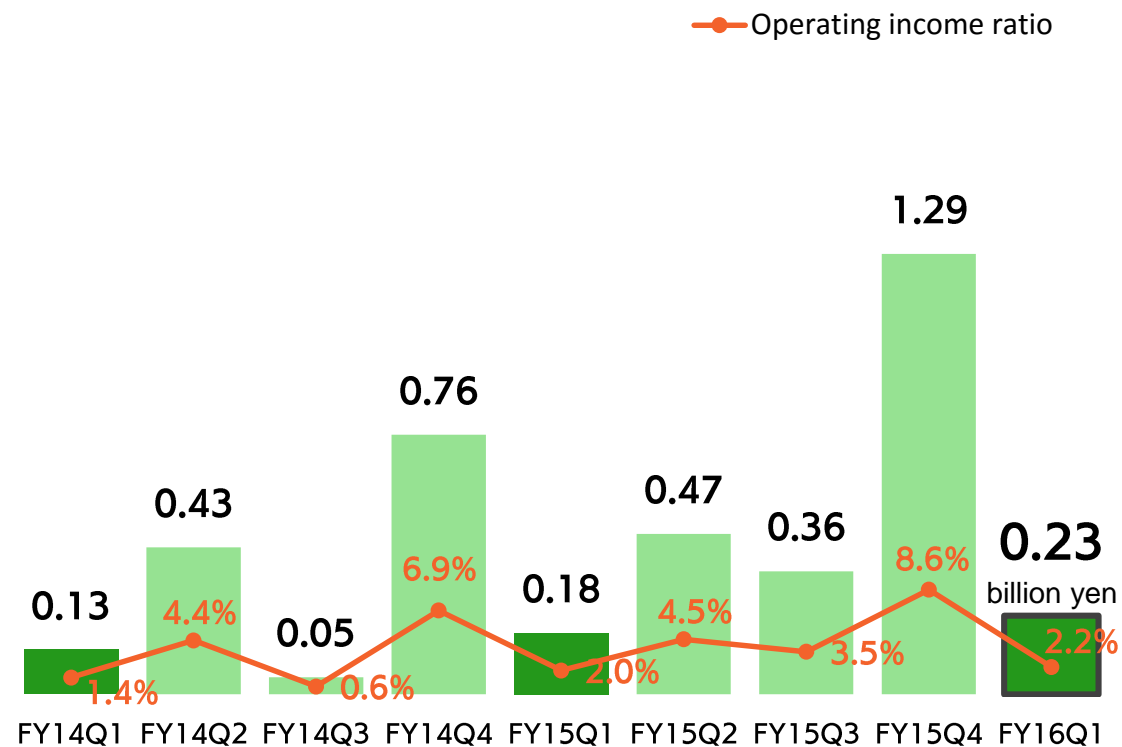
Consolidated results (Millions of yen)		FY15Q1	FY16Q1	Amount of change	Ratio of change
Digital Marketing	Net sales	5,254	5,496	+241	+4.6%
	Marginal profit	869	793	(76)	(8.8)%
	Margin	16.5%	14.4%	(2.1)pts	-
	(1) E-commerce services	Net sales	4,738	+282	+6.0%
		Marginal profit	667	(63)	(9.6)%
		Margin	14.1%	(2.1)pts	-
	(2) Data analytics Focus business	Net sales	516	(41)	(7.9)%
		Marginal profit	202	(12)	(6.1)%
		Margin	39.1%	+0.8pts	-
Platform Solutions	Net sales	2,255	2,656	+401	+17.8%
	Marginal profit	890	1,012	+121	+13.7%
	Margin	39.5%	38.1%	(1.4)pts	-
	(1) IT infrastructure solutions	Net sales	1,598	+250	+15.6%
		Marginal profit	546	+36	+6.8%
		Margin	34.2%	(2.6)pts	-
	(2) Security solutions Focus business	Net sales	656	+151	+23.0%
		Marginal profit	344	+84	+24.6%
		Margin	52.4%	+0.7pts	-
Cloud Systems	Net sales	1,690	2,518	+827	+49.0%
	Marginal profit	717	873	+155	+21.7%
	Margin	42.5%	34.7%	(7.8)pts	-
	(1) System integration	Net sales	1,100	+316	+28.8%
		Marginal profit	579	(42)	(7.4)%
		Margin	52.7%	(14.8)pts	-
	(2) Cloud solutions Focus business	Net sales	589	+511	+86.6%
		Marginal profit	138	+198	+143.5%
		Margin	23.4%	+7.1pts	-

## Net sales



## Operating income

Profit tends to be heavily weighted toward second and fourth quarters



The background of the slide is a light blue sky with soft, white clouds. Several birds are depicted in flight, scattered across the upper half of the image. In the lower half, a wind turbine is visible, partially obscured by the clouds and the text area.



# Appendix

About us, History of SBT, Medium-and-long Term Business Strategies, Press Releases in the First Quarter of FY2016



# About us

# Corporate Data

Trade name	SoftBank Technology Corp.
Establishment	October 16, 1990
Head office	17F Shinjuku Eastside Square 6-27-30, Shinjuku, Shinjuku-ku, Tokyo
Representative	Shinichi Ata, President & CEO
Stock exchange listing	Tokyo Stock Exchange, First Section (Code No.: 4726 Industry classification: Information and Communications)
Paid-in capital	664 million yen (end-March 2016)
Consolidated net sales	45,163 million yen (end-March 2016)
Number of employees (consolidated)	858 (end-March 2016)
Business sites	Shinjuku Office (Headquarters), Shiodome Office, Shiodome Development Base, Nagoya Office, Osaka Branch, Fukuoka Branch, Fukuoka Development Center, Taiwan Branch
Main business	ICT Services E-commerce Services, Data Analytics, IT infrastructure solutions, Security Solutions, System Integration, Cloud solutions
Main phone number	+81-3-6892-3050
Certification	  <small>ISMS 認証登録範囲：本社、汐留、大塚、福岡</small>

# Corporate Philosophy / Corporate Slogan



**Shinichi Ata**

President & CEO  
SoftBank Technology Corp.

Corporate  
Philosophy

Information Revolution – Happiness for everyone  
Harnessing the power of Technology to build a Brighter future

Since its founding, the SoftBank Group has been using the Information Revolution to contribute to wellbeing of people and society.

The SoftBank Technology Group aims to be the best partner of enterprises through providing ICT services centered on cloud technologies.

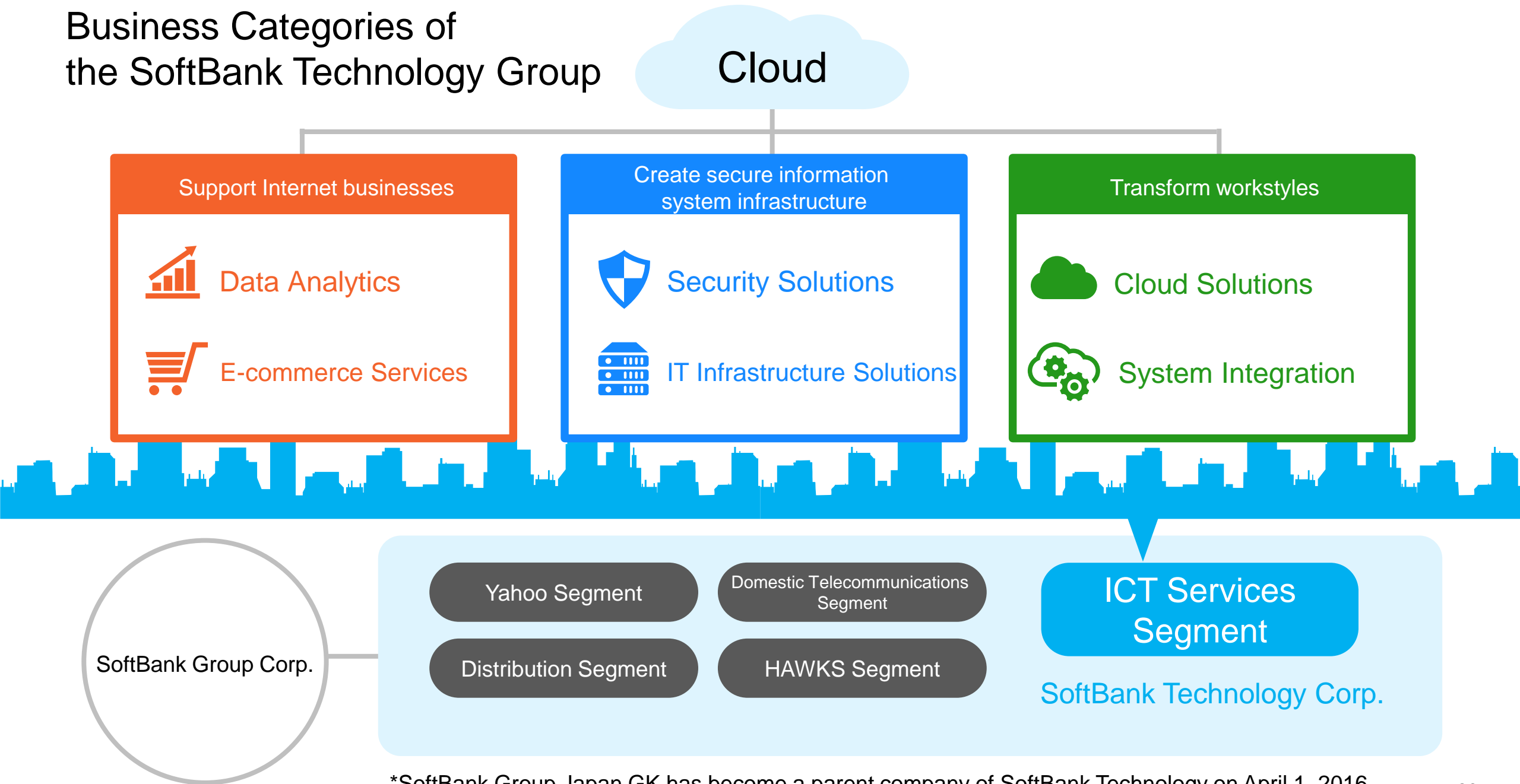
Corporate Slogan **One! SBT**

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The SoftBank Technology Group is dedicated to working as a unified team to create the No.1 business field. To express this determination, we began using the “One! SBT” slogan in 2014. Everyone at the Group has a strong commitment to achieve significant growth.

