

Fiscal Year Ended March 31, 2016 (FY2015)

Results of Operations

April 27, 2016

SoftBank Technology Corp.

Important Information about this Presentation

1. Starting in the fiscal year ended March 31, 2015, the eBusiness Services and Solutions segments have been combined to create a single segment called ICT Services. To provide additional financial information for reference, three service categories have been established: Digital Marketing, Platform Solutions and System Integration. The service category data for the fiscal years ended March 31, 2014 and earlier on this presentation uses the new business categories.
2. Starting with the fiscal year ended March 31, 2016, revisions have been made to the categorization of some solutions and subsidiaries and to the method used for the allocation of the amount of elimination of internal transactions with subsidiaries for the marginal profit. These revisions have been used for sales and marginal profits for each service category in the previous fiscal year and earlier.
3. The marginal profits and fixed costs shown on this presentation have changed because of the partial revision in the recognition method for e-commerce services' expenses. Marginal profits and fixed costs for the fiscal years ended March 31, 2014 and earlier have been restated based on the new expense recognition method.
4. EBITDA figures shown on this presentation are the sum of operating income/loss, depreciation and amortization of goodwill.
5. Figures in all graphs in this presentation may differ slightly from figures in earnings announcements because of rounding.

Disclaimer

This presentation was prepared based on information available and views held at the time it was made. Its statements that are not historical facts, including, without limitation, plans, forecasts and strategies, are "Forward-looking statements," which are by their nature subject to various risks and uncertainties. The actual results and others may differ materially from those expressed or implied in any forward-looking statement due to a change in the operating environment or for other reasons.

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The background of the slide features a soft-focus image of a wind turbine standing in a lush green forest. The sky above is filled with numerous birds in flight, creating a sense of movement and nature. The overall color palette is dominated by light blues and greens, giving it a clean, fresh, and eco-friendly appearance.

Results Overview

FY2015 Full Year Results Summary

Comparison with the previous fiscal year

Overview

- Net sales increased 13.4% to 45.1 billion yen.
- Profits rose to new record highs at each level.

| (Millions of yen) | FY14 Full year | FY15 Full year | Amount of change | Ratio of change |
|--------------------------------------------|-------------------|-------------------|---------------------|--------------------|
| Net sales | 39,816 | 45,163 | +5,346 | +13.4% |
| Operating income | 1,398 | 2,308 | +909 | +65.0% |
| Ordinary income | 1,403 | 2,230 | +827 | +58.9% |
| Profit attributable to owners of parent | 883 | 1,405 | +522 | +59.1% |
| EBITDA | 2,435 | 3,285 | +850 | +34.9% |

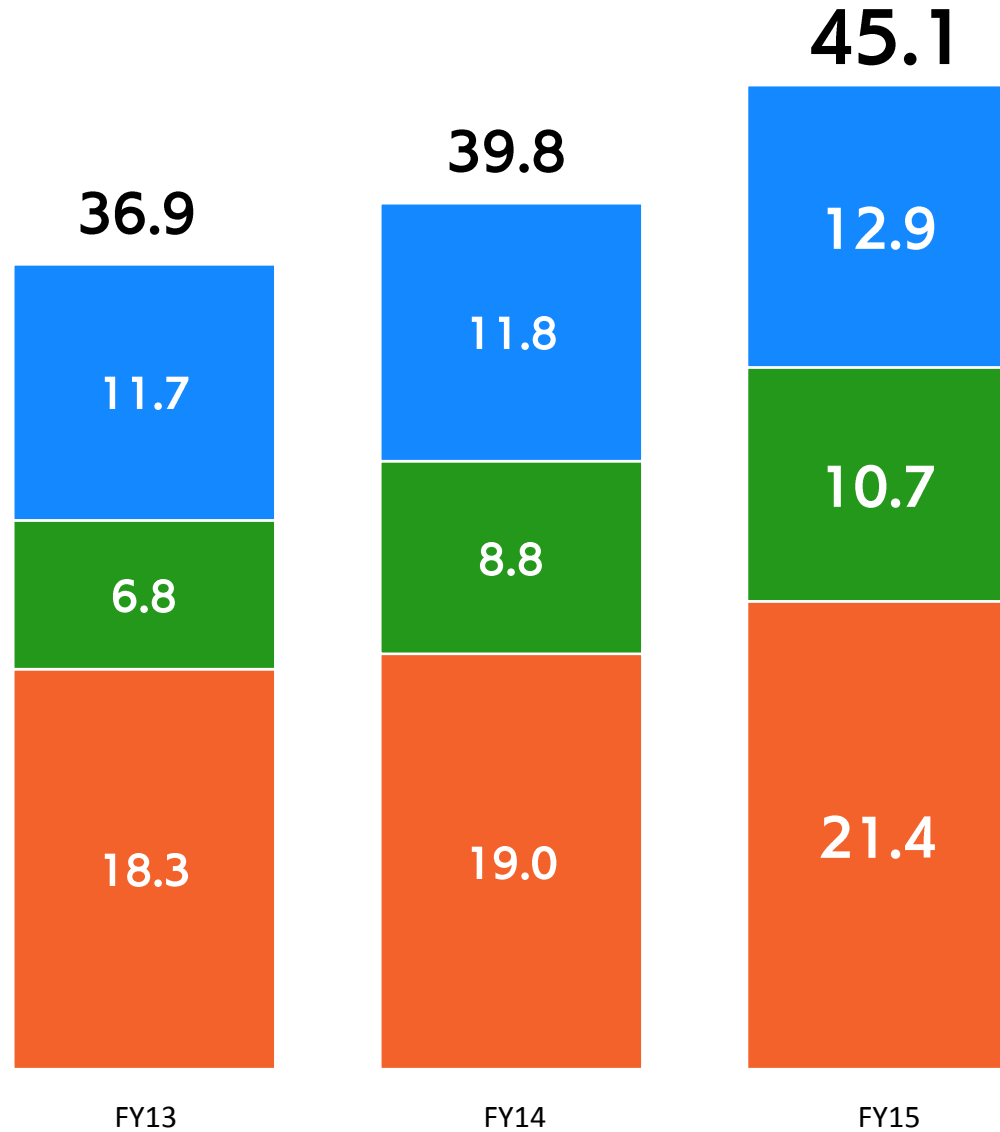
Note: EBITDA = Operating income (loss) + Depreciation+ Amortization of goodwill

Overview

- Earnings were much higher than the initial forecast due to an increase in sales at all segments and a reduction of large unprofitable projects.

| (Millions of yen) | Initial forecast (April 27, 2015) | FY15 Full year | Ratio of change | Revised forecast (April 13, 2016) |
|--------------------------------------------|--------------------------------------|-------------------|--------------------|--------------------------------------|
| Net sales | 42,000 | 45,163 | 107.5% | 45,000 |
| Operating income | 1,700 | 2,308 | 135.8% | 2,300 |
| Ordinary income | 1,600 | 2,230 | 139.4% | 2,200 |
| Profit attributable to owners of parent | 1,000 | 1,405 | 140.5% | 1,350 |

*The revisions are disclosed in a notice entitled “Notice on the Revision of Earnings Forecast” dated April 13, 2016.

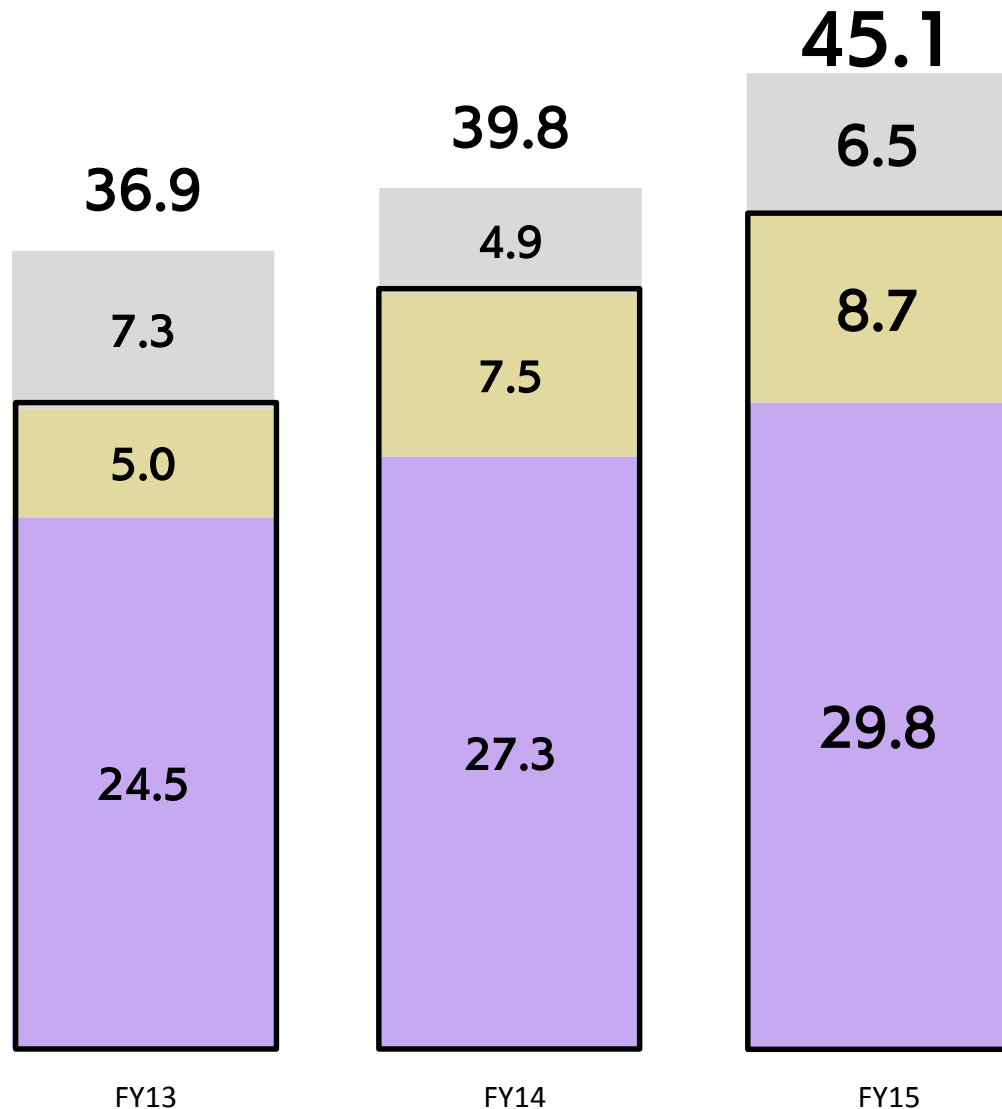


FY15 consolidated sales
45.1 billion yen
Year-on-year sales +5.3 billion yen (+13.4%)

Year-on-year sales by service category:

- Platform solutions +1.1 billion yen, +9.3%
- System integration +1.8 billion yen, +20.6%
- Digital marketing +2.4 billion yen, +12.6%

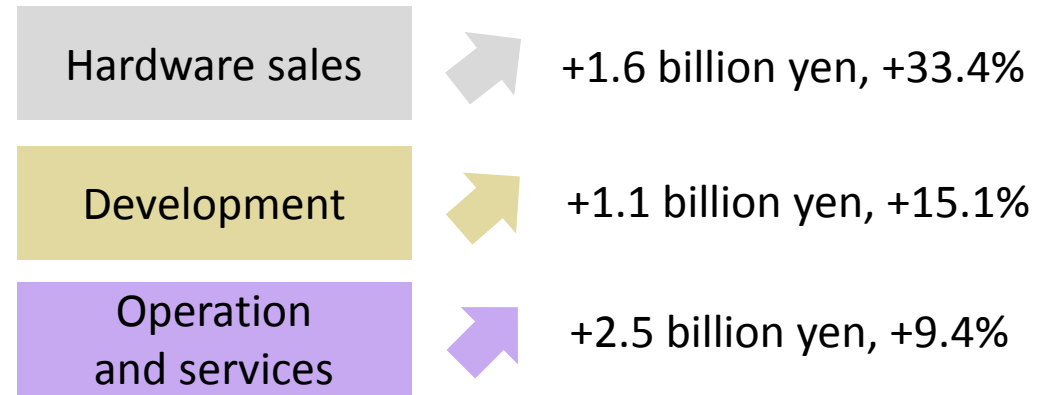
(Billions of yen)

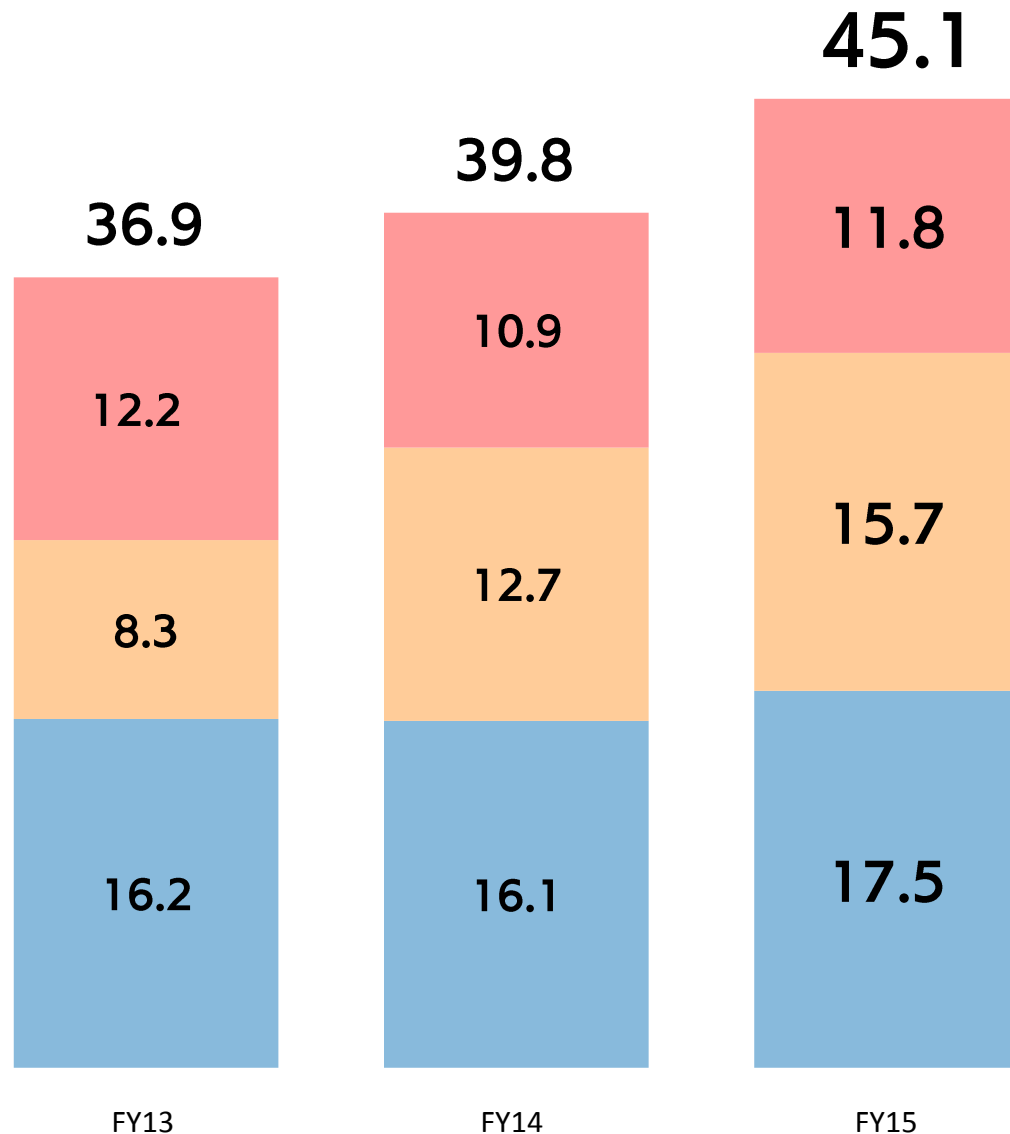


(Billions of yen)

- Received large orders for hardware sales and development.
- Operation and maintenance services expanded steadily.

Year-on-year sales by Type of Products and Services :





(Billions of yen)

Year-on-year sales:

SoftBank Group

➔ +0.89 billion yen, +8.1%
Sales of hardware, operation and services increased.

Non-SoftBank Group

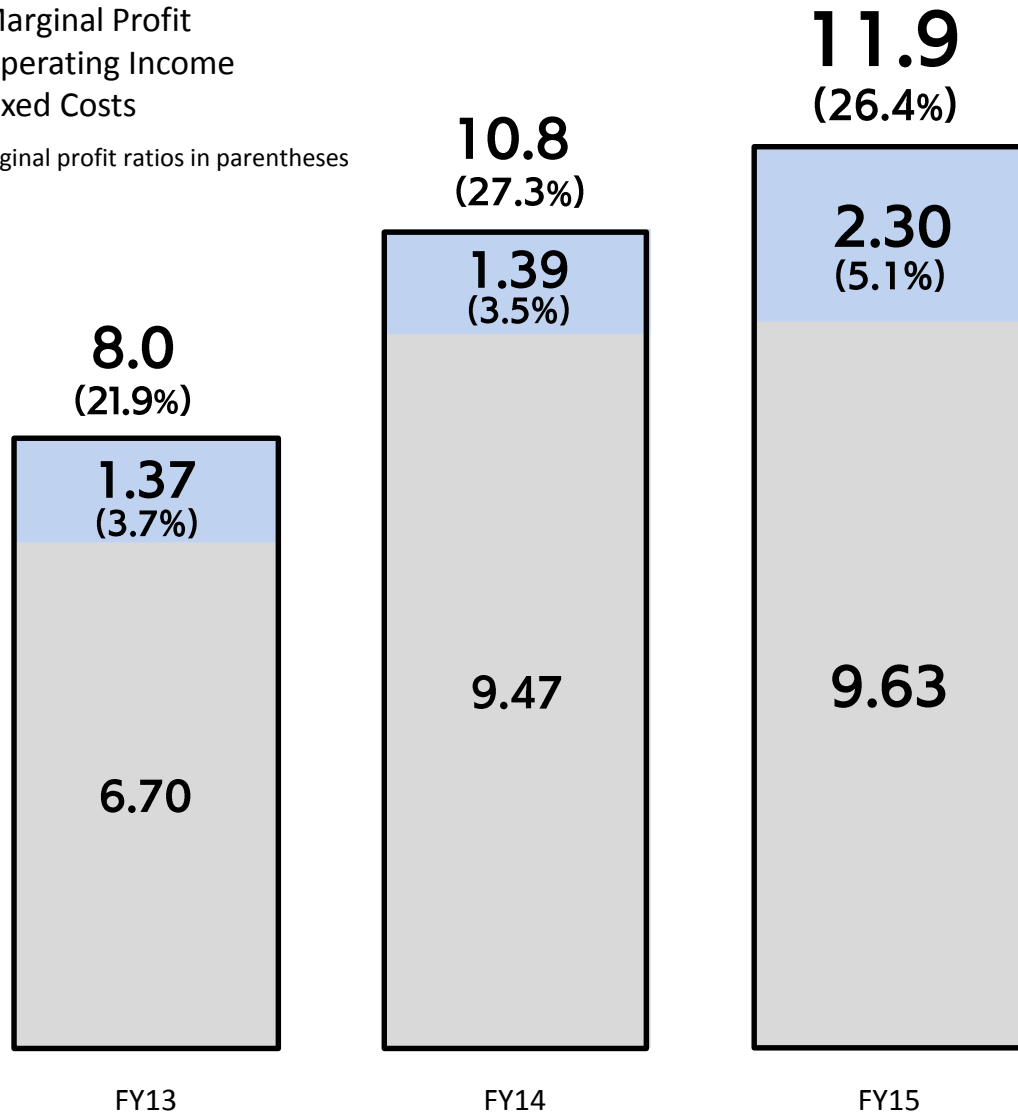
➔ +3.0 billion yen, +23.6%
Sales increased due to the receipt of large orders and the growth in three key drivers.

E-commerce services for individuals

➔ +1.45 billion yen, +9.0%

- Marginal Profit
- Operating Income
- Fixed Costs

*Marginal profit ratios in parentheses



FY15 marginal profit
11.9 billion yen
Year-on-year: +1.06 billion yen, +9.8%

FY15 operating income
2.3 billion yen
Year-on-year: +0.9 billion yen, +65.0%

- The marginal profit ratio was 0.9 points lower than FY14 due to an increase in hardware orders.
- Operating income ratio was 1.6 points higher than FY14.

(Billions of yen)



Current assets

Cash and deposits
5.7 billion yen (0.6) billion yen

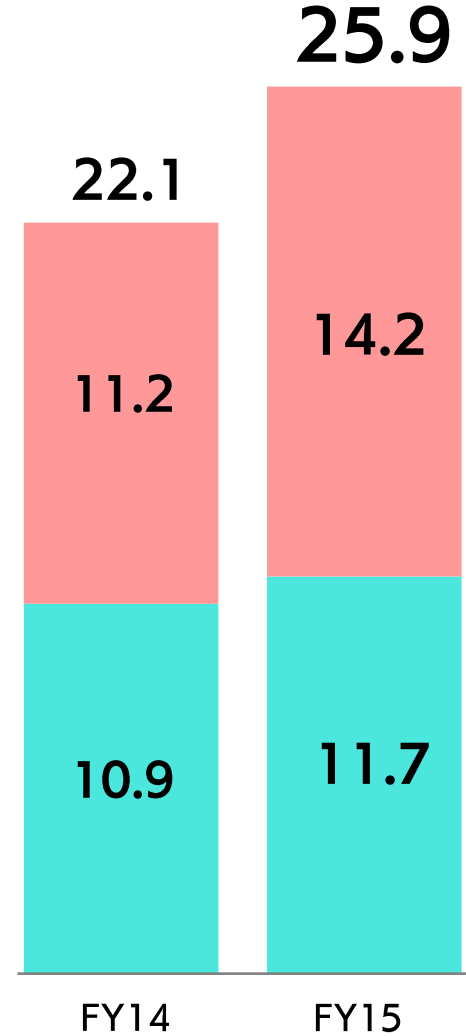
Notes and accounts receivable-trade
11.2 billion yen +4.3 billion yen

Non-current asset

Goodwill
1.2 billion yen (0.1) billion yen

Software
1.0 billion yen (0.1) billion yen

Investment securities
0.9 billion yen (0.2) billion yen



Liabilities

Accounts payable-trade
7.2 billion yen +2.6 billion yen

Loans payable
0.9 billion yen (0.3) billion yen

Accounts payable-other
0.7 billion yen (0.1) billion yen

Advances received
2.0 billion yen +0.6 billion yen

Net assets

Retained earnings
10.6 billion yen +1.2 billion yen

Treasury shares
(0.8) billion yen (0.1) billion yen

Consolidated

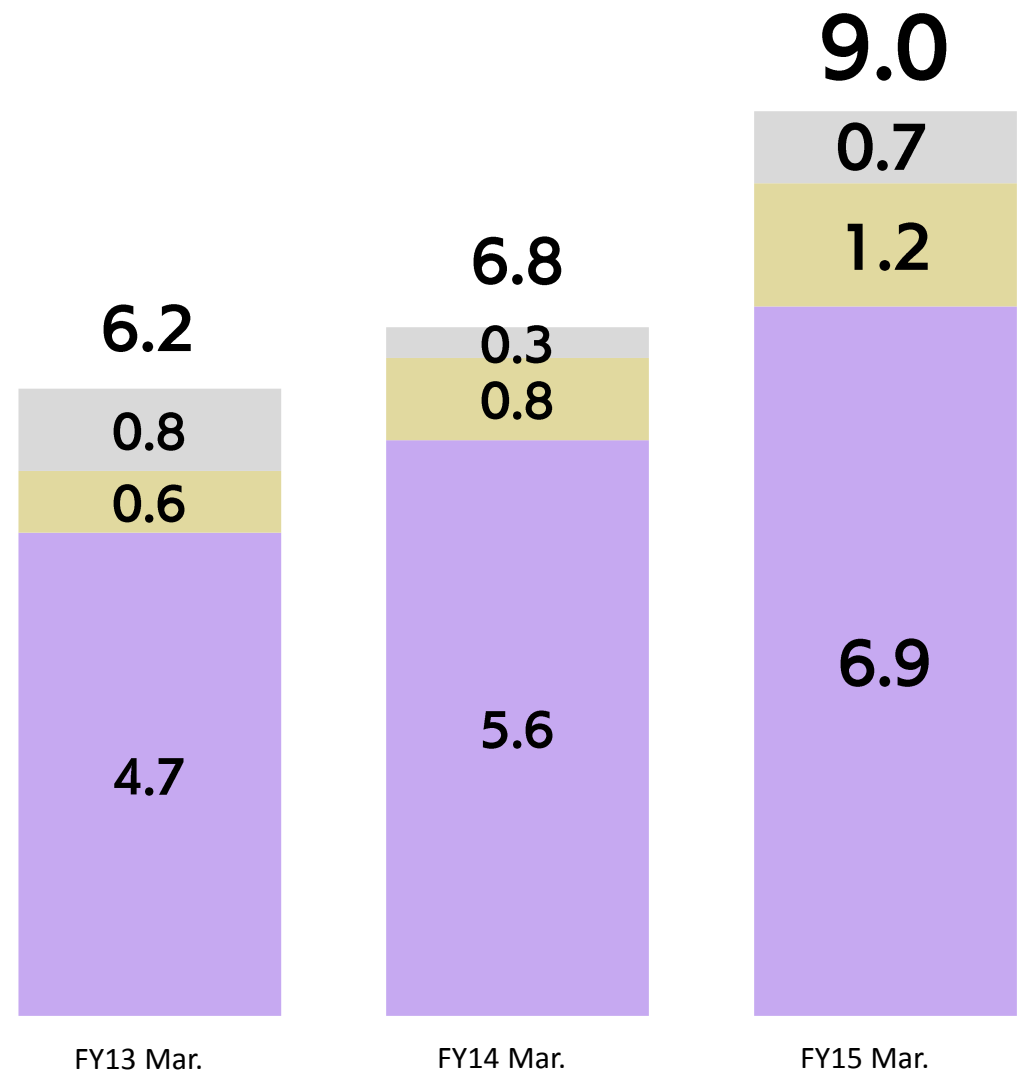
Cash Flows

Comparison with the same period of the previous fiscal year

SoftBank
Technology

| (Billions of yen) | FY14 Mar. | FY15 Mar. | Amount of change |
|--------------------------------------------|-----------|-----------|------------------|
| Cash flows from operating activities | +2.66 | +1.42 | (1.24) |
| Cash flows from investing activities | (2.33) | (0.36) | +1.97 |
| Cash flows from financing activities | +1.59 | (1.12) | (2.72) |
| Cash and cash equivalents at end of period | +5.69 | +5.61 | (0.08) |

Order Backlog (excluding orders for e-commerce services)



Order backlog (end-March 2016)
9.0 billion yen
Year-on-year: +2.1 billion yen, +31.5%

Orders for Development, Operation and services excluding Hardware sales
Year-on-year: +1.7 billion yen, +27.1%

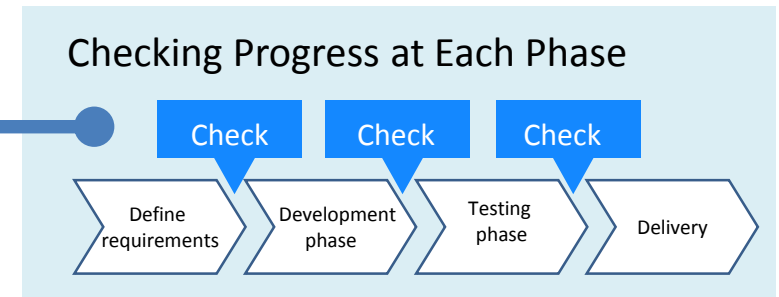
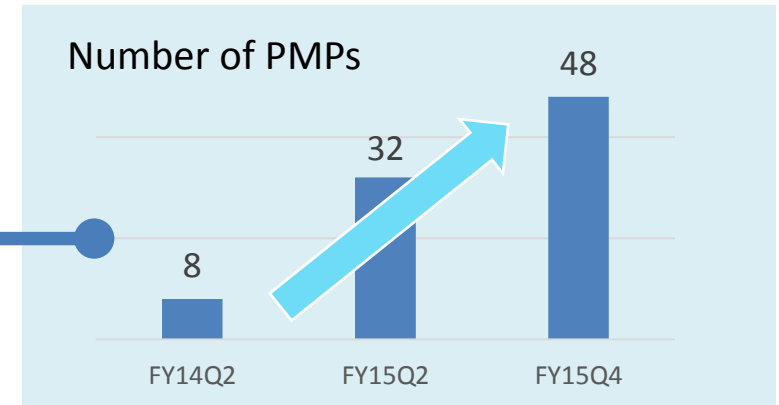
- Hardware sales → +0.41 billion yen, +108.1%
- Development → +0.43 billion yen, +51.2%
- Operation and services → +1.32 billion yen, +23.5%

(Billions of yen)

Continuing project management reinforcement initiatives started in the previous fiscal year

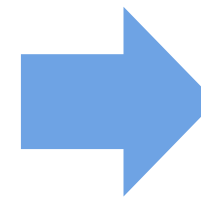
- ◆ Increase the number of certified Project Management Professionals (PMPs)
 - Upgrade supervisory skills of project managers
 - Allow all members of a project to function using the same mindset

- ◆ Use the Project Management Office (PMO) to confirm progress at projects
 - Consolidate and accumulate expertise about large and multi-faceted projects at PMO
 - Perform third-party checks using PMO for individual processes



Benefits of a stronger management framework

1. Establishing the best possible teams for each type of project
2. Improving the framework for quick support at projects with a negative outlook
3. Reducing repeated and corrective steps by improving project quality



No highly unprofitable projects as of the end of March 2016

The background of the slide features a soft-focus image of a wind turbine standing in a lush green forest. The sky above is filled with numerous birds in flight, creating a sense of movement and nature. The overall color palette is dominated by light blues and greens, giving it a clean, modern, and eco-friendly appearance.

Business Overview

Become a source of cloud services for the safe utilization of data



Digital Marketing Key Driver

E-commerce Services
 One-stop construction services for large, multi-function e-commerce sites along with comprehensive support including measures to improve operations, promotional activities and font technology

FONTWORKS

Data Analytics
 One-stop services centered on data that encompasses everything from data accumulation, analysis and utilization to creation

Platform Solutions Key Driver

Platform Solutions
 Solutions for the construction, integration and transfers of IT infrastructures that are more convenient and safer, including servers, networks and other components vital to business operations

Security Solutions
 Security solutions for networks, which are a key component of business operations, and a variety of other requirements

System Integration Key Driver

System Integration
 One-stop system integration services involving the planning, design and operation of many types of systems in order to make business operations more efficient

Microsoft Solutions
 Moving systems to the cloud, hybrid transfers, construction of on-premises automated systems, system operation and monitoring support and original services

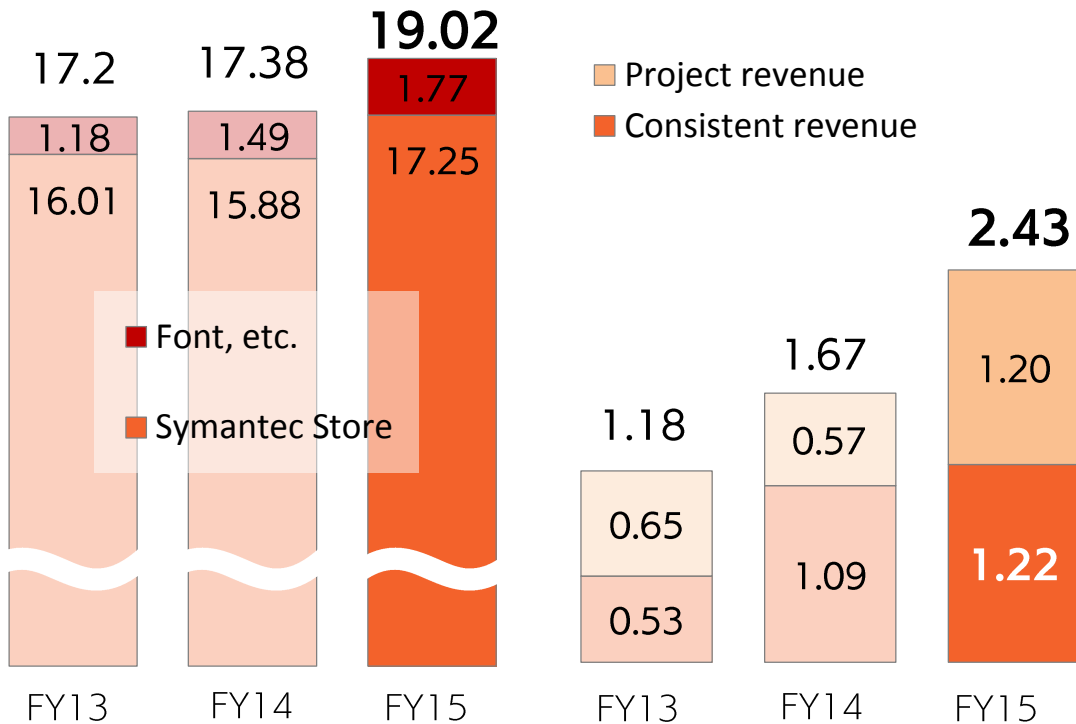
*Effective from FY2015, ASORA Tech Corp., previously included in System Integration, is now reclassified and included in Microsoft Solutions.