# Business Categories of the SoftBank Technology Group



\*SoftBank Group Japan GK has become a parent company of SoftBank Technology on April 1, 2016.

# About “Cloud”, which SBT focuses on

## Characteristics of Cloud Computing

Many advantages

Low start-up cost

A state-of-the-art environment

Fast expansion and downsizing

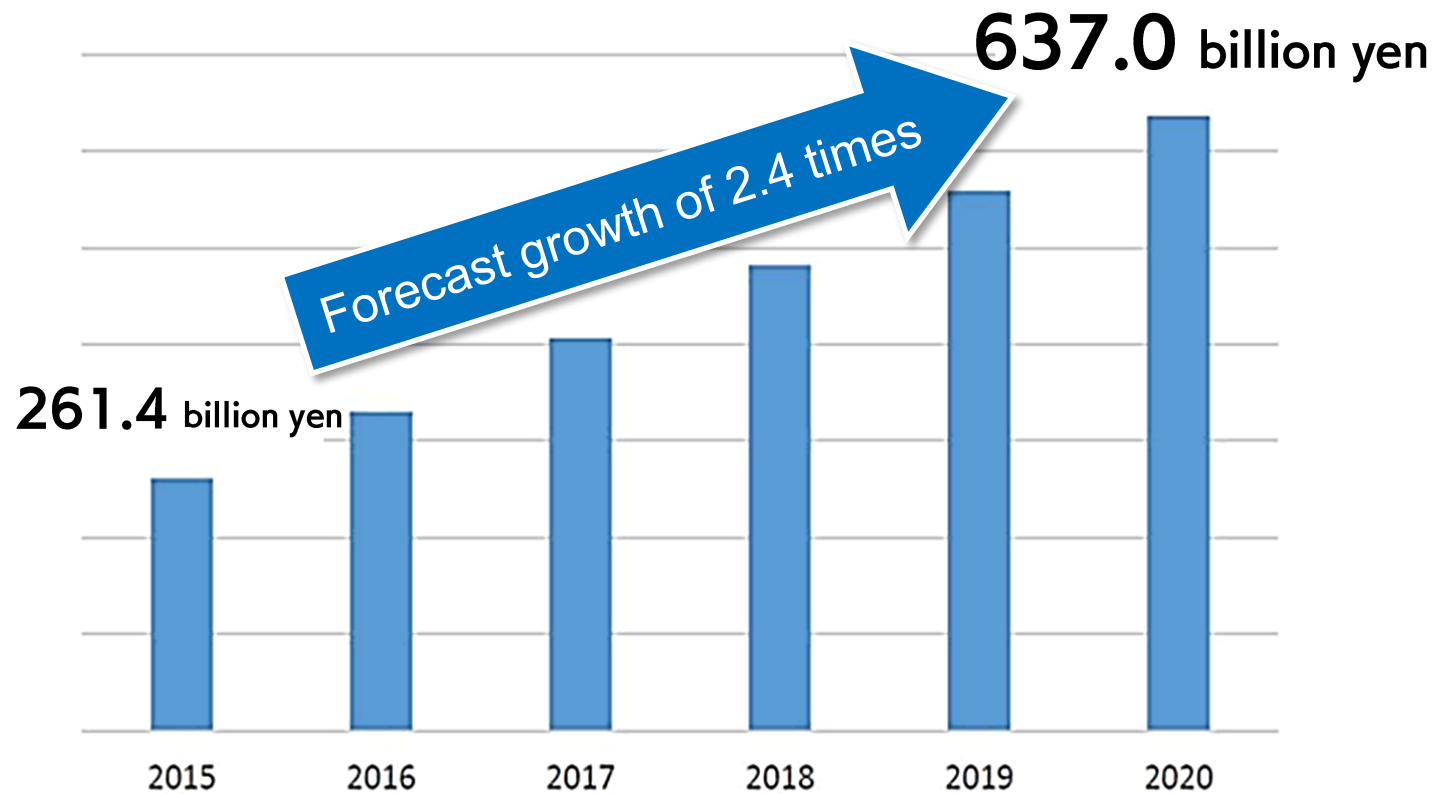
Access anytime and anywhere

No need to procure equipment

Better disaster recovery

## Outlook for Growth of the Cloud Market (\*)

\*Public cloud services in Japan  
Open cloud computing environment

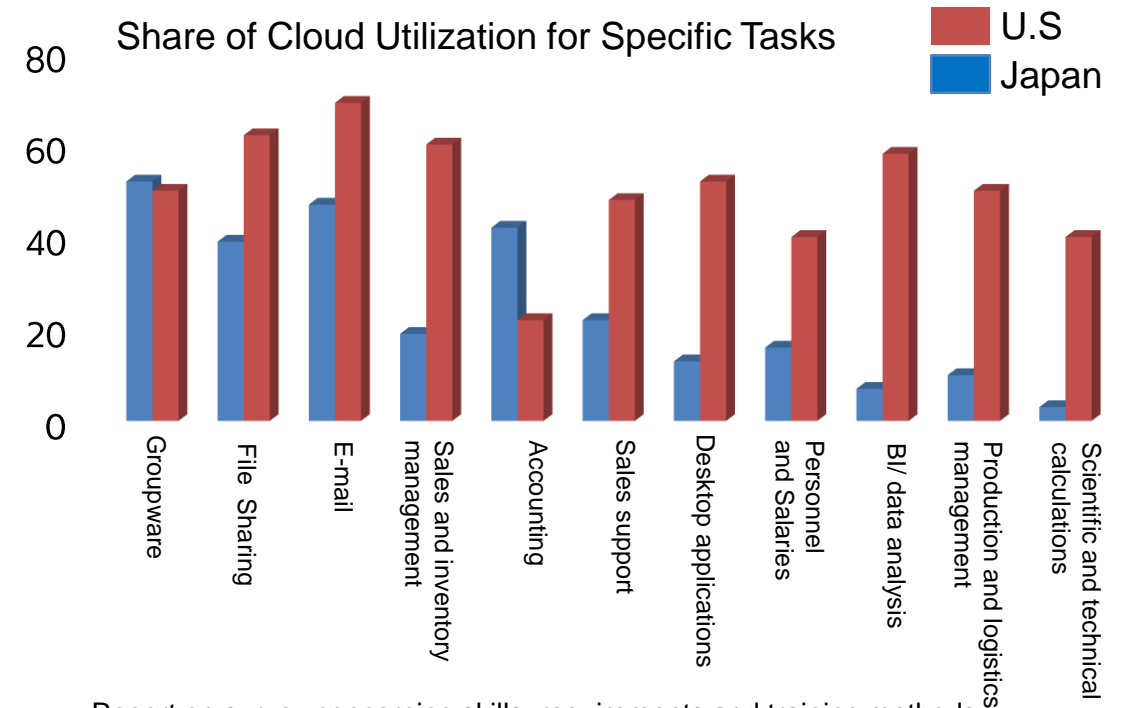
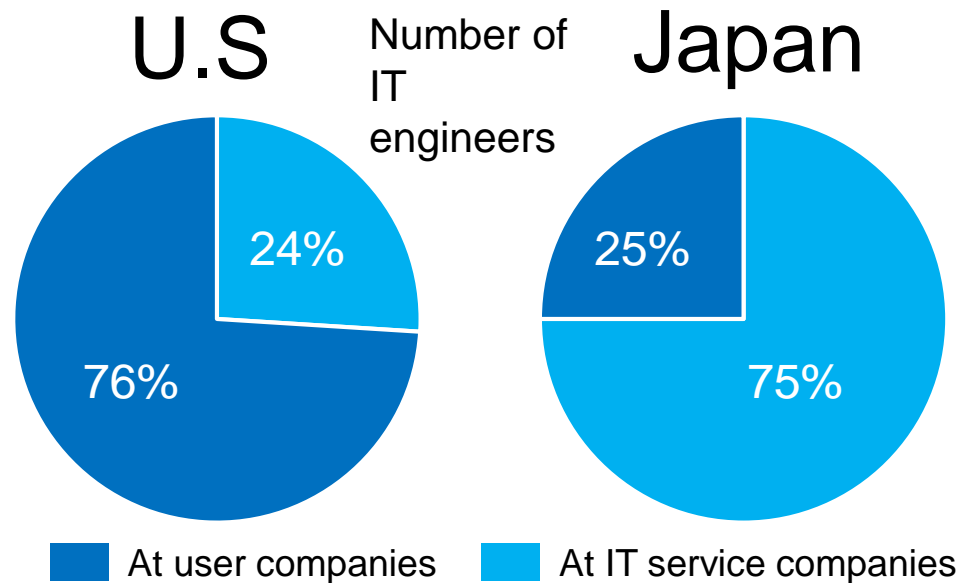


\* 2015 is actual results and all other years are forecasts.