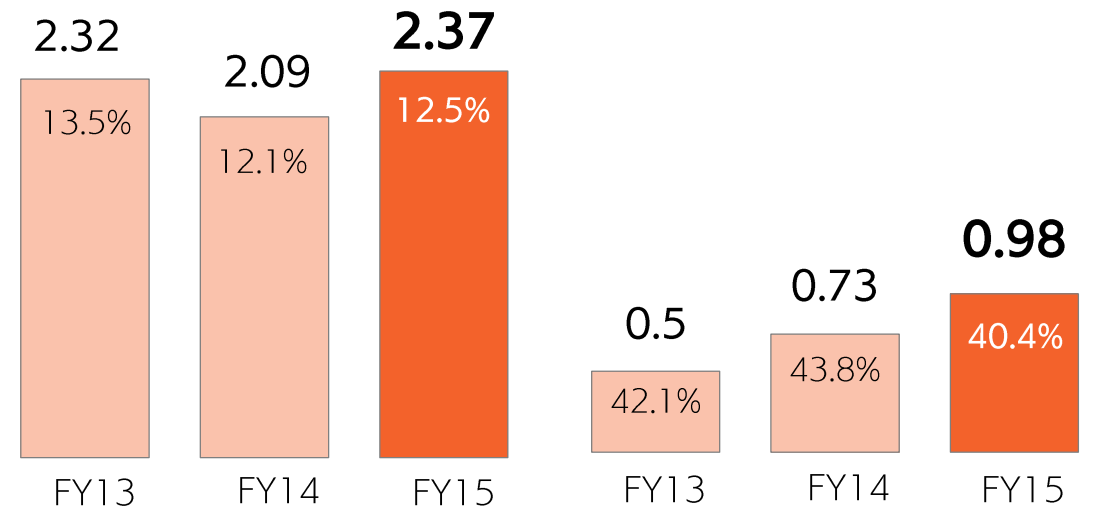
Renewals of three-year licenses contributed to the increase of Symantec Store sales

Data analysis support, Web content management and the construction of data analysis platforms performed well

Net Sales by Service Category



Marginal Profits by Service Category



E-commerce Services

Data Analytics

E-commerce Services

Data Analytics

(Billions of yen)

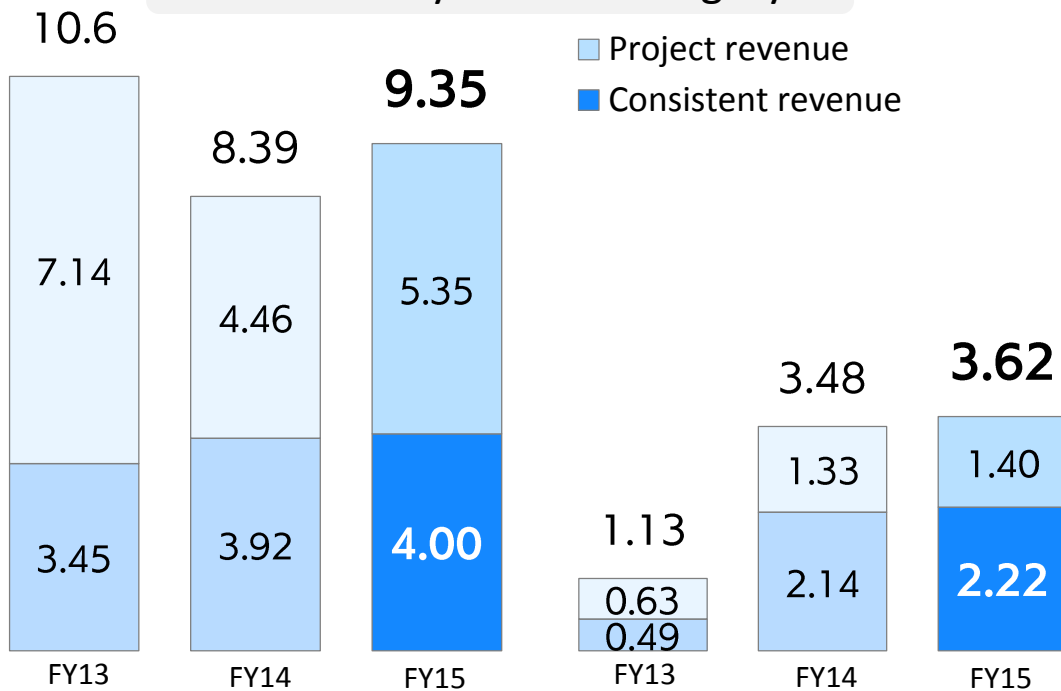


The marginal profit ratio declined due to an increase in large hardware orders but operation and maintenance services sales remained strong



Sales from one-time development projects and hardware sales were lower but there were higher sales of network security and protection products

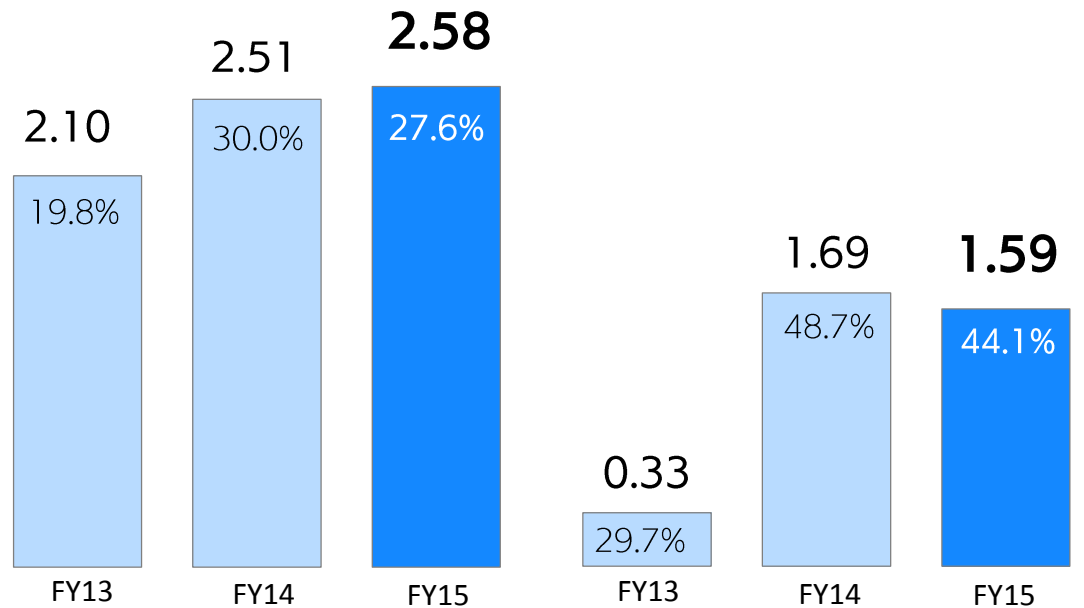
Net Sales by Service Category



Platform Solutions

Security Solutions

Marginal Profits by Service Category



Platform Solutions

Security Solutions

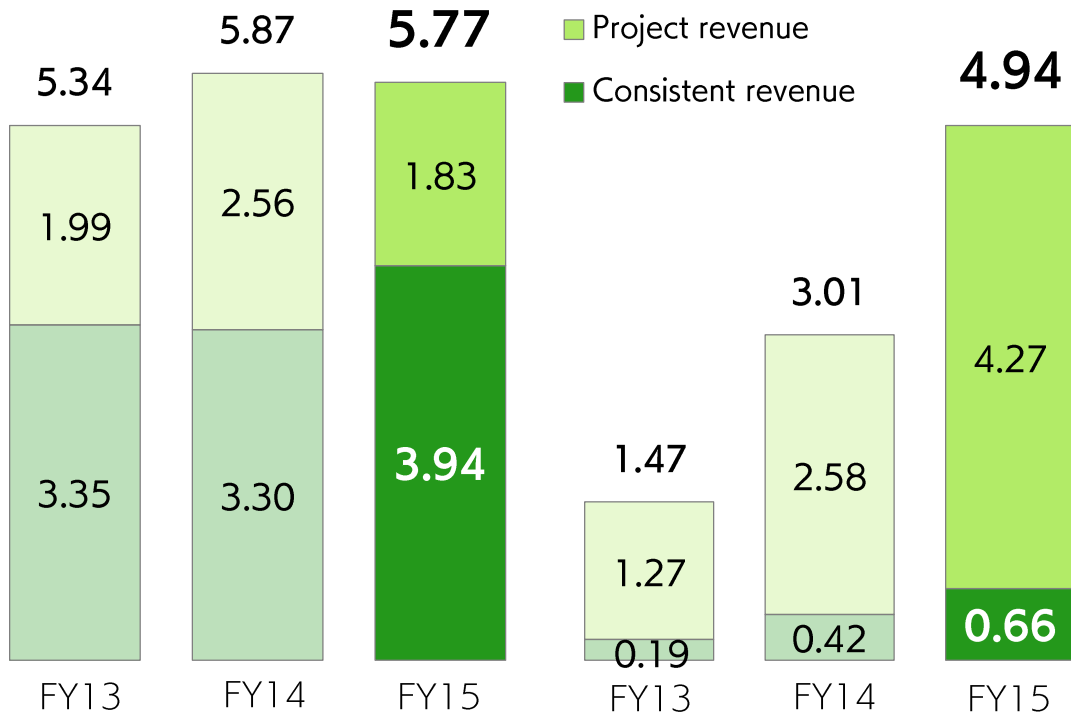
Effective from FY2015, cloud-based system development projects, previously included in System Integration, are now reclassified and included in Microsoft Solutions.



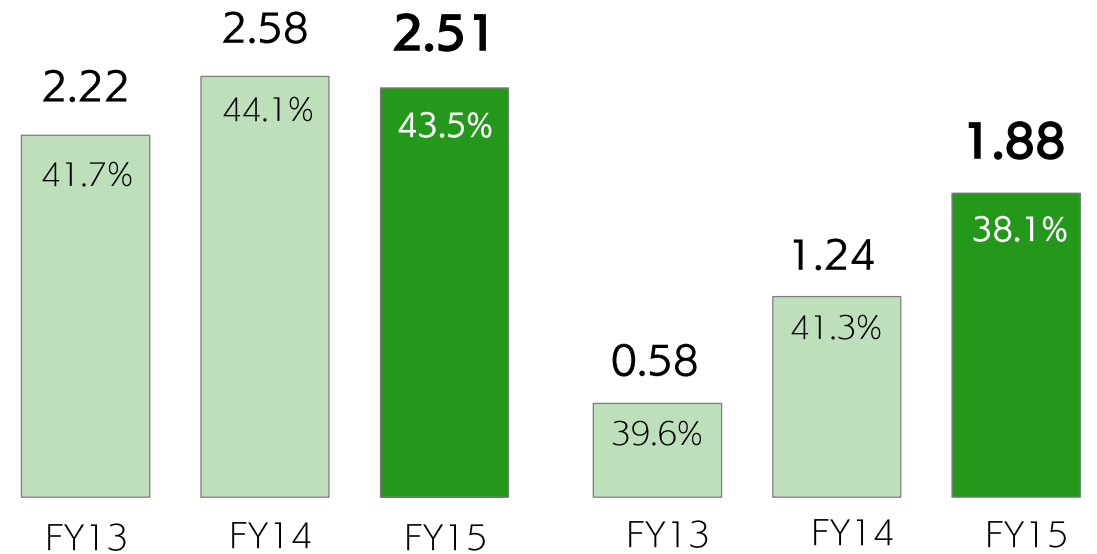
Sales from consistent revenue sources were strong

Large public-sector orders and higher profit margin on original services contributed to earnings growth

Net Sales by Service Category



Marginal Profits by Service Category



System Integration

Microsoft Solutions

System Integration

Microsoft Solutions

(Billions of yen)



Future Business Strategies

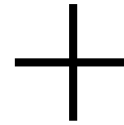
~ Cloud Transformation ~

Current key drivers

A new and key source of added value

Moving systems to the cloud

By storing data off-site (the cloud) via the Internet rather than on an internal computer or server, users can access the data from any location at any time. This freedom is expected to transform business activities.



The IoT and value creation

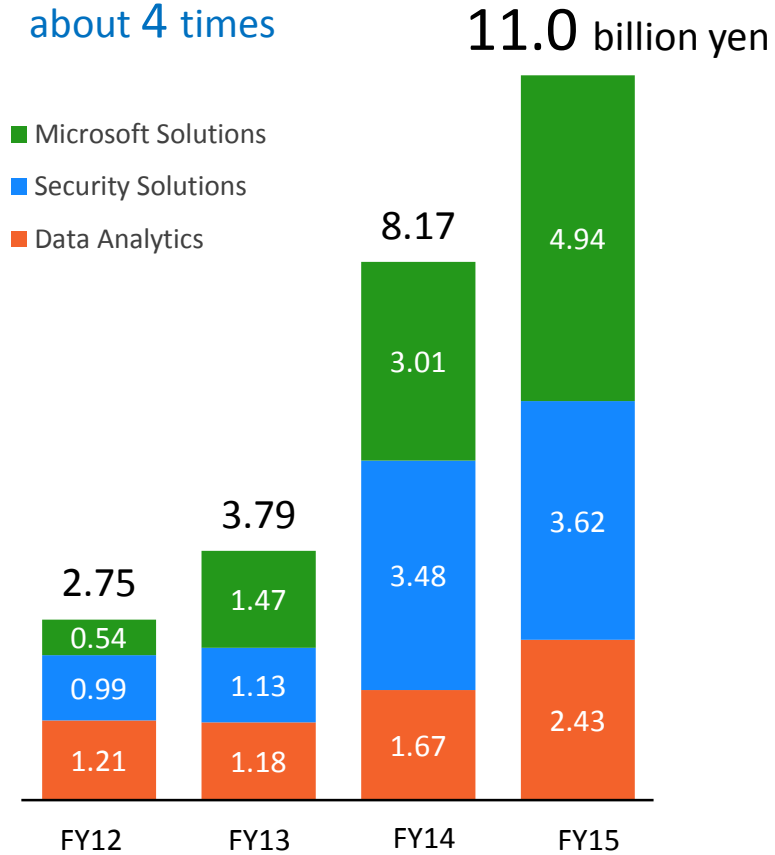
With the IoT, automobiles and many other objects use Internet communication links for the mutual control of these items. Combining the IoT with data storage and analysis on the cloud is expected to create new forms of value..



Strategic Objectives and Progress

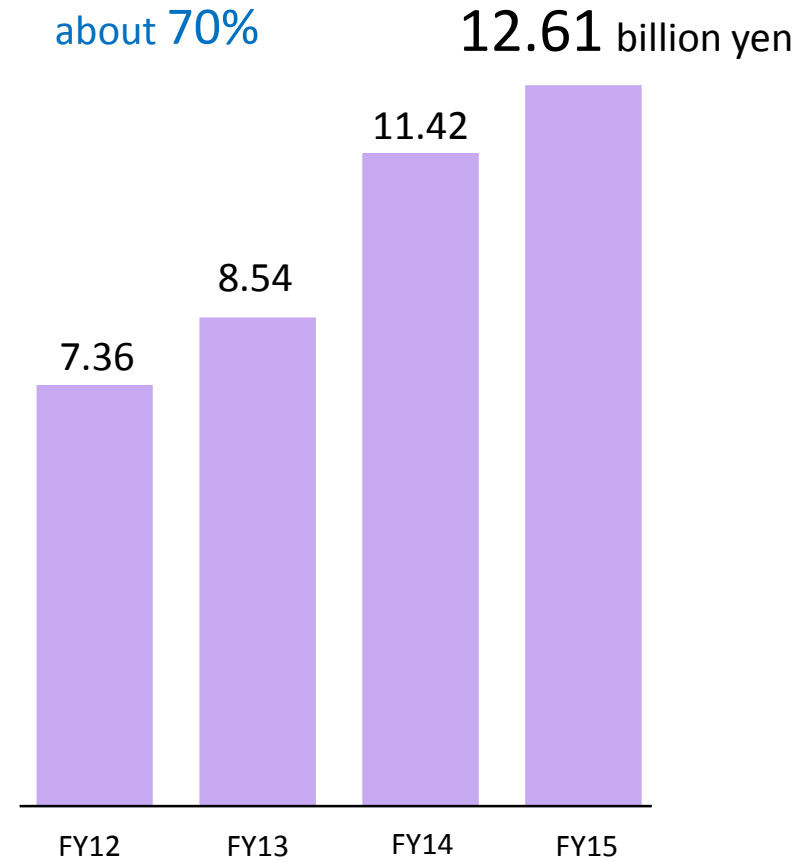
Growth of the three key drivers

Growth of about 4 times



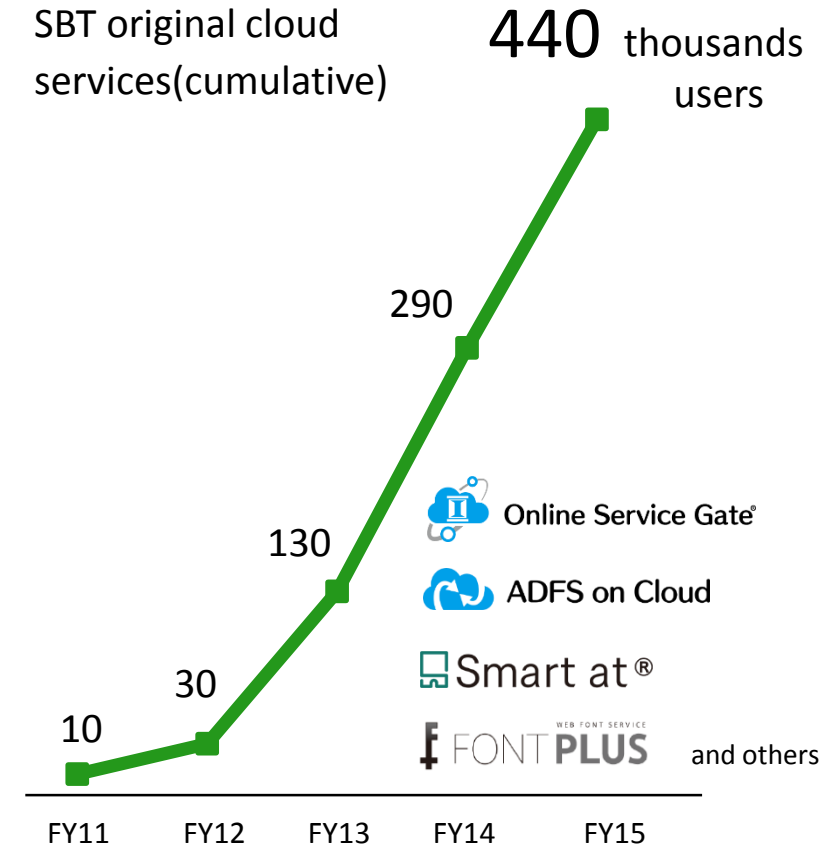
Increase in consistent revenue

Growth of about 70%



Growth of original services

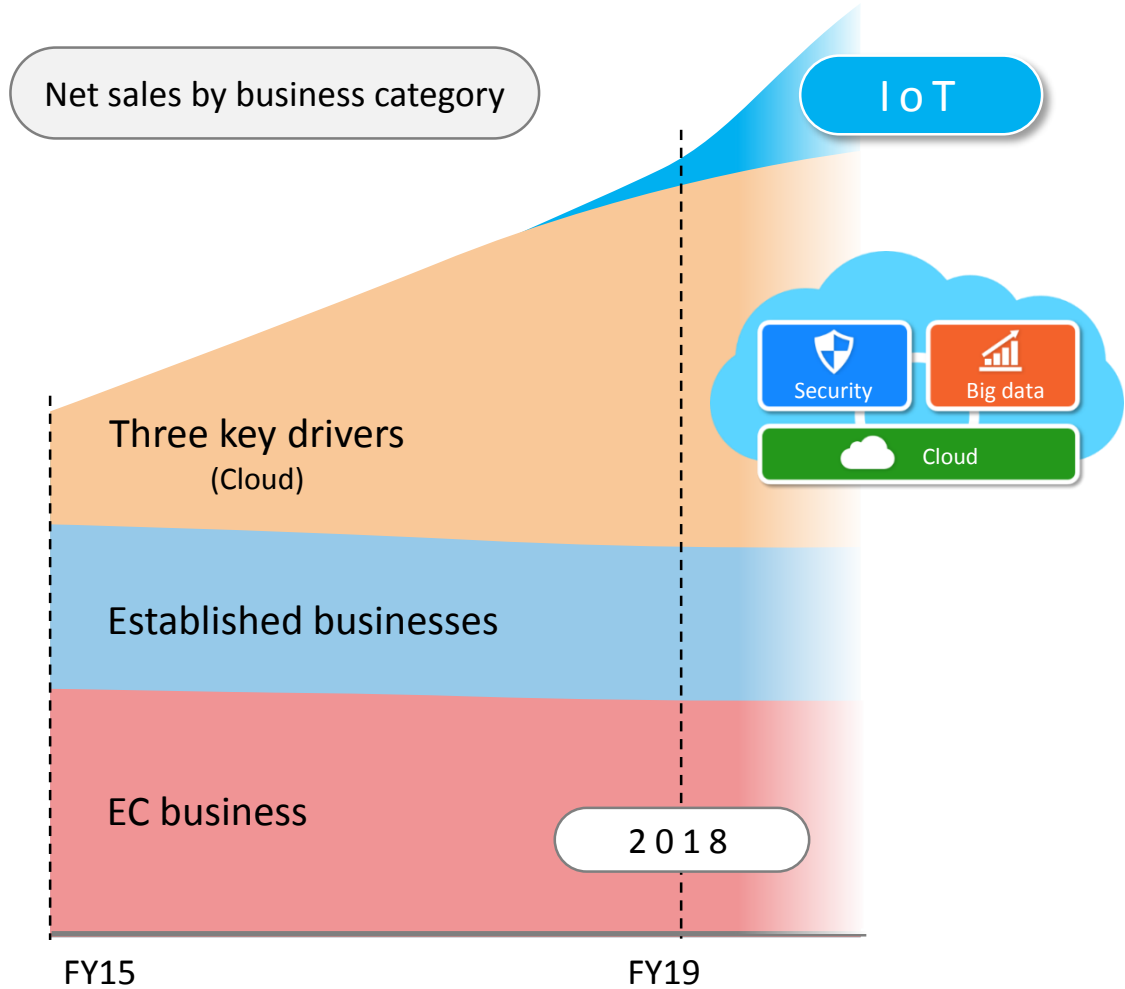
Growth in users for SBT original cloud services (cumulative)



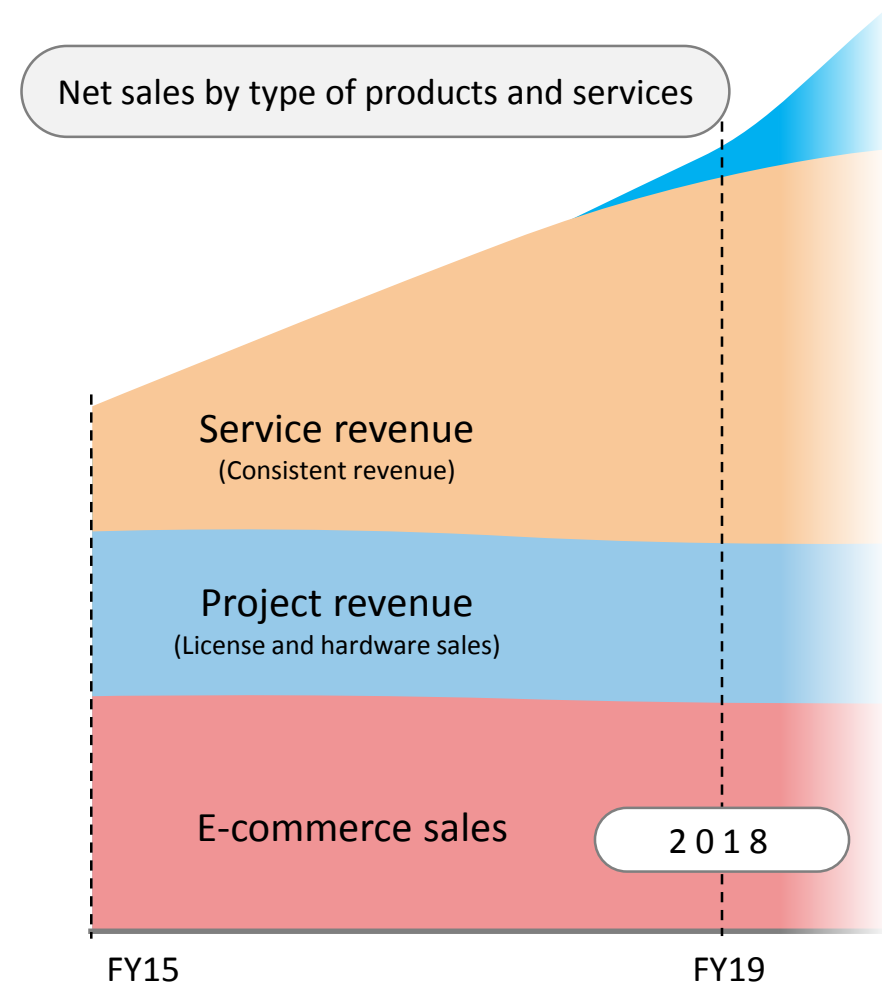
*Excluding Symantec Store business (sales to individuals)

Sales Growth Projections

Growth of the three key drivers



Promotion of cloud services



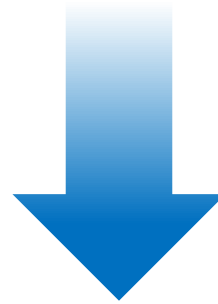
Two Core Strategies for Significant Growth

Core strategy 1: Centralize services on the cloud

Core strategy 2: Launch IoT businesses

Convergence
of key drivers

A workforce
with specialized
skills



SBT original
technologies

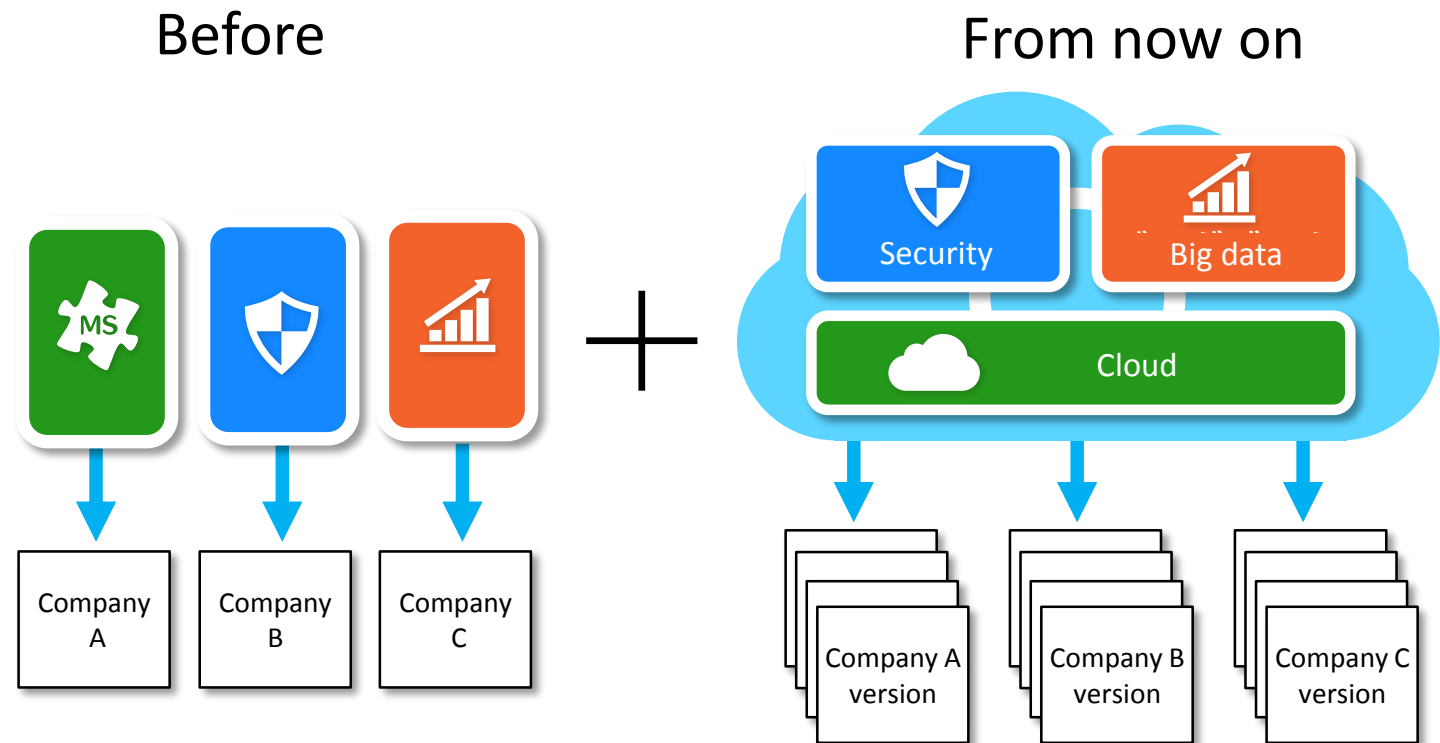
Project
management
framework

Use the cloud to transform business activities.

- Shift from labor-intensive activities to the provision of cloud services
- Shift from cost-cutting support to serving as a partner for growth

Centralize services on the SBT Cloud

(using Microsoft Azure)



1) Services on the SBT Cloud

The advantages of SBT: One-stop business support

Data Analytics

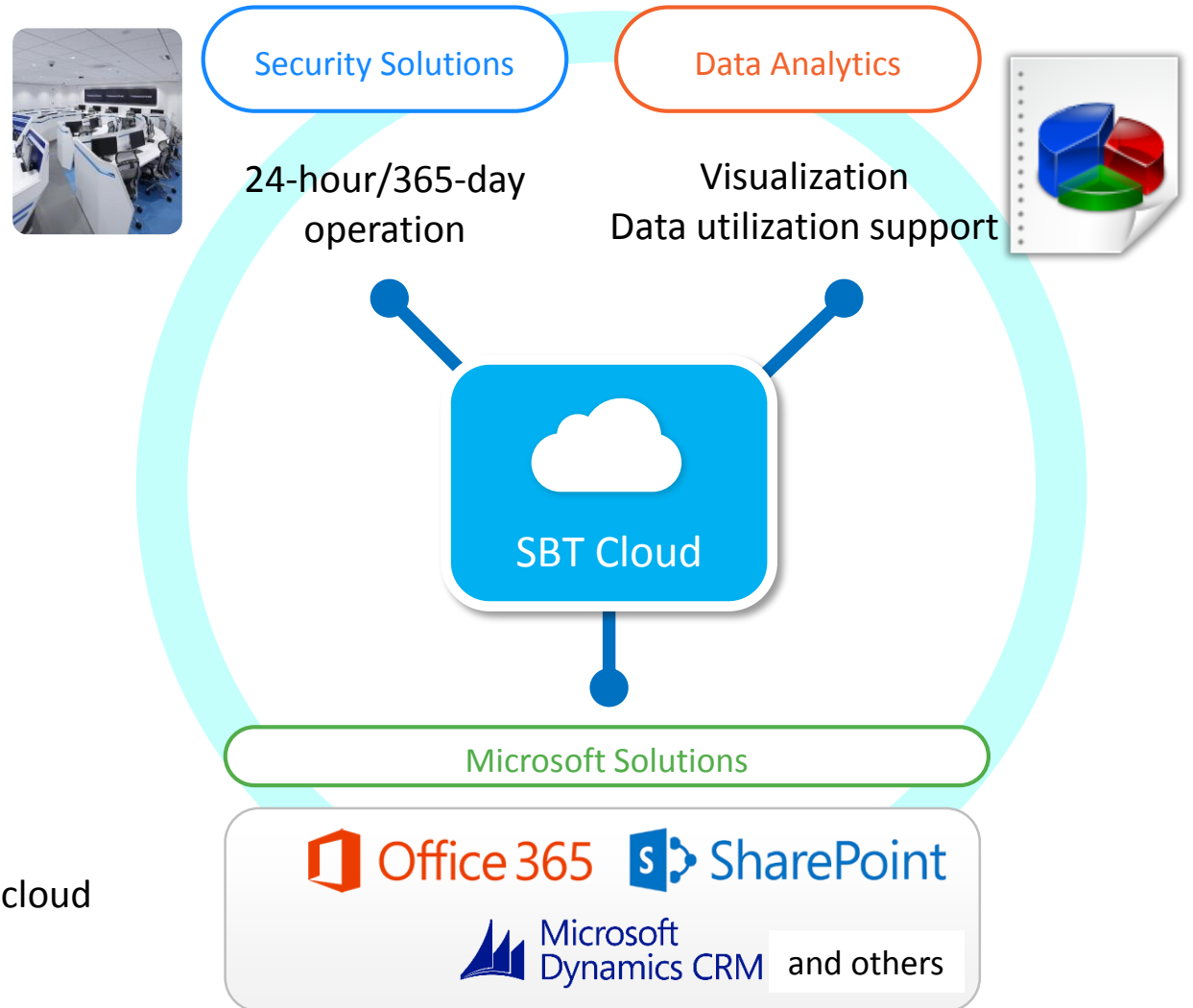
- Data scientists
- Establishment of data utilization platforms

Security Solutions

- A team of security professionals
- Security system operation

Microsoft Solutions

- A leading provider of services in Japan for using the cloud
(Enterprises in Japan, more than 1,000,000 users)
- Cloud operations and monitoring



2) Industry-specific Services

The advantages of SBT:

Experience with handling large projects

- Large project experience and accomplishments
- ↓
- Growth in orders from industry-leading companies
 - Accumulation of knowledge about many industries
- ↓
- More added value by creating services for specific industries
 - Higher profitability by transitioning customers' requirements into services

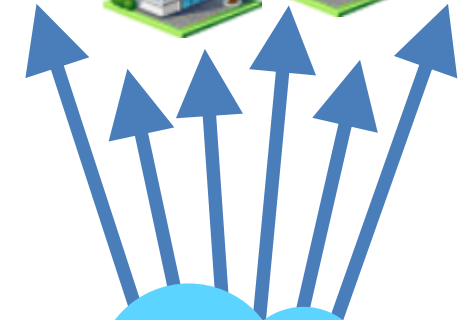
Industry leader



SoftBank
Technology

Gain expertise for
meeting various
requirements

Other companies in the
same industry



Convert expertise
into services for
the entire industry

3) Bigger and Stronger Sales Channels

The advantages of SBT:

Expertise for using the cloud along with exclusive services

SoftBank
Technology

SoftBank

Sales partners

Cloud integration

Sales activities/
Current customer relationships

Sales activities/
Current customer relationships

More sales by partners of SBT services



Accumulation of knowledge

Use solutions for companies to strengthen cooperation
Protection against advanced persistent threat, dedicated customer connections, etc.