Source: IDC Japan, February 2016

# Cloud Use in Japan and the United States

Japan's IT infrastructure is shifting to the cloud, but a considerable amount of time will be needed because potential cloud users (companies) have fewer IT engineers than in the United States.



IPA report on survey concerning recruiting and training IT personnel for globalization, March 2011

Report on survey concerning skills, requirements and training methods for people able to use advanced ICT, Ministry of Internal Affairs and Communications

A reliable partner is needed for utilizing the cloud

# Introduction to Services Offered in Each Service Category

## Digital Marketing



### E-commerce Services

- Operation of e-commerce sites of the clients based mainly on Symantec Stores (Japan, China, Hong Kong, Taiwan and S. Korea). Hybrid cloud-based one-stop EC-site content management service.  
\* B2C model service. Payments by consumers to be recognized as sales.
- Planning, development and sales of digital fonts (typefaces) as well as software development. Fonts download service (to websites from the cloud)



### Data Analytics

Key Driver

- A one-stop cloud system operation and monitoring service constructed on the cloud-environment constructed to accumulate a company's own data and link it to external data from the analysis of current status data utilization.
- One-stop support services from consulting for the utilization of data accumulated on the cloud system for B2B and B2C marketing to data analysis and data reporting (data transparency)

## Platform Solutions



### IT Infrastructure Solutions

- Sales of IT networks, server, storage and other IT devices and construction of infrastructure mainly for companies in the SoftBank Group.
- Distribution, service and support for the Open Source Linux OS. Provision of embedded Linux solutions for car navigation systems, vending machines, medical equipment, video distribution systems, and other specialized devices and digital signage.



### Security Solutions

Key Driver

- All services from marketing of products of overseas manufacturers to system construction, support and maintenance for cybersecurity applications. Security management services based on correlation analysis of round-the-clock data logs of in-house systems, security equipment and cloud service
- Provision of the SSL server certificates, device (terminal) authentication and other authentication services based on the know-how and technologies developed through the construction and management of PKI (Public key infrastructure)

## Cloud Systems



### System Integration

- Design, development and management of in-house and commercial IT systems and applications mainly for companies in the SoftBank Group.
- Design and development of dedicated applications for IoT devices (mobile terminals, robots, drones, etc.) Obtained "Robot App Partner Authentication," under the Pepper Partner Program of SoftBank Robotics Corp. and provide Pepper Operation Authentication service.



### Cloud Solutions

Key Driver

- Installation, migration and other closely-related original services for Microsoft Cloud products. Top class in Cloud Service installations/licenses for Enterprise Applications in Japan.
- One-stop service from system development on Microsoft Azure, a public cloud system, to round-the-clock operation and monitoring service for hybrid cloud environment.

# Business Results by Service Category and Related Data

## Digital Marketing

### E-commerce Services

Net sales: 19.02 billion yen (Comp.: 42.1%)

Marginal profit: 2.37 billion yen (Ratio: 12.5%)

### Data Analytics

Net sales: 2.43 billion yen (Comp.: 5.4%)

Marginal profit: 0.98 billion yen (Ratio: 40.4%)

## Platform Solutions

### IT Infrastructure Solutions

Net sales: 9.35 billion yen (Comp.: 20.7%)

Marginal profit: 2.58 billion yen (Ratio: 27.6%)

### Security Solutions

Net sales: 3.62 billion yen (Comp.: 8.0%)

Marginal profit: 1.59 billion yen (Ratio: 44.1%)

## Cloud Systems

### System Integration

Net sales: 5.77 billion yen (Comp.: 12.8%)

Marginal profit: 2.51 billion yen (Ratio: 43.5%)

### Cloud Solutions

Net sales: 4.94 billion yen (Comp.: 11.0%)

Marginal profit: 1.88 billion yen (Ratio: 38.1%)

\* Figures are based on the FY2015 results of operations by service category.

In FY2015, net sales was 45.1 billion yen, marginal profit was 11.9 billion yen, operating income was 2.3 billion yen, on a consolidated bases.

## Percentages of Employees

Engineering: approx. **70%**

Sales: approx. **20%**

Administration: approx. **10%**

\*SBT non-consolidated basis

## Cumulative Number of SBT Cloud Service Licenses

**470,000**

ADFS on Cloud, OSG, etc.

## Cloud Installations

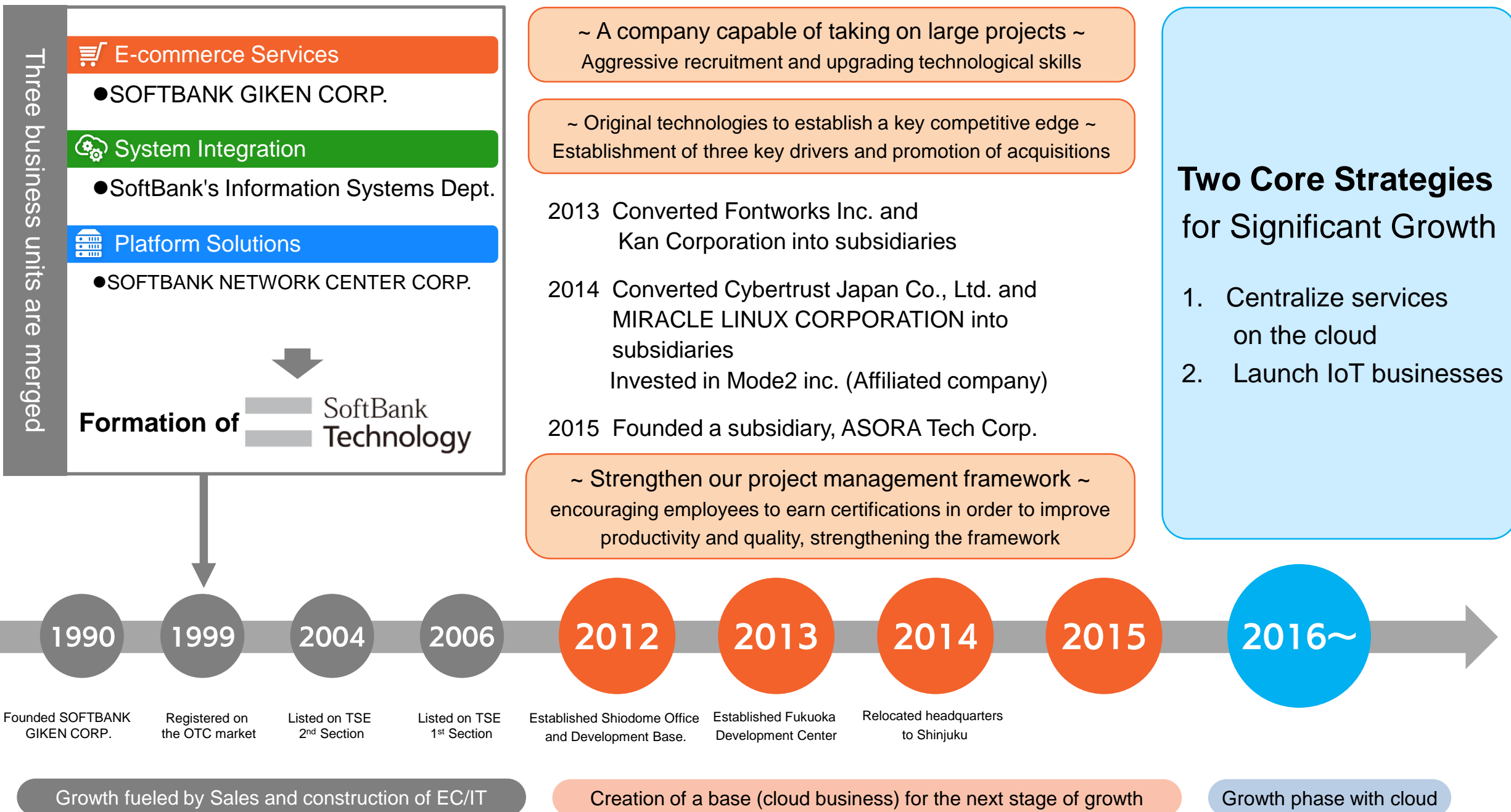
Approx. **1.1** million licenses

More than **600** companies

Office 365, SBT Cloud Service, etc.