-  **Online Service Gate**
-  **Cybertrust Device ID**
-  **Managed Security Services**

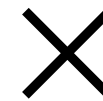
- Create core IoT technologies
- Start using these technologies in practical applications in various industries by 2018

The IoT business domain

Secure devices and data sharing

Use big data analysis for added value

Demonstration tests to create practical applications

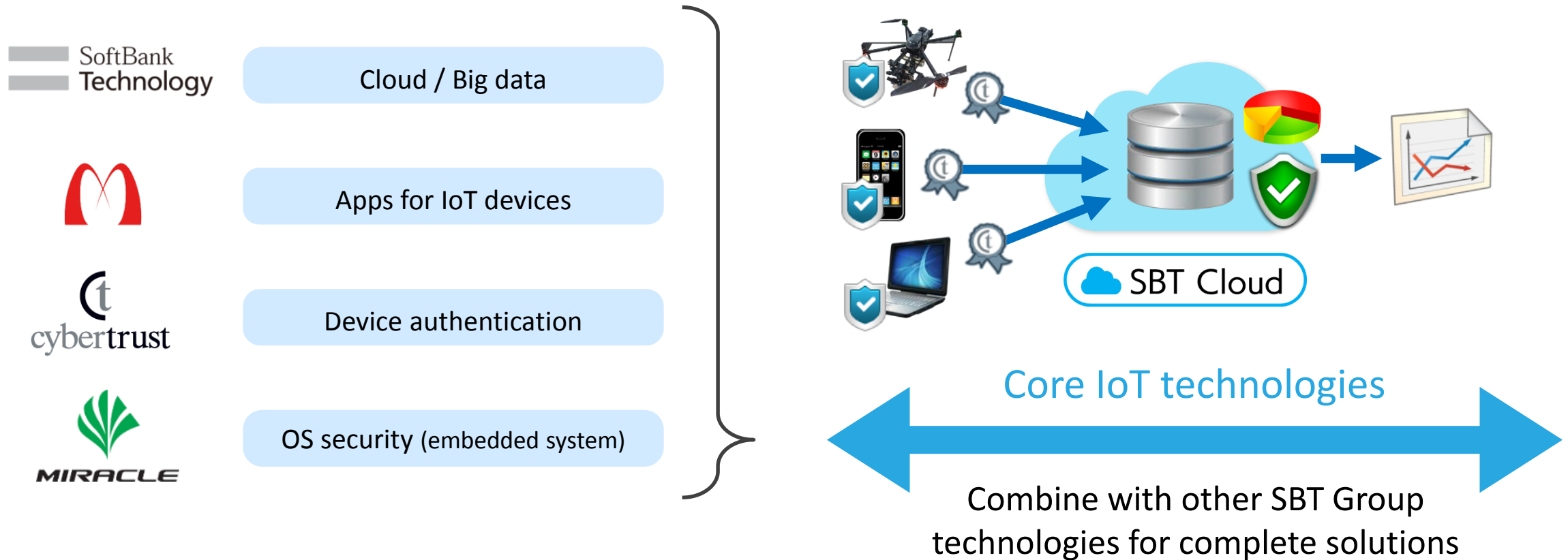


Partnerships with
companies who have
specific areas of
expertise

1) Combine the Technologies of the SBT Group

The advantages of SBT:

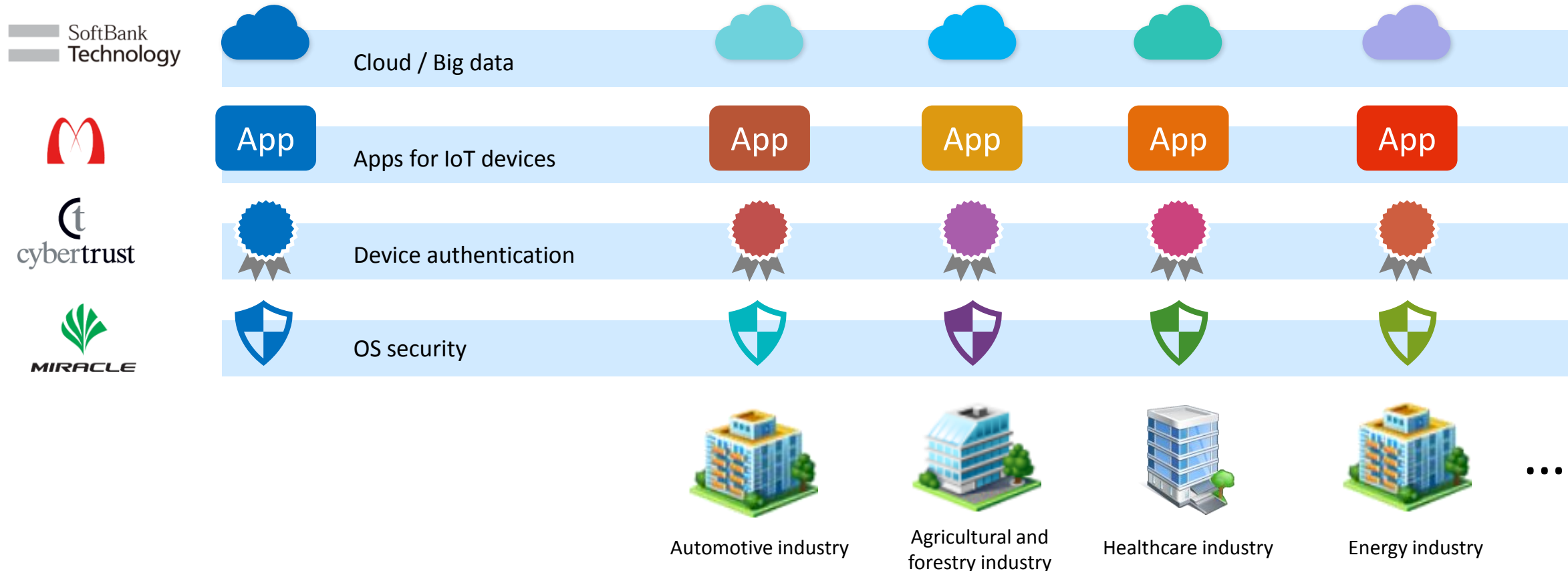
Exclusive core IoT technologies of the SBT Group

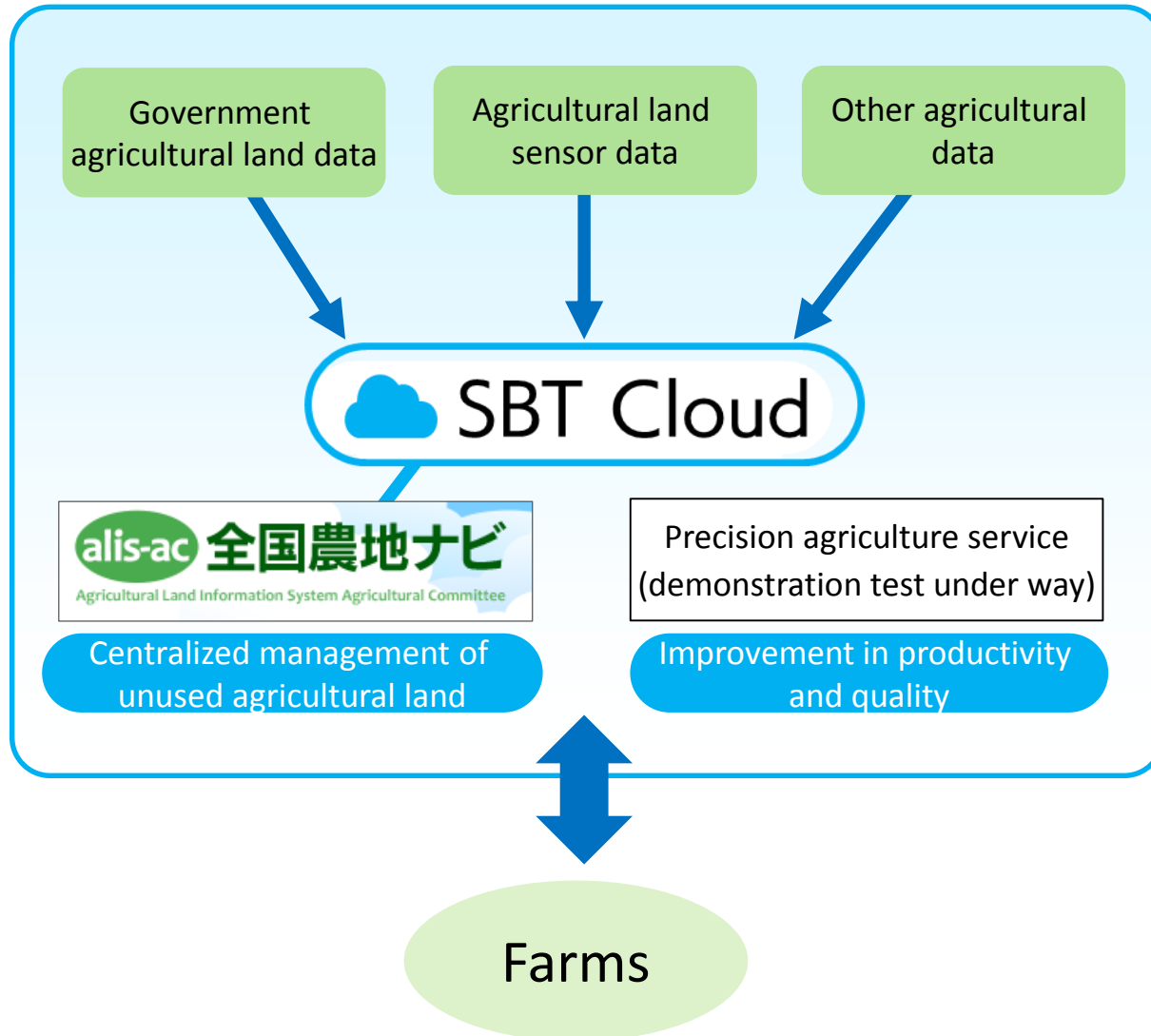


2) Partnerships for Many Types of Demonstration Tests

The advantages of SBT:

Customization skills to meet specific requirements





Activities of SBT at this project

- Received order for the nationwide agricultural land navigation website
- Performing drone demonstration test for precision agriculture

The advantages of SBT

- Cloud utilization expertise
- Data analysis technology
- Security solutions
- Operation and monitoring of cloud systems
- One-stop services for all required support

One key element
of the national
growth strategy

Japan is moving faster to consolidate agricultural land to facilitate a more offensive stance in the agriculture industry

→ Require all agricultural committees in Japan to create ledgers and maps and make them accessible to the public



Government
agricultural land data

- Agricultural land owners and borrowers
- Unused agricultural land
- Tax payments, etc.

Create e-systems and a link to map data systems

Information accessible to everyone



Work that combines the three key drivers is progressing at this project

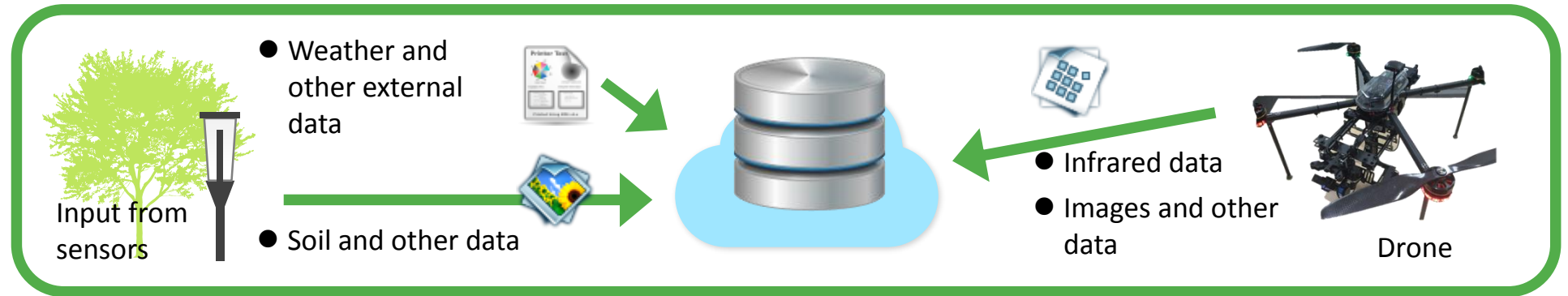
Phase 1

Create the centralized system for Japanese agricultural land data and public accessibility

Phase 2

Place the system on the cloud and combine with an information management system

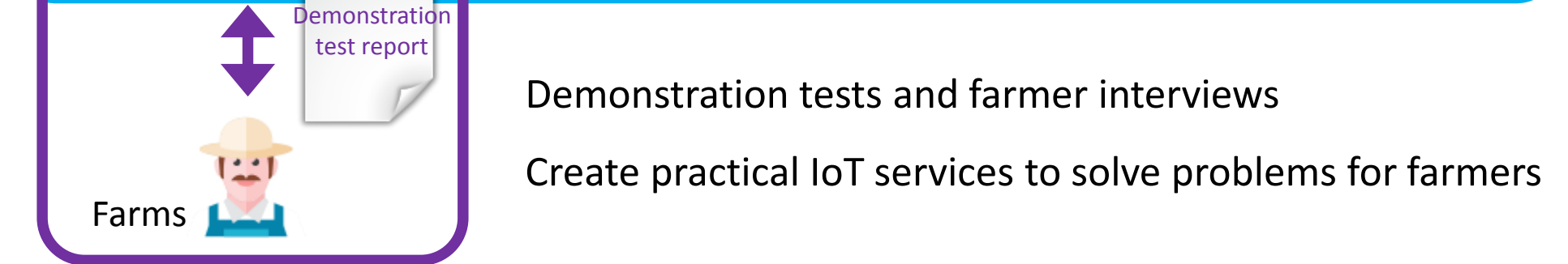
Technology



Participants



Business



Core strategy 1: Centralize services on the cloud

- Provision of cloud services
- Serve as a partner for growth

Key issues

- Services on the SBT cloud
- Industry-specific services
- Stronger sales channels

Core strategy 2: Launch IoT businesses

- Create core IoT technologies
- Start using these technologies in practical applications in various industries by 2018

Key issues

- Combine the technologies of the SBT Group
- Partnerships for many types of demonstration tests

Use the cloud to transform business activities.



Outlook for FY2016

Core strategy 1

Centralize services on the cloud

Alter the security business structure

- Provide services using the expertise of SBT specialists
- Provide security systems as a cloud service

Help customers transform their businesses

- Speed up the growth of customers' businesses and develop services for specific industries

Core strategy 2

Launch IoT businesses

Conduct demonstration tests

- More tests for creating practical applications and business models

Timely and flexible capital policy

- More thorough investigations of business partners
- Extensive use of joint activities with business partners

Recruit 100 people to become even more competitive

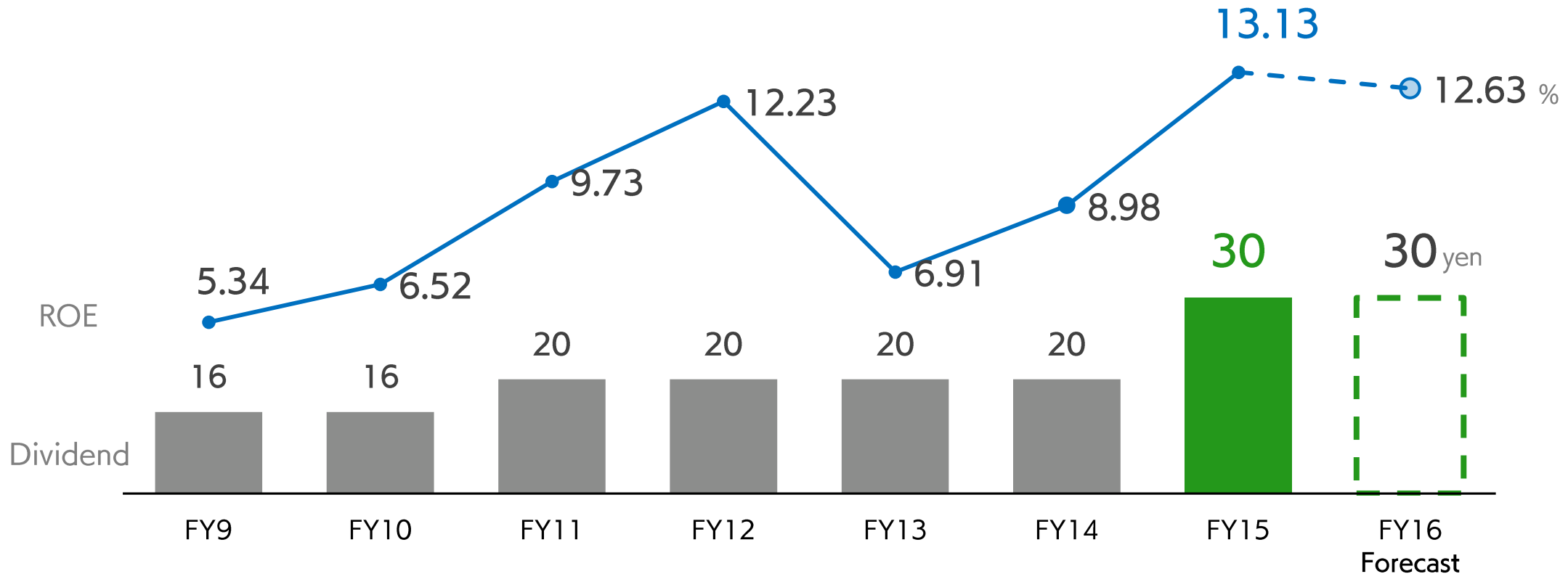
- Add more human resources with specialized skills to the three key driver businesses

Overview

- Aiming for further growth by providing cloud services centered on the three key drivers
- Aiming at three consecutive years of sales and earnings growth by staffing for business expansion and start-up of new businesses, and stepping up training for improving technical abilities

| (Millions of yen) | FY2016 Forecast Full year | FY2015 Results Full year | Amount of change | Ratio of change |
|--------------------------------------------|------------------------------|-----------------------------|---------------------|--------------------|
| Net sales | 47,000 | 45,163 | +1,836 | +4.1% |
| Operating income | 2,400 | 2,308 | +91 | +4.0% |
| Ordinary income | 2,300 | 2,230 | +69 | +3.1% |
| Profit attributable to owners of parent | 1,500 | 1,405 | +94 | +6.7% |

- Pay a stable dividend and reward shareholders with higher corporate value backed by the growth of businesses
- Increase dividends due to the record-high sales and earnings



The background of the slide features a soft-focus image of a wind turbine standing in a lush green forest. The sky above is filled with numerous birds in flight, creating a sense of movement and nature. The overall color palette is dominated by light blues and greens, giving it a clean, modern, and eco-friendly appearance.

Financial Data

FY2015 Q4 Results Summary

Comparison with the previous fiscal year

| (Millions of yen) | FY14Q4 | FY15Q4 | Amount of change | Ratio of change |
|-----------------------------------------|--------|--------|------------------|-----------------|
| Net sales | 11,177 | 15,087 | +3,910 | +35.0% |
| Operating income | 768 | 1,293 | +524 | +68.3% |
| Ordinary income | 782 | 1,294 | +511 | +65.4% |
| Profit attributable to owners of parent | 353 | 919 | +565 | +159.9% |
| EBITDA | 1,040 | 1,544 | +503 | +48.4% |

Note: EBITDA = Operating income (loss) + Depreciation + Amortization of goodwill

| Consolidated results | FY14 | | FY15 | | YoY change | |
|-----------------------------------------|-----------------------------|-------|-----------------------------|-------|---------------------------------------|-----------------|
| | Amount (Millions of yen) | Ratio | Amount (Millions of yen) | Ratio | Amount of change (Millions of yen) | Ratio of change |
| Net sales | 39,816 | - | 45,163 | - | +5,346 | +13.4% |
| Digital Marketing | 19,053 | - | 21,460 | - | +2,406 | +12.6% |
| Platform Solutions | 11,880 | - | 12,987 | - | +1,106 | +9.3% |
| System Integration | 8,882 | - | 10,715 | - | +1,832 | +20.6% |
| Cost of sales | 33,524 | - | 37,757 | - | +4,233 | +12.6% |
| Gross profit | 6,292 | 15.8% | 7,406 | 16.4% | +1,113 | +17.7% |
| SG&A expenses | 4,893 | - | 5,097 | - | +204 | +4.2% |
| Operating income | 1,398 | 3.5% | 2,308 | 5.1% | +909 | +65.0% |
| Non-operating income (loss) | 4 | - | (78) | - | (82) | - |
| Ordinary income | 1,403 | 3.5% | 2,230 | 4.9% | +827 | +58.9% |
| Extraordinary gains (losses) | 87 | - | 124 | - | +36 | +41.7% |
| Profit attributable to owners of parent | 883 | 2.2% | 1,405 | 3.1% | +522 | +59.1% |
| Marginal profit | 10,874 | 27.3% | 11,940 | 26.4% | +1,065 | +9.8% |
| Fixed costs | 9,476 | - | 9,632 | - | +156 | +1.7% |
| Non-consolidated order backlog | 6,873 | - | 9,041 | - | +2,168 | +31.5% |

| Consolidated results (Millions of yen) | | FY14 | FY15 | |
|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------|--------|--------|
| Digital Marketing | | 19,053 | 21,460 | |
| | | 2,830 | 3,358 | |
| | | 14.9% | 15.6% | |
| | (1) E-commerce services | | 17,380 | 19,027 |
| | | | 2,097 | 2,375 |
| | | | 12.1% | 12.5% |
| | (2) Data analytics Focus business | | 1,672 | 2,432 |
| | | | 732 | 982 |
| | | | 43.8% | 40.4% |
| Platform Solutions | | 11,880 | 12,987 | |
| | | 4,214 | 4,186 | |
| | | 35.5% | 32.2% | |
| | (1) Platform solutions | | 8,393 | 9,359 |
| | | | 2,516 | 2,587 |
| | | | 30.0% | 27.6% |
| | (2) Security solutions Focus business | | 3,487 | 3,628 |
| | | | 1,698 | 1,598 |
| | | | 48.7% | 44.1% |
| System Integration | | 8,882 | 10,715 | |
| | | 3,830 | 4,396 | |
| | | 43.1% | 41.0% | |
| | (1) System integration | | 5,871 | 5,775 |
| | | | 2,586 | 2,511 |
| | | | 44.1% | 43.5% |
| | (2) Microsoft solutions Focus business | | 3,010 | 4,940 |
| | | | 1,243 | 1,884 |
| | | | 41.3% | 38.1% |

| Amount of change | Ratio of change |
|------------------|-----------------|
| +2,406 | +12.6% |
| +528 | +18.7% |
| +0.8Pts | - |
| +1,646 | +9.5% |
| +278 | +13.3% |
| +0.4Pts | - |
| +760 | +45.5% |
| +249 | +34.1% |
| (3.4)Pts | - |
| +1,106 | +9.3% |
| (28) | (0.7)% |
| (3.2)Pts | - |
| +965 | +11.5% |
| +71 | +2.8% |
| (2.3)Pts | - |
| +140 | +4.0% |
| (99) | (5.9)% |
| (4.6)Pts | - |
| +1,832 | +20.6% |
| +565 | +14.8% |
| (2.1)Pts | - |
| (96) | (1.6)% |
| (75) | (2.9)% |
| (0.6)Pts | - |
| +1,929 | +64.1% |
| +640 | +51.6% |
| (3.2)Pts | - |



Appendix

About us and Service Categories

| Date | Company | Major Press Releases in the Fourth Quarter of FY2015 |
|---------------|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
| Jan. 14, 2016 | SBT | More options for ADFS on Cloud for Broader Impersonation Prevention |
| Jan. 25, 2016 | SBT | Sales Start for the FileServer on Cloud Azure Secure File Server |
| Jan. 28, 2016 | SBT | SoftBank Technology Office 365 Users Top 500,000 |
| Feb. 2, 2016 | ML | CONTEC and MIRACLE LINUX Launch New Digital Signage Player with Environmental Durability and Easy Maintenance |
| Feb. 10, 2016 | SBT | SBT Certified as the First Adobe Analytics Specialized Partner in Japan |
| Feb. 10, 2016 | CTJ | Cybertrust Japan Receives Rikunabi NEXT Good Action 2015 Award |
| Feb. 19, 2016 | M-SOL | Pepper for Biz of M-SOLUTIONS Certified as Robot App Partner |
| Feb. 22, 2016 | ML | MIRACLE LINUX Starts Distribution of the RHEL 7.2 Compatible Linux OS Asianux Server 7 - MIRACLE LINUX V7 SP1 |
| Feb. 26, 2016 | SBT/CTJ | Cybertrust Japan, SBT, NEC, Ubiquitous and Wacom Cooperate for Identity Verification and Smartphone Location Monitoring of Volunteers |
| Feb. 29, 2016 | M-SOL | Joint Development of Pepper Robot Applications by M-SOLUTIONS and Pasona Tech |
| Mar. 1, 2016 | SBT | Receipt of the Sitecore Most Valuable Professional Award |
| Mar. 1, 2016 | M-SOL | Three Companies Cooperate to Use Pepper for HEMS Energy Conservation Advice |
| Mar. 7, 2016 | ML | MIRACLE LINUX and VirtualTech Japan Establish Capital Alliance for Strengthening the OpenStack Business |
| Mar. 9, 2016 | M-SOL | Miracle Signage Link Option for Smart at robo for Pepper |
| Mar. 10, 2016 | SBT | Start of IoT Construction Service Using Microsoft Azure |
| Mar. 10, 2016 | SBT | OSG Browser Added to the Online Service Gate Access Control Service |
| Mar. 10, 2016 | SBT | [Introduction Case] SBT Services Used for Complete Redesign of the Daihatsu Sales Website |
| Mar. 11, 2016 | SBT | Launch of Azure RemoteApp for Cost Efficient Distribution of Apps from the Cloud |
| Mar. 15, 2016 | SBT | Launch of Dynamics CRM Online Use Service That Uses Four Years of Operational Expertise |
| Mar. 30, 2016 | SBT | [Introduction Case] Saga University Uses SBT Cloud Mail System for the New Academic Year |
| Mar. 31, 2016 | SBT | [Introduction Case] Kashima Group Uses SBT for Centralized Management of About 20,000 Units of IT Equipment |

| Date | Company | Major Press Releases in April 2016 |
|---------------|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Apr. 1, 2016 | SBT | Notice of Change in Parent Company and Largest Shareholder |
| Apr. 1, 2016 | CTJ | Cybertrust Japan and US-based DigiCert Start Selling SSL/TLS Server Digital Certificates |
| Apr. 5, 2016 | ML | MIRACLE LINUX Starts Support Service for the Latest Version of Miracle ZBX® System Monitoring Software That Is Also Compatible with a Hybrid Cloud Environment |
| Apr. 6, 2016 | SBT | [Introduction Case] SBT Supports Establishment of Open Data Portal Site for Saitama Prefecture |
| Apr. 7, 2016 | M-SOL | Pepper Robot Joins the Medical Professional Staff of Tokura Clinic |
| Apr. 13, 2016 | M-SOL | Receipt of SI Development Award in the Large Project Category of Cybozu Awards 2016 |
| Apr. 13, 2016 | SBT | Notice on the Revision of Earnings Forecast |
| Apr. 14, 2016 | SBT | First in Japan to Acquire Gold Enterprise Mobility Management Competency |
| Apr. 15, 2016 | CTJ | Dai Nippon Printing and Cybertrust Japan Agree to Cooperate for an Identity Confirmation Business Using the Tax ID Number Card Public Personal Identity Confirmation Service |
| Apr. 18, 2016 | M-SOL | Establishment of Asahikawa Development Center for Developing Applications for IoT Devices |
| Apr. 19, 2016 | SBT | [Introduction Case] SBT Supports Establishment of Open Data Portal Site for City of Kobe |
| Apr. 19, 2016 | CTJ | Japan's First Device Certificates Also Compatible with CLOMO MDM and Azure AD Single Sign On |
| Apr. 20, 2016 | SBT/CTJ | Announcement of Joint Business by Cybertrust Japan, SBT and Fileforce |
| Apr. 21, 2016 | SBT/CTJ/M-SOL | Development of Prototype Solar Module Inspection System Using Drones |
| Apr. 25, 2016 | SBT | Start of Sales of Managed Security Services for Analysis by Security Experts |
| Apr. 25, 2016 | SBT | SBT Becomes a Microsoft BizSpark Network Partner |
| Apr. 25, 2016 | ML | Miracle ZBX® Virtual Appliance Used in the @Ractiv Cloud Based Monitoring Platform of AT TOKYO Corporation |
| Apr. 26, 2016 | SBT | Revision to Dividend Forecast for the Fiscal Year Ending March 31, 2016 |

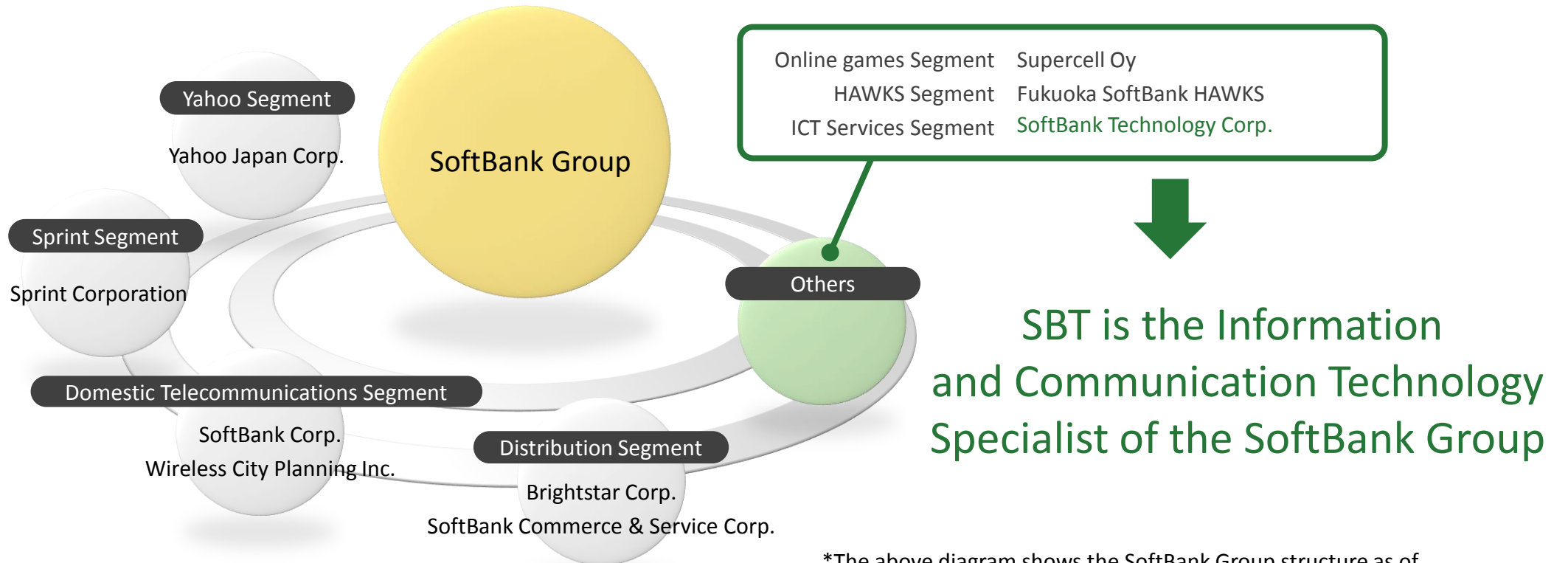
About us

Corporate Data

| | |
|------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Trade name | SoftBank Technology Corp. |
| Establishment | October 16, 1990 |
| Head office | 17F Shinjuku Eastside Square 6-27-30, Shinjuku, Shinjuku-ku, Tokyo |
| Representative | Shinichi Ata, President & CEO |
| Stock exchange listing | Tokyo Stock Exchange, First Section (Code No.: 4726 Industry classification: Information and Communications) |
| Paid-in capital | 664 million yen (end-March 2016) |
| Consolidated net sales | 45,163 million yen (end-March 2016) |
| Number of employees (consolidated) | 858 (end-March 2016) |
| Business sites | Shinjuku Office (Headquarters), Shiodome Office, Shiodome Development Base, Nagoya Office, Osaka Branch, Fukuoka Branch, Fukuoka Development Center, Taiwan Branch |
| Main business | ICT Services E-commerce Services, Data Analytics, Platform Solutions, Security Solutions, System Integration, Microsoft Solutions |
| Main phone number | +81-3-6892-3050 |
| Certification |    <small>ISMS 認証登録範囲: 本社、汐留、大阪、福岡</small> |

SoftBank Technology's Role within the SoftBank Group

Become the corporate group needed most by people around the world



*The above diagram shows the SoftBank Group structure as of March 31, 2016. SoftBank Group Japan GK has become a parent company of SoftBank Technology on April 1, 2016.