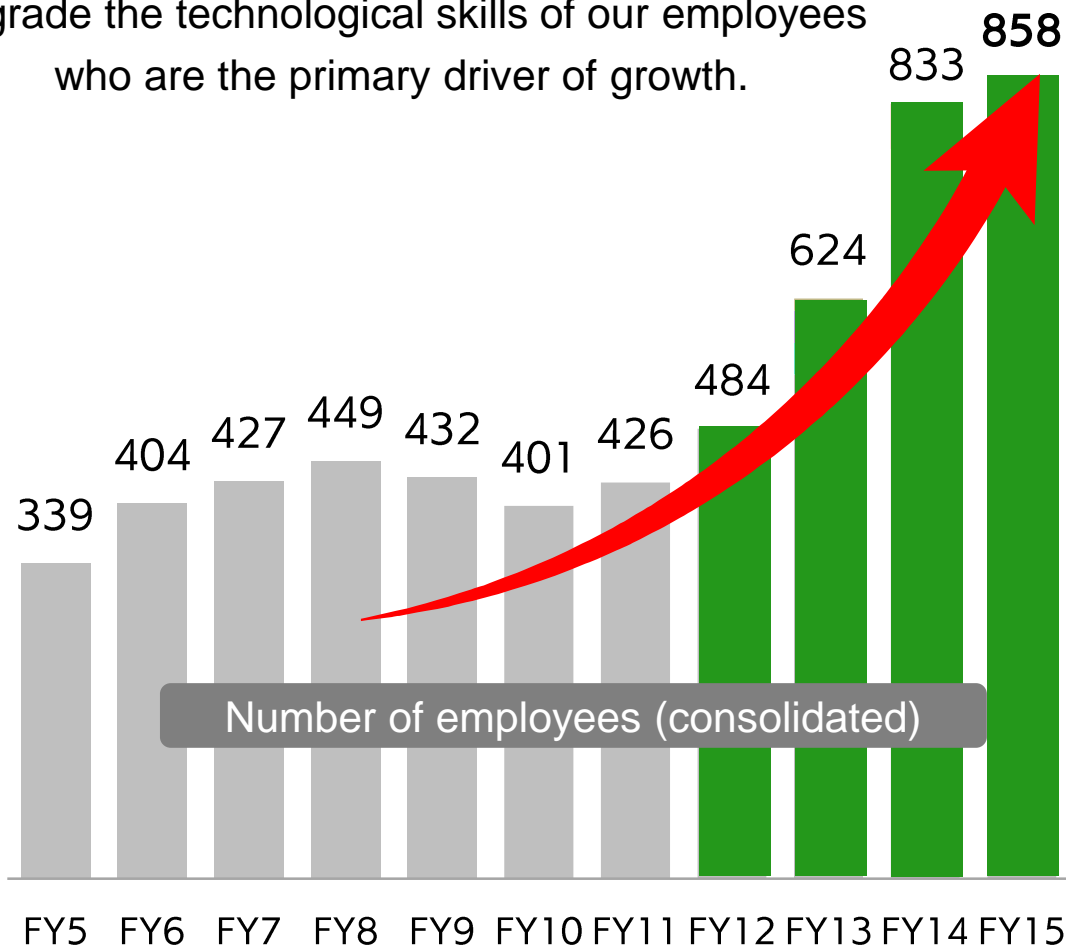


# History of SBT



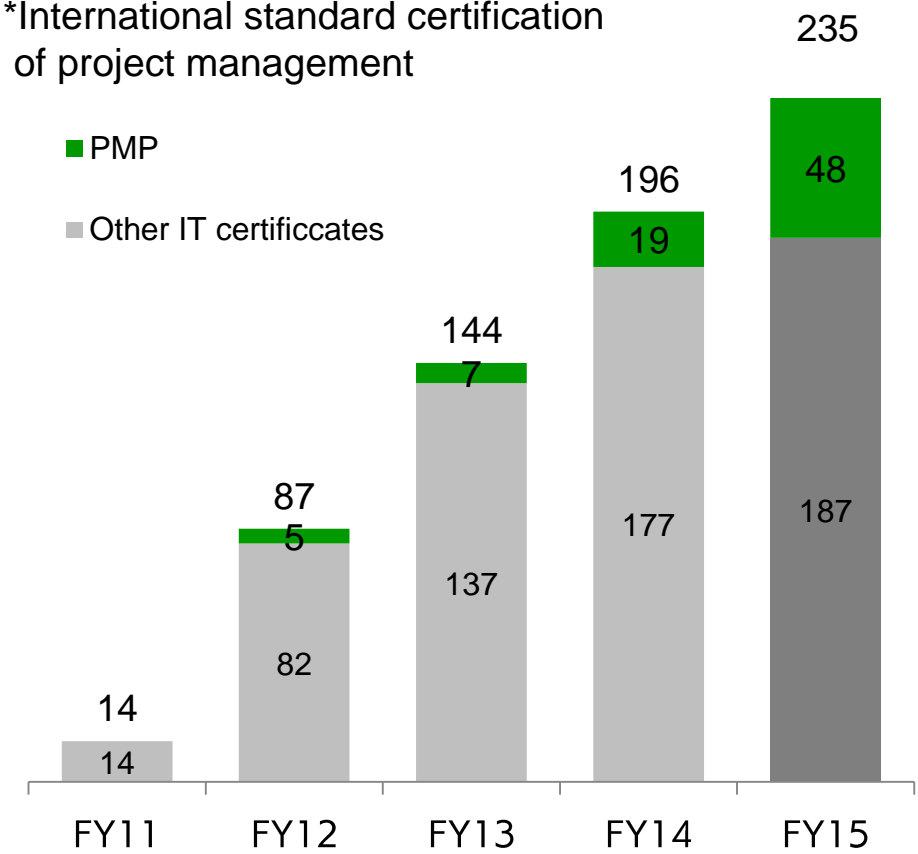
# A company which can deliver large-scale IT projects

Promote aggressive recruiting activities and upgrade the technological skills of our employees who are the primary driver of growth.



## The number of acquired high-level IT certifications including \*PMP

\*International standard certification of project management

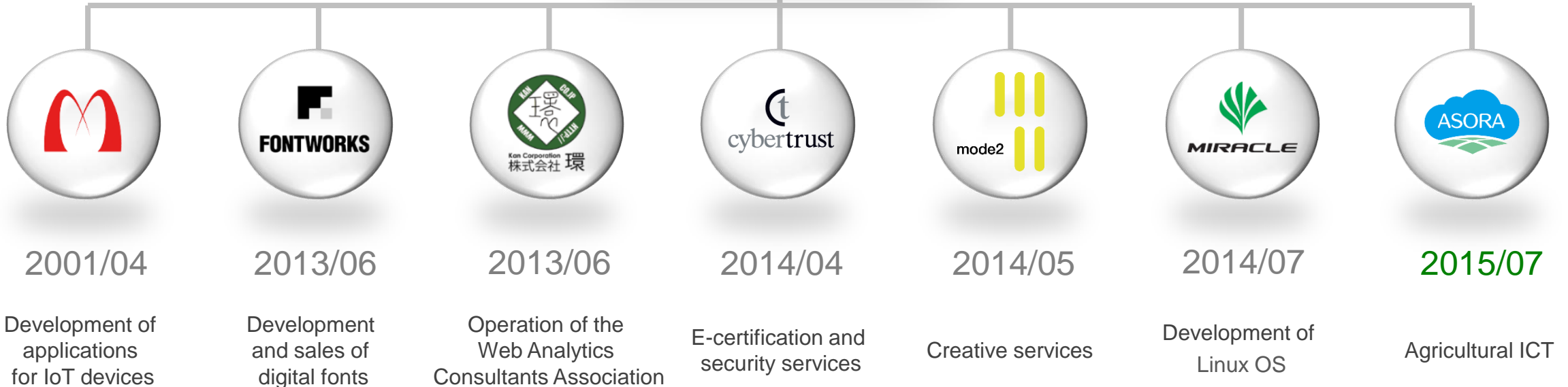


# Original technologies to establish a key competitive edge

Evolve into a company with  
**original IT technologies**



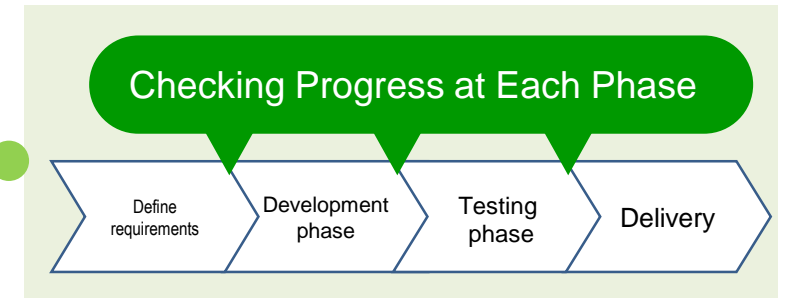
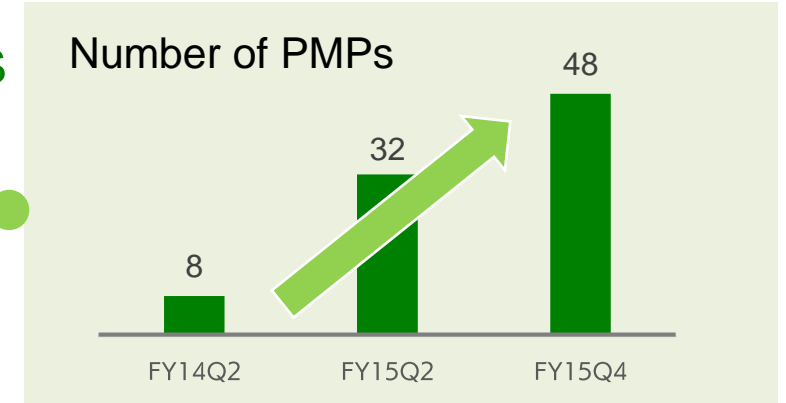
**New**  
ASORA Tech Corp.



# Improving Project Management

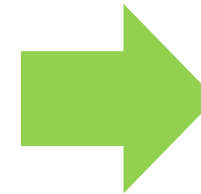
## Continuing project management reinforcement initiatives

- ◆ Increase the number of certified Project Management Professionals (PMPs)
  - Upgrade supervisory skills of project managers
  - Allow all members of a project to function using the same mindset
- ◆ Use the Project Management Office (PMO) to confirm progress at projects
  - Consolidate and accumulate expertise about large and multi-faceted projects at PMO
  - Perform third-party checks using PMO for individual processes



## Benefits of a stronger management framework

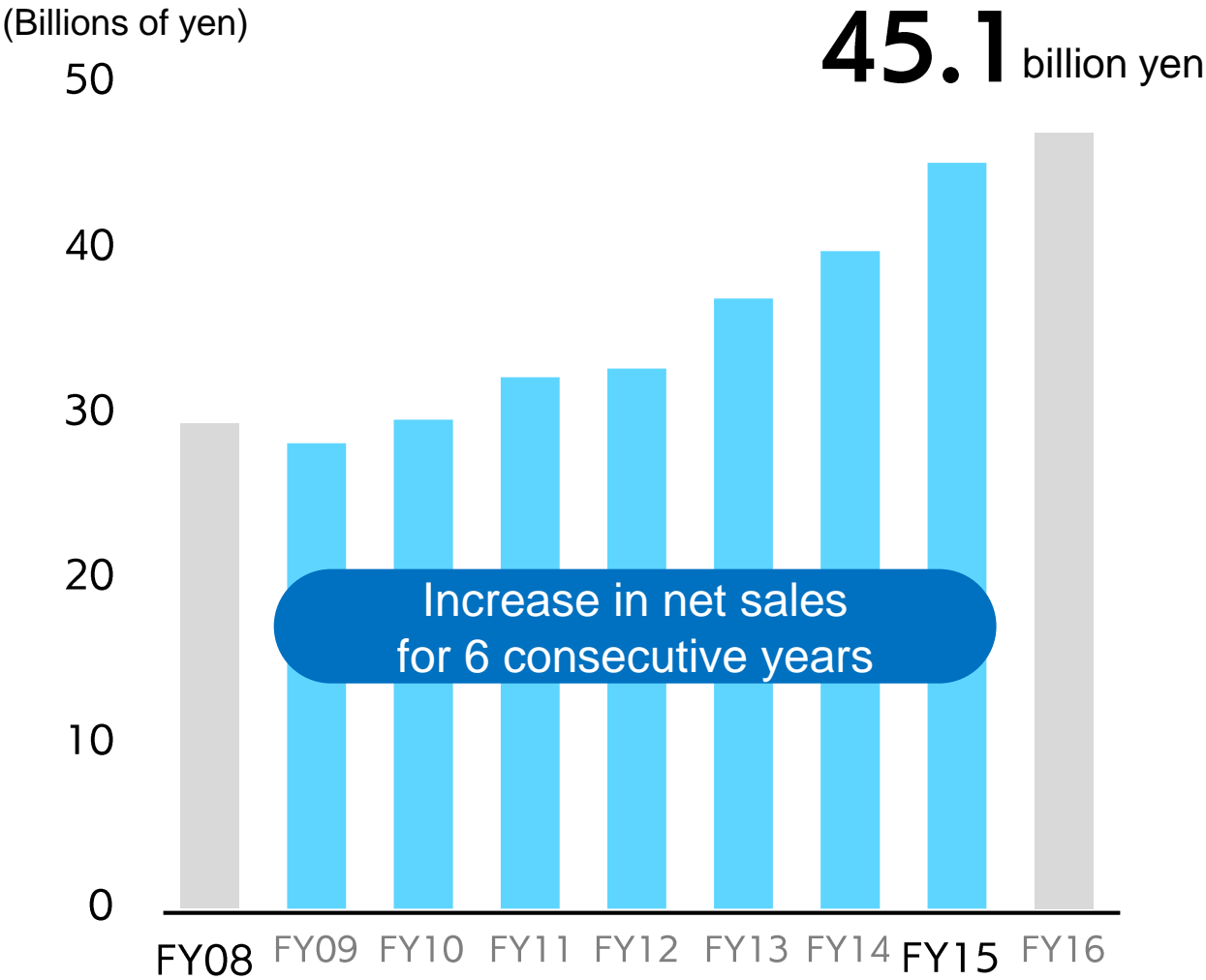
1. Establishing the best possible teams for each type of project
2. Improving the framework for quick support at projects with a negative outlook
3. Reducing repeated and corrective steps by improving project quality



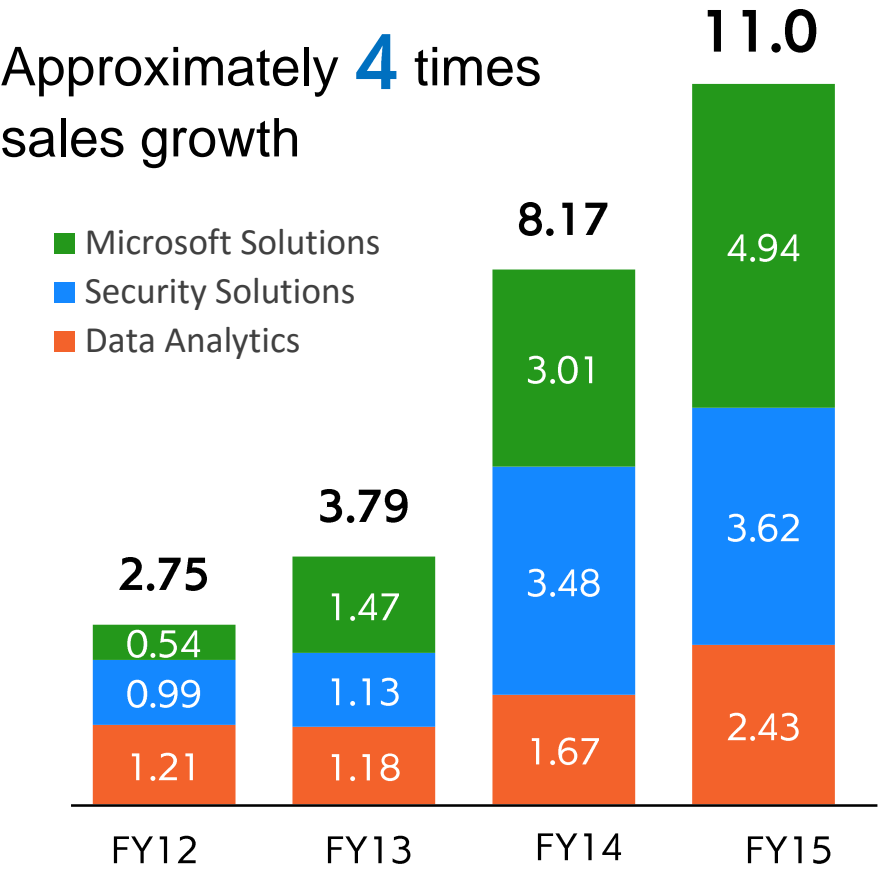
**No highly  
unprofitable project**

From April 2015 to March 2016

# Growth of Net Sales



## Growth of the three key drivers



# Shifting Businesses and Composition of Sales to Internal/External Groups

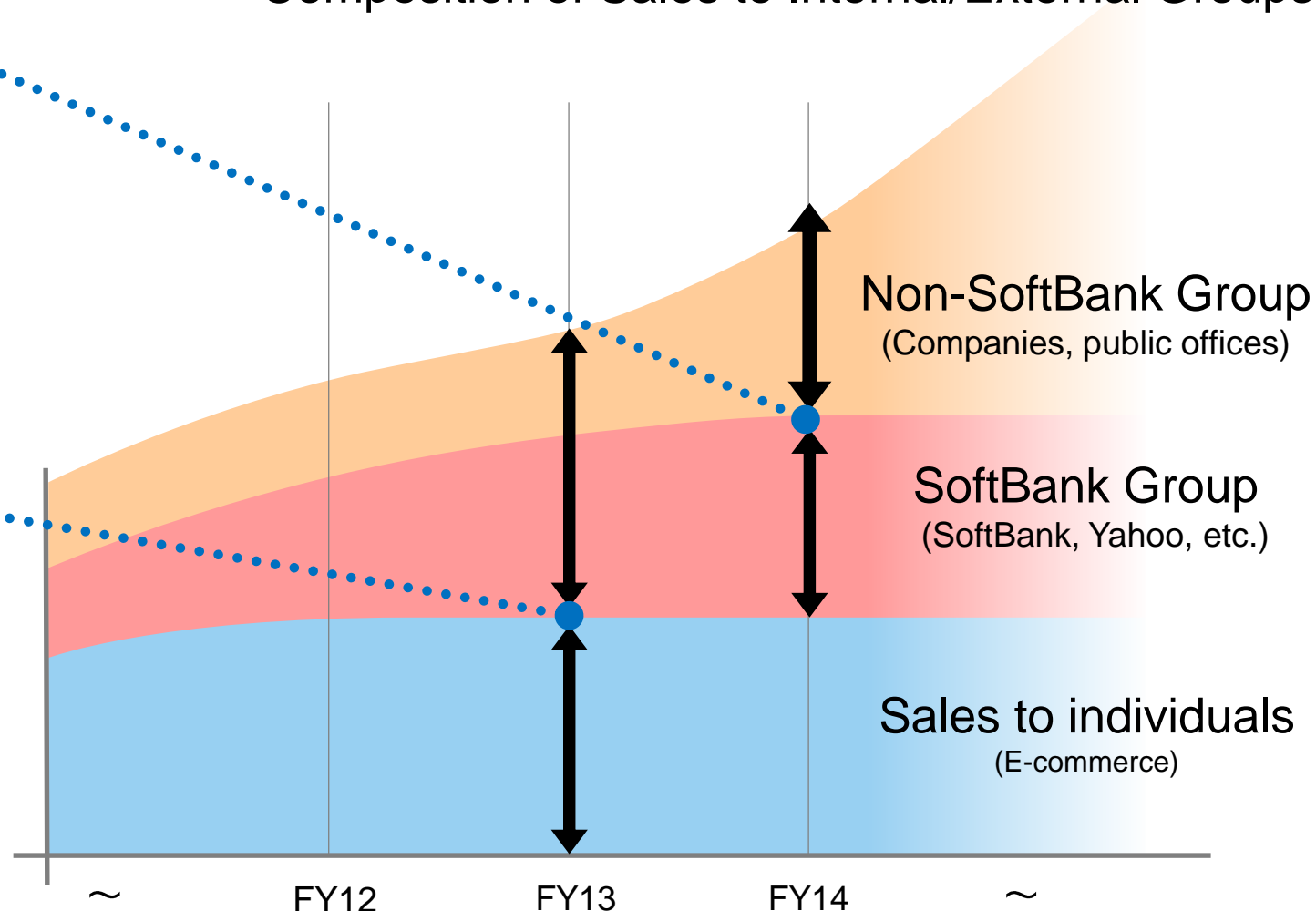
FY2014: The ratio of Non-SoftBank Group sales surpassed that of SoftBank Group sales