Shinichi Ata

President & CEO
SoftBank Technology Corp.

Corporate
Philosophy

Information Revolution – Happiness for everyone
Harnessing the power of Technology to build a Brighter future

Since its founding, the SoftBank Group has been using the Information Revolution to contribute to wellbeing of people and society.

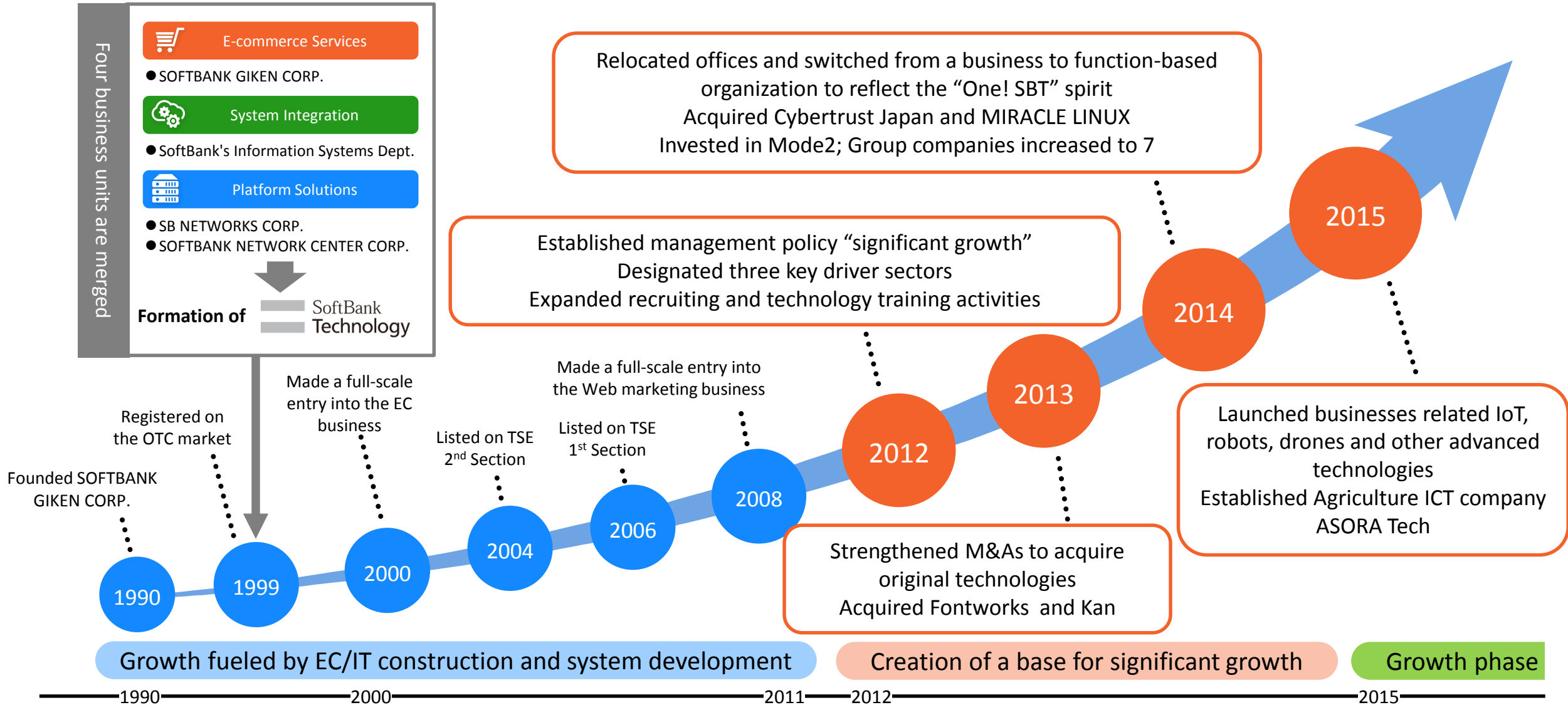
The SoftBank Technology Group will contribute to create an affluent information society through providing ICT services.

Corporate Slogan **One! SBT**



The SoftBank Technology Group is dedicated to working as a unified team to create the No.1 business field. To express this determination, we began using the “One! SBT” slogan in 2014. Everyone at the Group has a strong commitment to achieve significant growth.

The History of SBT



Change in Business Fields




Provision of overseas advanced technologies and products in Japan

 E-commerce Services



Key Driver  Data Analytics

 Platform Solutions



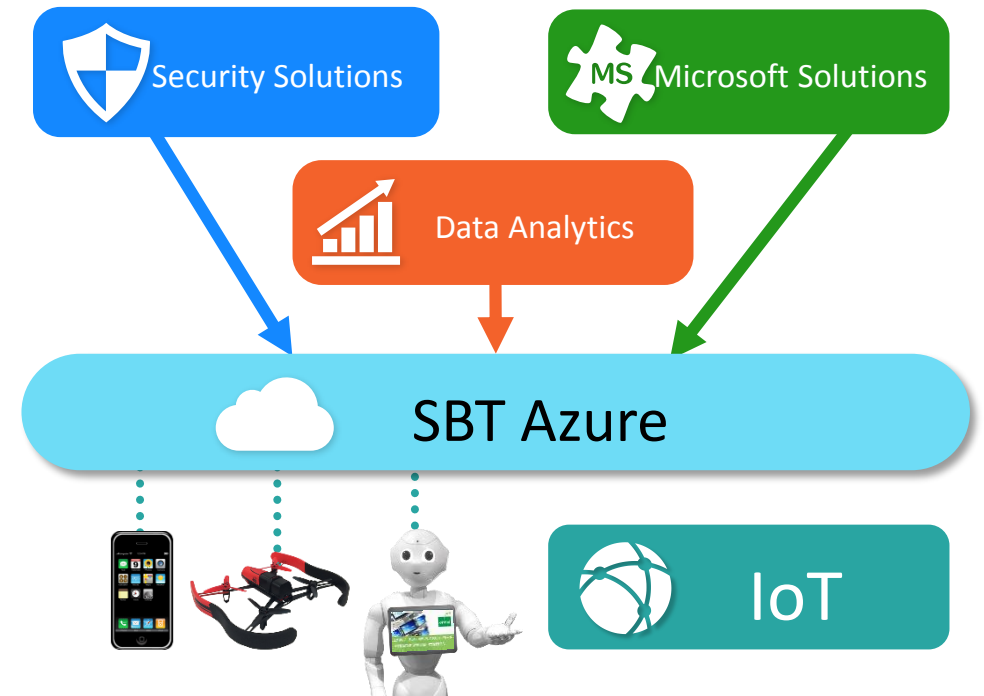
Key Driver  Security Solutions

 System Integration



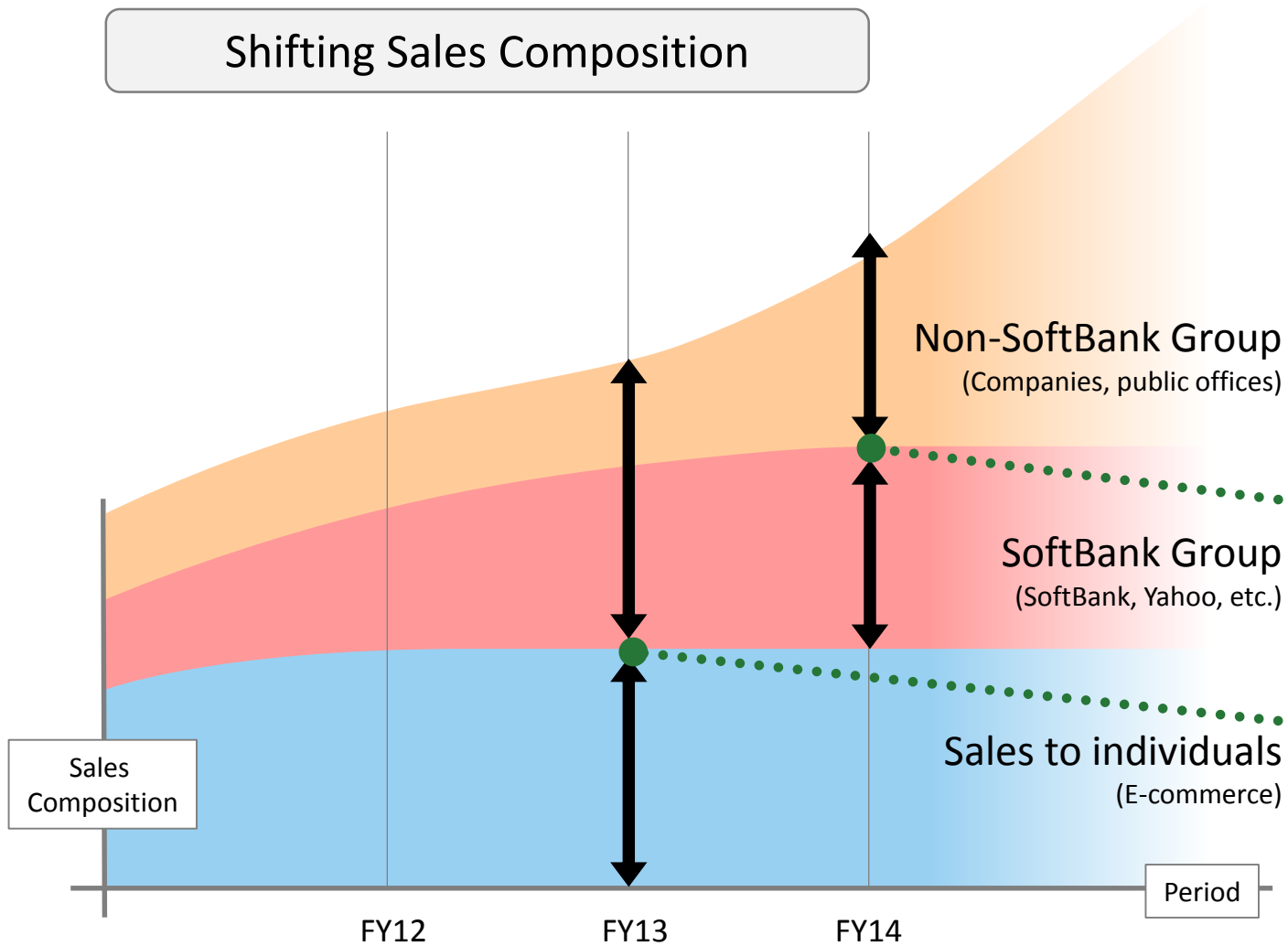
Key Driver  Microsoft Solutions

Convergence of expertise in three key drivers



Shifting Composition of Sales to Internal/External Groups

Shifting Sales Composition



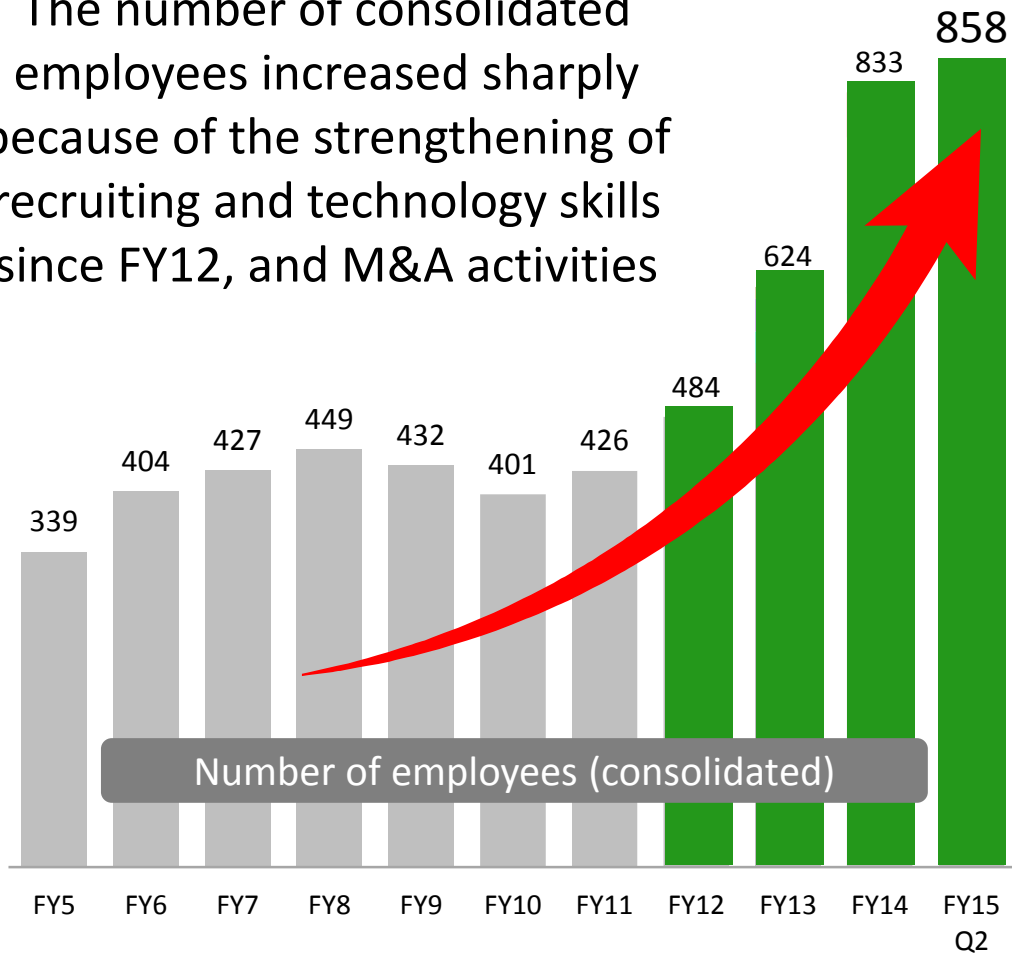
- Increase cooperation with the SoftBank Group
- Expand sales for Non-SoftBank Group, primarily in the three key driver sectors

Non-SoftBank Group sales surpassed SoftBank Group sales

Total non-SoftBank and SoftBank Group sales surpassed E-commerce sales

Creation of a Base for Growth 1: A Stronger Workforce

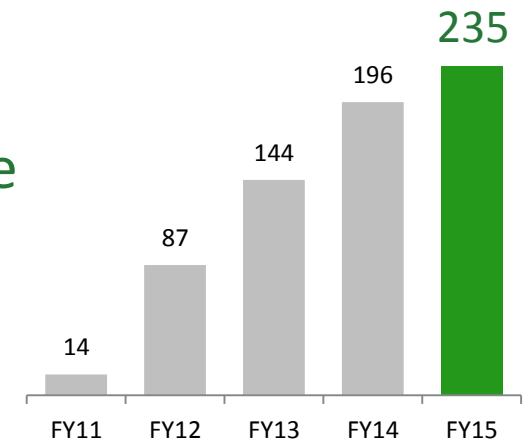
The number of consolidated employees increased sharply because of the strengthening of recruiting and technology skills since FY12, and M&A activities



All business units of SoftBank Technology have highly experienced professionals who can provide customers with ideas for the best possible solutions.

Human resources with outstanding expertise involving technologies and the ability to solve problems are the primary driver of growth at SoftBank Technology.