Gain a good reputation from outside the SoftBank Group

FY2013: Total non-SoftBank and SoftBank Group sales surpassed E-commerce sales

Shift from e-commerce outsourcing to the three key drivers

Composition of Sales to Internal/External Groups



# Medium-and-long Term Business Strategies



# Two Core Strategies for Significant Growth

Core strategy 1 : Centralize services on the cloud

Core strategy 2 : Launch IoT businesses



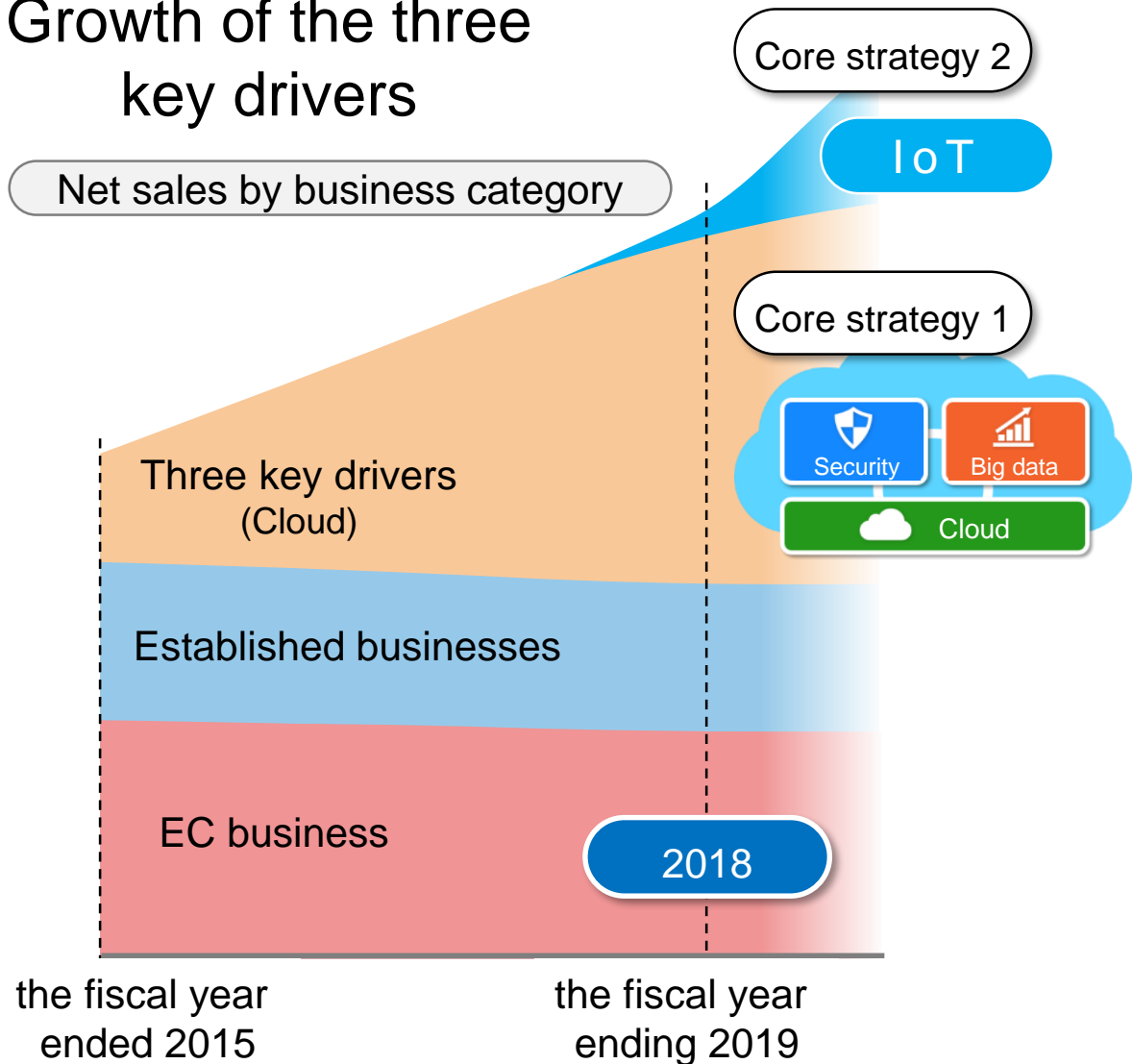
+



Utilize the cloud to transform business activities.

# Sales Growth Projections

## Growth of the three key drivers



### Core strategy 1

#### Targeted users

More than 1,000 companies and government agencies

#### Services provided

Solutions for business growth

#### Expected growth

Aiming for consistent annual growth of at least 20%

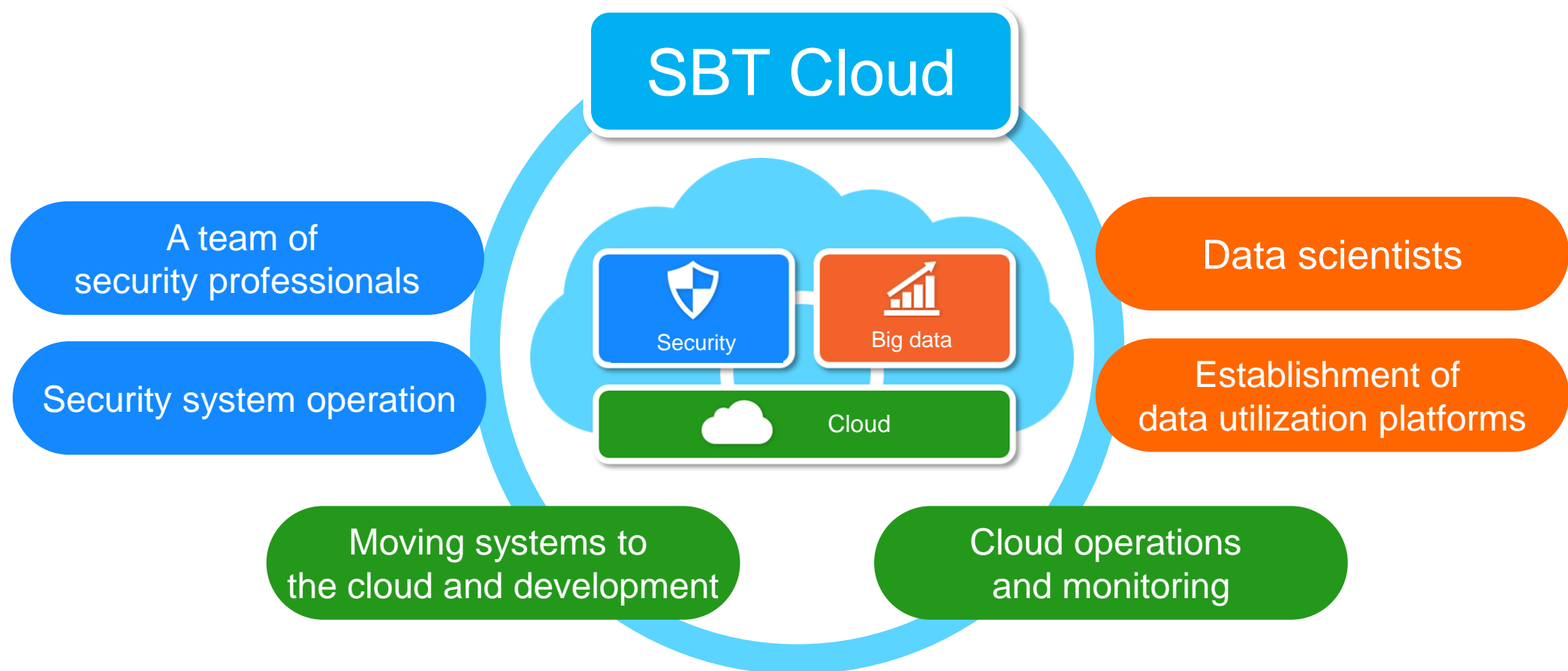
### Core strategy 2

#### Start of contribution to sales and earnings

Expected to begin in 2018

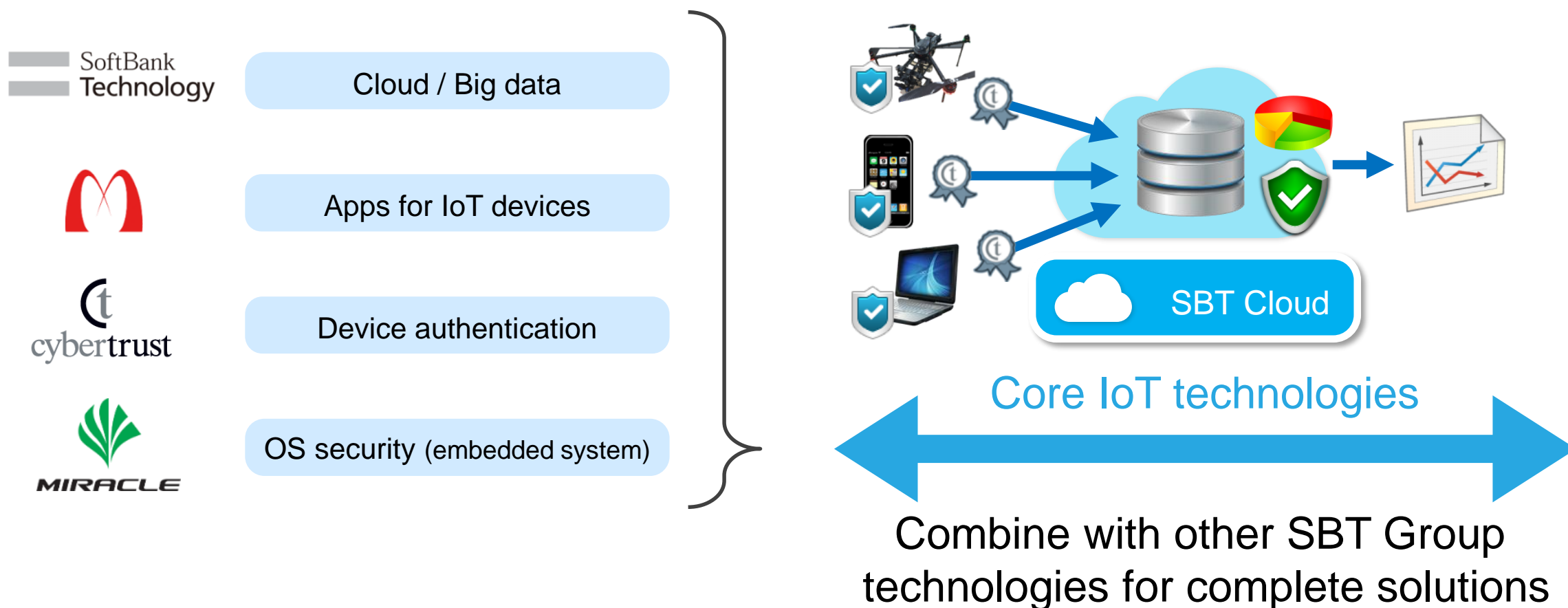
# Core strategy 1 : Centralize services on the cloud

Combine the three key drivers on the cloud and provide one-stop services



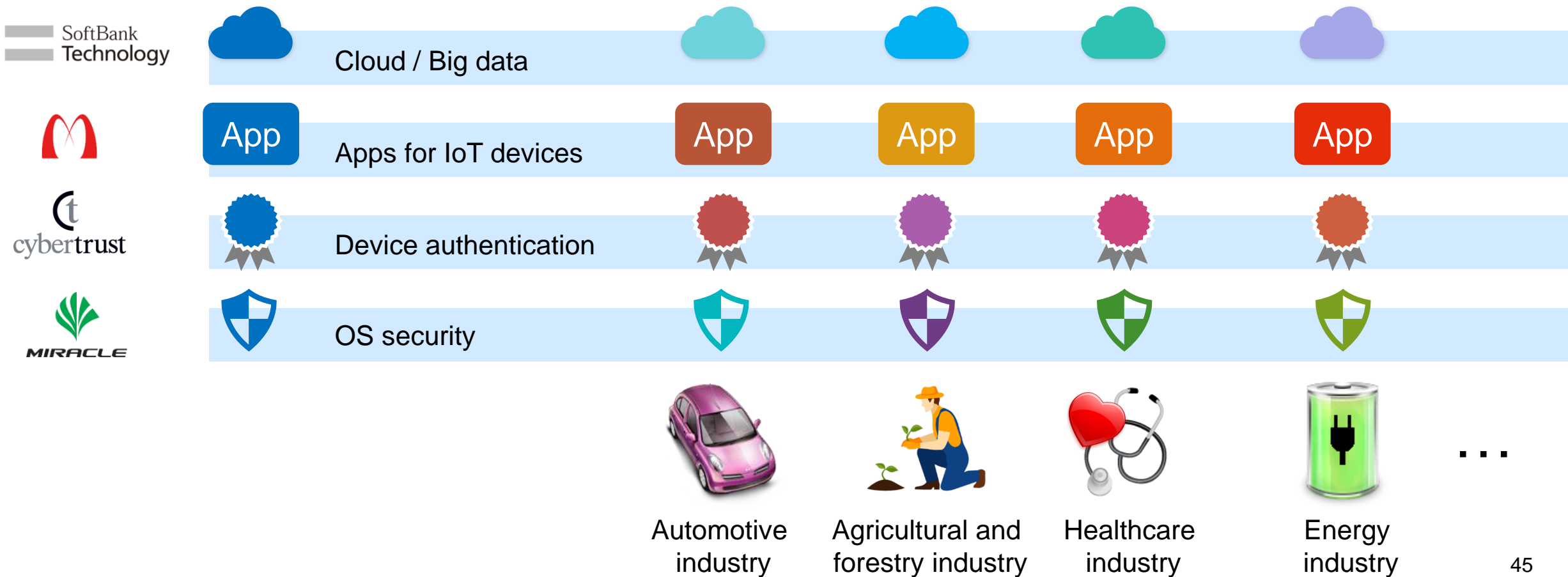
## Core strategy 2 : Launch IoT businesses (1/2)

### Combine SBT Group Technologies for Secure Data Sharing and Data Analysis



# Core strategy 2 : Launch IoT businesses (2/2)

## Customization skills to meet specific requirements for specific industries



# Major Growth Initiatives in FY2016

## Core strategy 1

### Centralize services on the cloud

#### Alter the security business structure

- Provide services using the expertise of SBT specialists
- Provide security systems as a cloud service

#### Help customers transform their businesses

- Speed up the growth of customers' businesses and develop services for specific industries

## Core strategy 2

### Launch IoT businesses

#### Conduct demonstration tests

- Extensive use of joint activities with business partners
- Tests for creating practical applications and business models

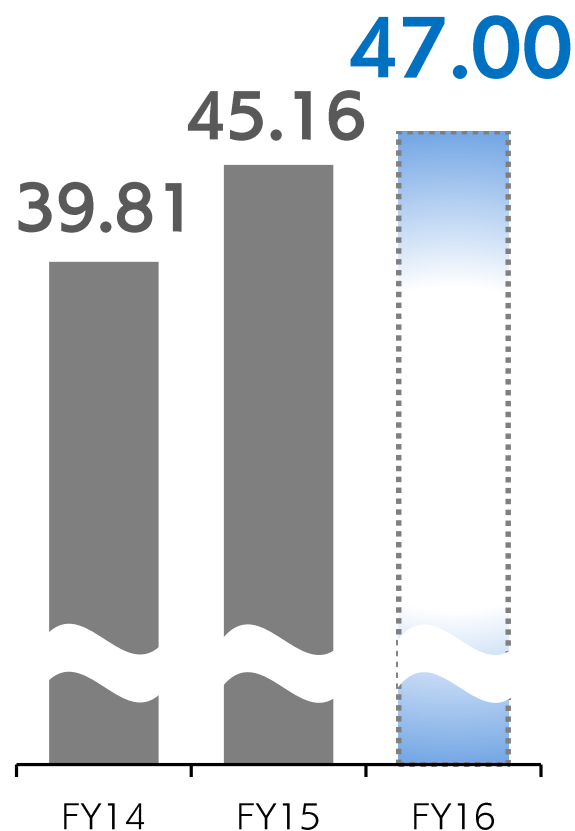
#### Recruit more people to become even more competitive

- Add more human resources with specialized skills to the three key driver businesses

# FY2016 Full Year Earnings Forecast

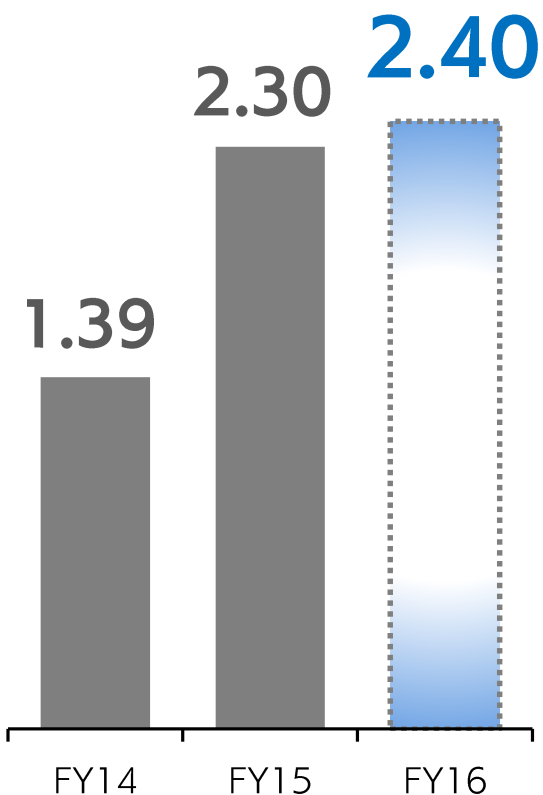
## Net sales

(Billions of yen)



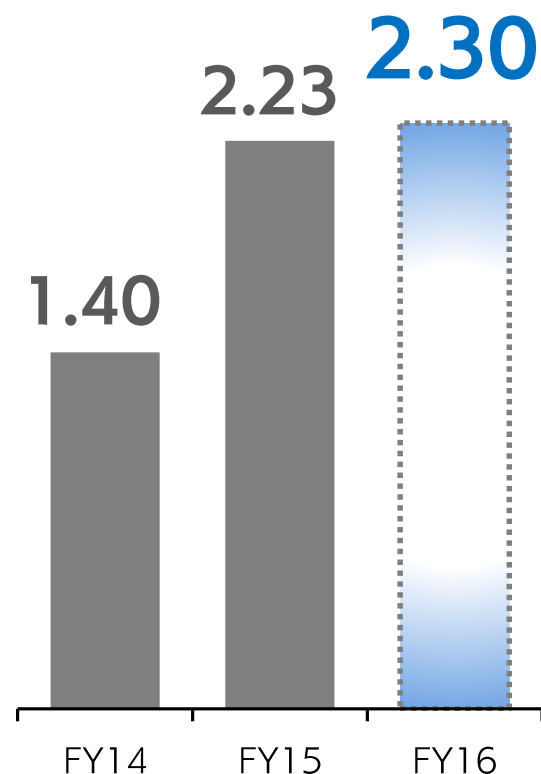
## Operating income

(Billions of yen)



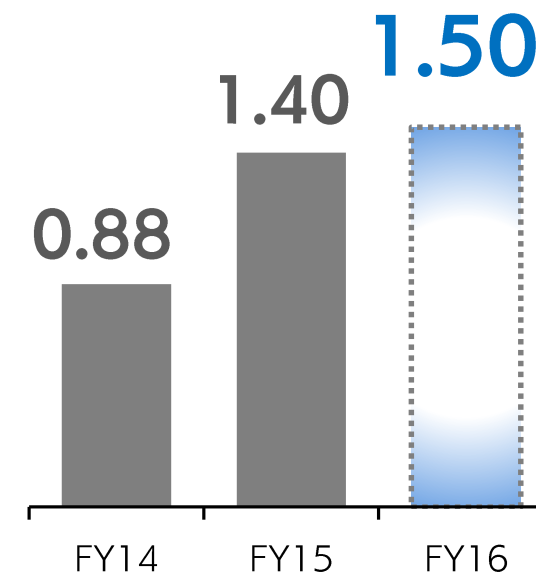
## Ordinary income

(Billions of yen)



## Profit attributable to owners of parent

(Billions of yen)



# **Press Releases in the First Quarter of FY2016**

## **FY2016 (April 1 to June 30, 2016)**



Date	[SBT] Major Press Releases in the First Quarter of FY2016 (April 1 to June 30, 2016)
Apr. 1, 2016	<a href="#">Notice of Change in Parent Company and Largest Shareholder</a>
Apr. 6, 2016	<a href="#">[Introduction Case] SBT Supports Establishment of Open Data Portal Site for Saitama Prefecture</a>
Apr. 13, 2016	<a href="#">Notice on the Revision of Earnings Forecast</a>
Apr. 14, 2016	<a href="#">First in Japan to Acquire Gold Enterprise Mobility Management Competency</a>
Apr. 19, 2016	<a href="#">[Introduction Case] SBT Supports Establishment of Open Data Portal Site for City of Kobe</a>
Apr. 20, 2016	<a href="#">Announcement of Joint Business by Cybertrust Japan, SBT and Fileforce</a>
Apr. 21, 2016	<a href="#">Development of Prototype Solar Module Inspection System Using Drones</a>
Apr. 25, 2016	<a href="#">SBT Becomes a Microsoft BizSpark Network Partner</a>
Apr. 25, 2016	<a href="#">Start of Sales of Managed Security Services for Analysis by Security Experts</a>
Apr. 26, 2016	<a href="#">Revision to Dividend Forecast for the Fiscal Year Ending March 31, 2016</a>
May 19, 2016	<a href="#">Notice of Dividend Payout</a>
May 19, 2016	<a href="#">SBT Certified as the First McAfee SIEM Service Delivery Specialization Partner in Japan</a>
May 24, 2016	<a href="#">Enhancement of Precision of the Search Engines Embedded in EC Sites by Providing Emotion Data (Emotion i)</a>
May 25, 2016	<a href="#">SBT and MY FARM INC. Reach an Agreement to Form a JV in Agribusiness</a>
Jun. 2, 2016	<a href="#">First in Japan to Win Four Awards (Based on Our Research) at 2016 Microsoft Worldwide Partner Award</a>
Jun. 6, 2016	<a href="#">Achievement of Transparency in Agribusiness Management through Business Collaboration between SBT and Terrace Mile</a>
Jun. 7, 2016	<a href="#">In 2017, Ranked 29th among 191 IT Companies where New Graduates Want to Work (Based on Rakuten Minnano Syukatsukatsudo Nikki)</a>
Jun. 10, 2016	<a href="#">Faster and Simpler ID Integration among Group Companies Using ADFS on Cloud's New Options</a>

Date	[Subsidiaries] Major Press Releases in the First Quarter of FY2016 (April 1 to June 30, 2016)
Apr. 1, 2016	<a href="#">Cybertrust Japan and US-based DigiCert Start Selling SSL/TLS Server Digital Certificates</a>
Apr. 5, 2016	<a href="#">MIRACLE LINUX Starts Support Service for the Latest Version of Miracle ZBX® System Monitoring Software That Is Also Compatible with a Hybrid Cloud Environment</a>
Apr. 7, 2016	<a href="#">Pepper Robot Joins the Medical Professional Staff of Tokura Clinic</a>
Apr. 13, 2016	<a href="#">Receipt of SI Development Award in the Large Project Category of Cybozu Awards 2016</a>
Apr. 15, 2016	<a href="#">Dai Nippon Printing and Cybertrust Japan Agree to Cooperate for an Identity Confirmation Business Using the Tax ID Number Card Public Personal Identity Confirmation Service</a>
Apr. 18, 2016	<a href="#">Establishment of Asahikawa Development Center for Developing Applications for IoT Devices</a>
Apr. 19, 2016	<a href="#">Japan's First Device Certificates Also Compatible with CLOMO MDM and Azure AD Single Sign On</a>
May 16, 2016	<a href="#">First in Japan to Promote Third-party Authentication for Data Erasure</a>
May 17, 2016	<a href="#">Cybertrust ranks No. 1 for the Second Year in a Row in the EV SSL Server Digital Certificate Market in Japan</a>
May 17, 2016	<a href="#">MIRACLE LINUX Starts Providing OSS Based Virtual Machines that Allows Monitoring Microsoft Azure</a>
May 24, 2016	<a href="#">Linked Data Analysis Tools to Applications for Pepper's Operation Control in Order to Effectively Use Pepper Data</a>
May 25, 2016	<a href="#">Collaboration between Cybertrust and Interplan</a>
May 31, 2016	<a href="#">Cybertrust Forms a Tie-up with F5 Networks for IoT Solution Development</a>
Jun. 2, 2016	<a href="#">Development of Robot App Call Function to Enable Easily Call Pepper's Robot Apps</a>
Jun. 7, 2016	<a href="#">MIRACLE LINUX Starts Providing Dedicated Linux OS and Long-term Support Service for Renesas Electronics' RZ/G Series</a>
Jun. 7, 2016	<a href="#">Decision to Introduce Font Designer Shigenobu Fujita on NHK's program "The Professional" (Broadcasted on June 13)</a>
Jun. 13, 2016	<a href="#">Pepper Plays an Active Part as an Event Guide through a Tie-up with Digital Signage</a>
Jun. 13, 2016	<a href="#">Cybertrust Forms a Tie-up with a Marketing Solutions Company ASIA</a>
Jun. 15, 2016	<a href="#">Cybertrust Condenses Information Security Solutions Knowhow</a>
Jun. 17, 2016	<a href="#">MIRACLE LINUX Starts CLUSTERPRO Construction Support Service on Microsoft Azure</a>
Jun. 21, 2016	<a href="#">Development of a Unique Kids Poll Function for Pepper Robot and Displayed It at the Exploration of Time Exhibition</a>
Jun. 30, 2016	<a href="#">Development of a Voice Recognition System that Allows Communication with Pepper Robot for Hotels</a>



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## The SoftBank Technology Group



SoftBank Technology Corp.



M-SOLUTIONS, Inc.



Fontworks Inc.



Kan Corporation



Cybertrust Japan Co., Ltd.



MIRACLE LINUX  
CORPORATION



Mode2 inc.



ASORA Tech Corp.