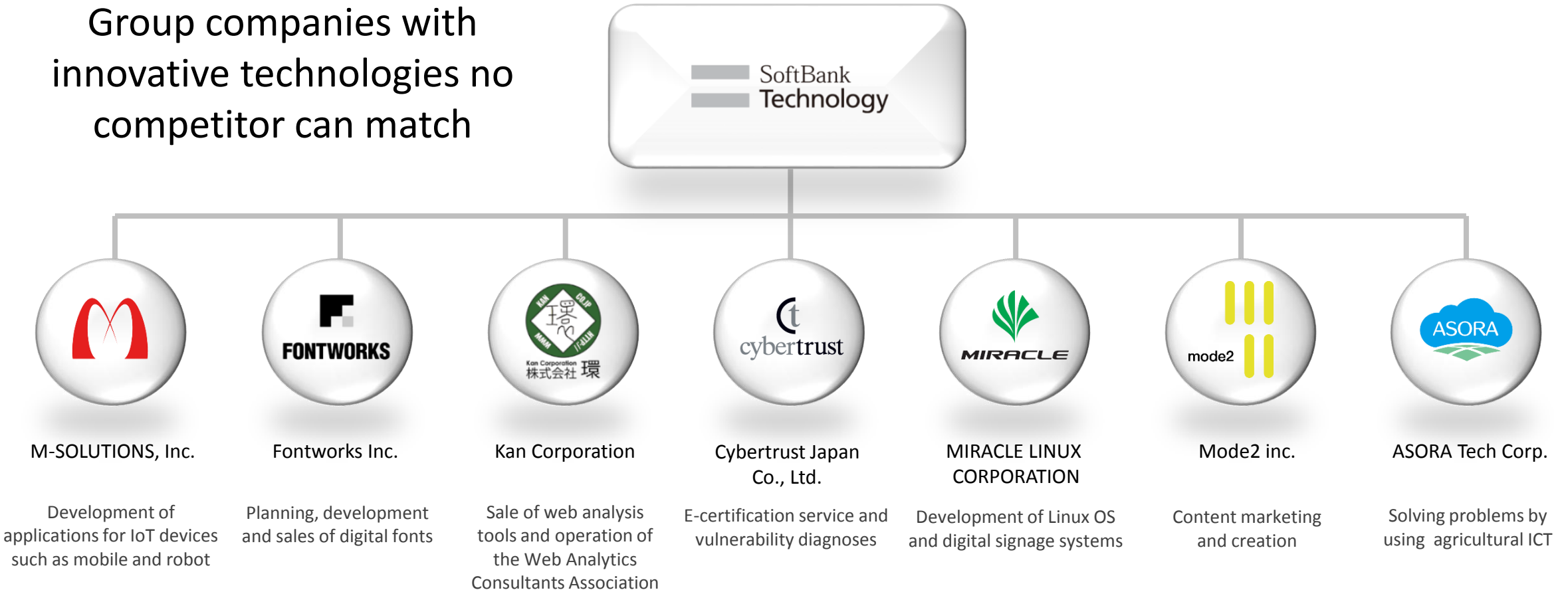
Employees with high-level certifications have increased by **16** times



A company capable of taking on large projects

Creation of a Base for Growth 2: Original Technologies

Group companies with
innovative technologies no
competitor can match

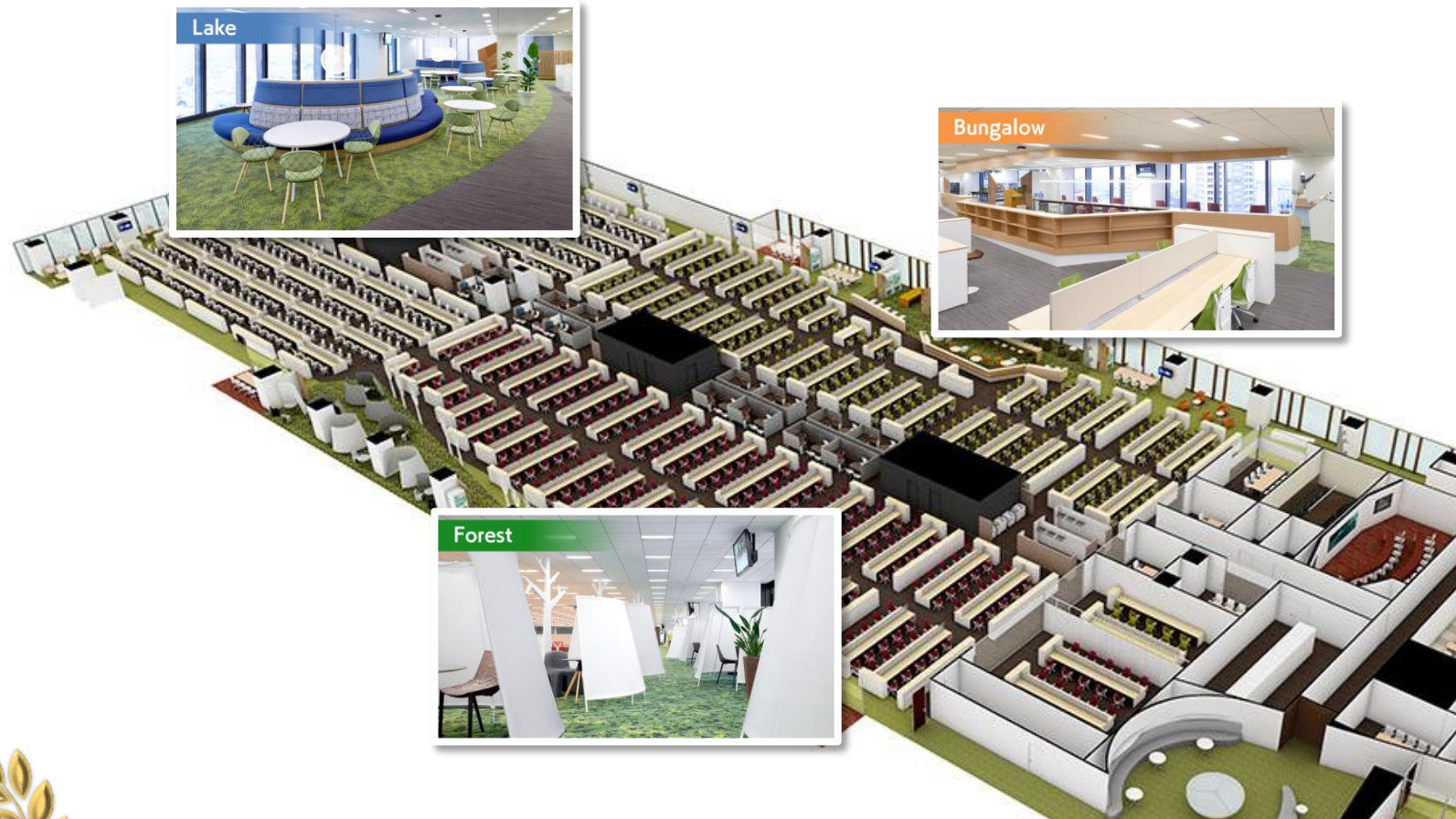


Original technologies to establish a key competitive edge

Creation of a Base for Growth 3: Creation of Synergies

Head office relocated in February 2014 as a measure to implement “One! SBT”

- A single floor with no walls
- Some of group companies are in one location
- Organizational structure based on functions instead of businesses
- A secure environment
- A convenient location



Received the 27th
Nikkei New Office Award



Office Security Award

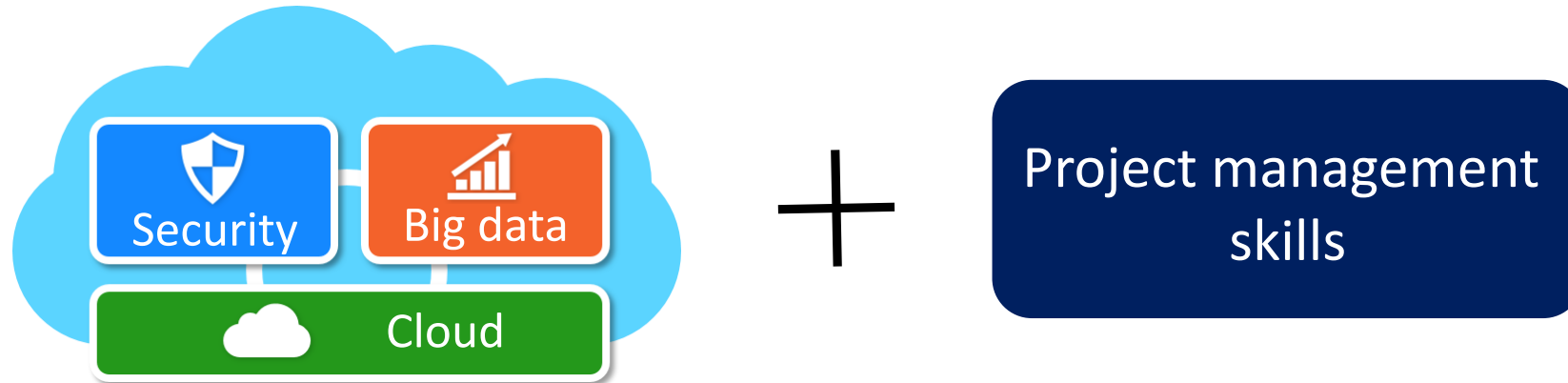


An office designed to maximize synergies

Aiming for More Growth

Supply one-stop services centered on the cloud

Combine key driver business technologies and knowhow to become more competitive



Base of
SBT group
for growth

Workforce

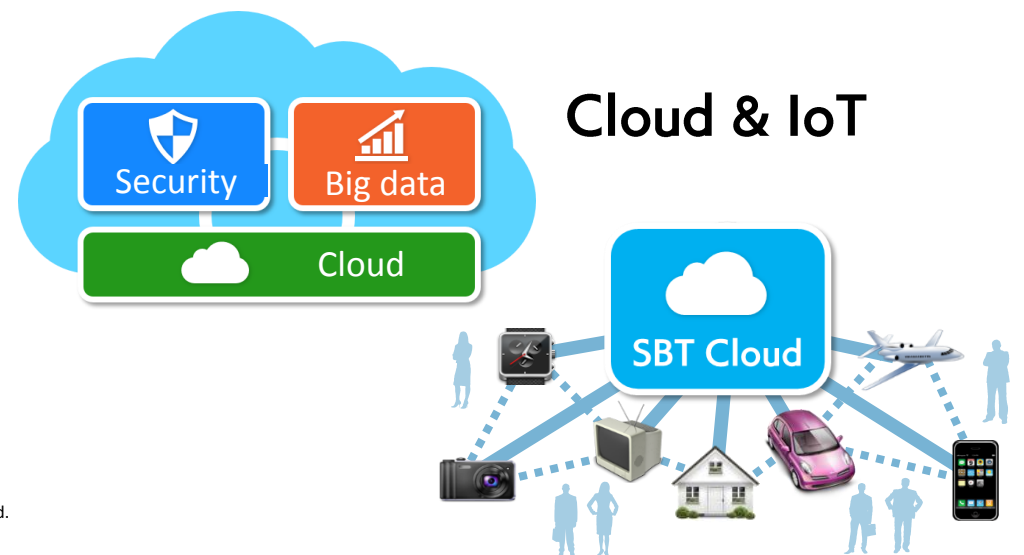
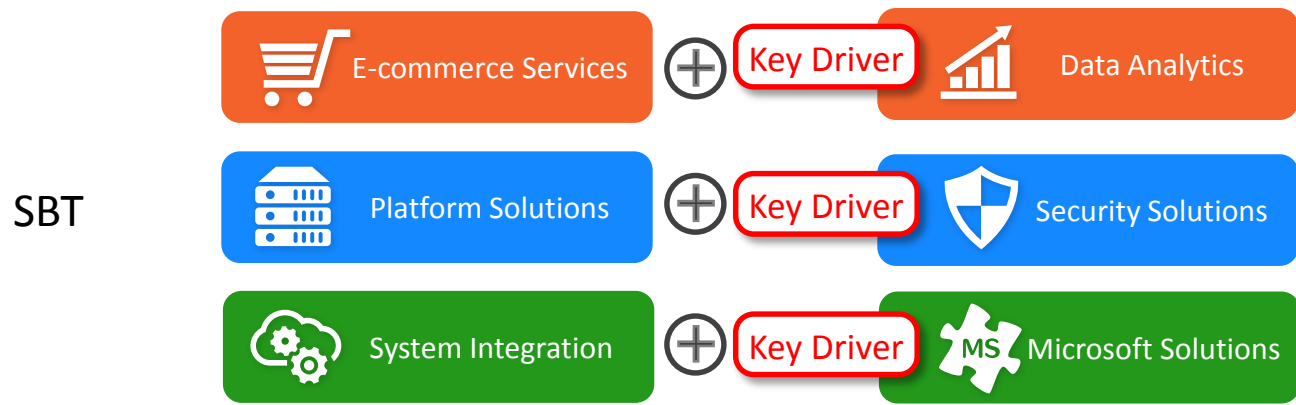
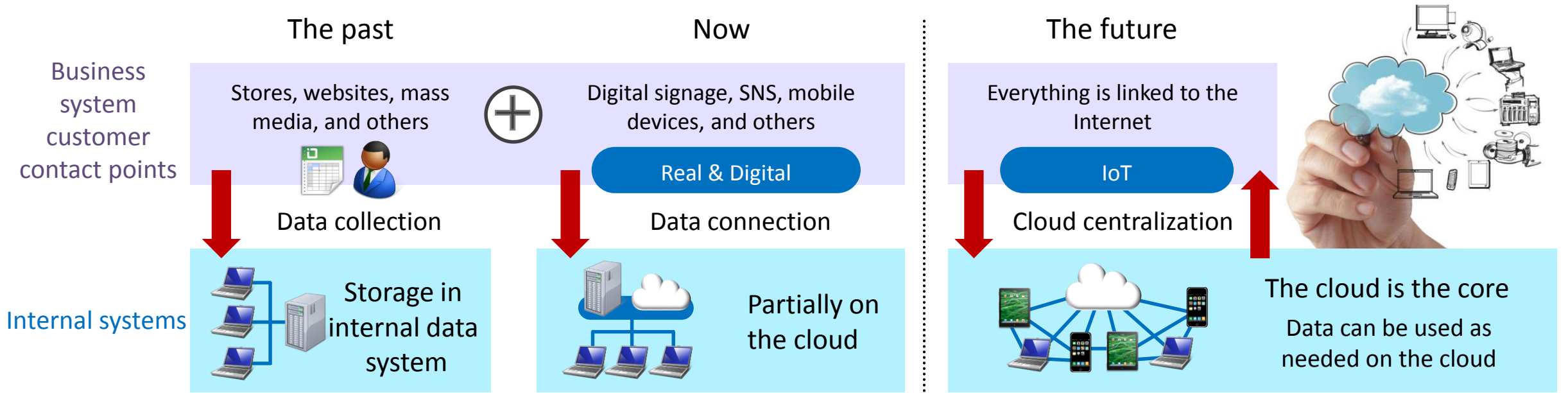


Original
Technologies



Synergies

A Better Future with SBT Technologies - Internet of Things, IoT -



Service Categories

Overview of E-commerce Services

Management and operation of shopping websites

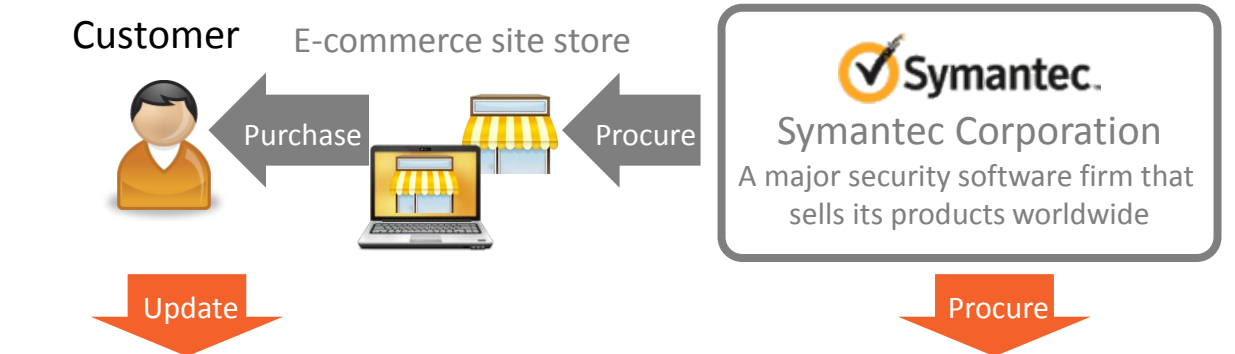


Required Solutions and Technologies

- Website construction
- Content management (page update framework)
- Customer management system
- Billing system
- Support system
- Measures to attract customers and increase sales

SBT's E-commerce Services

- A one-stop e-commerce site outsourced operations service for more than 20 years, mainly for websites selling download products in Japan and other countries



One-stop provision of e-commerce site operations

Settlement

Customer management

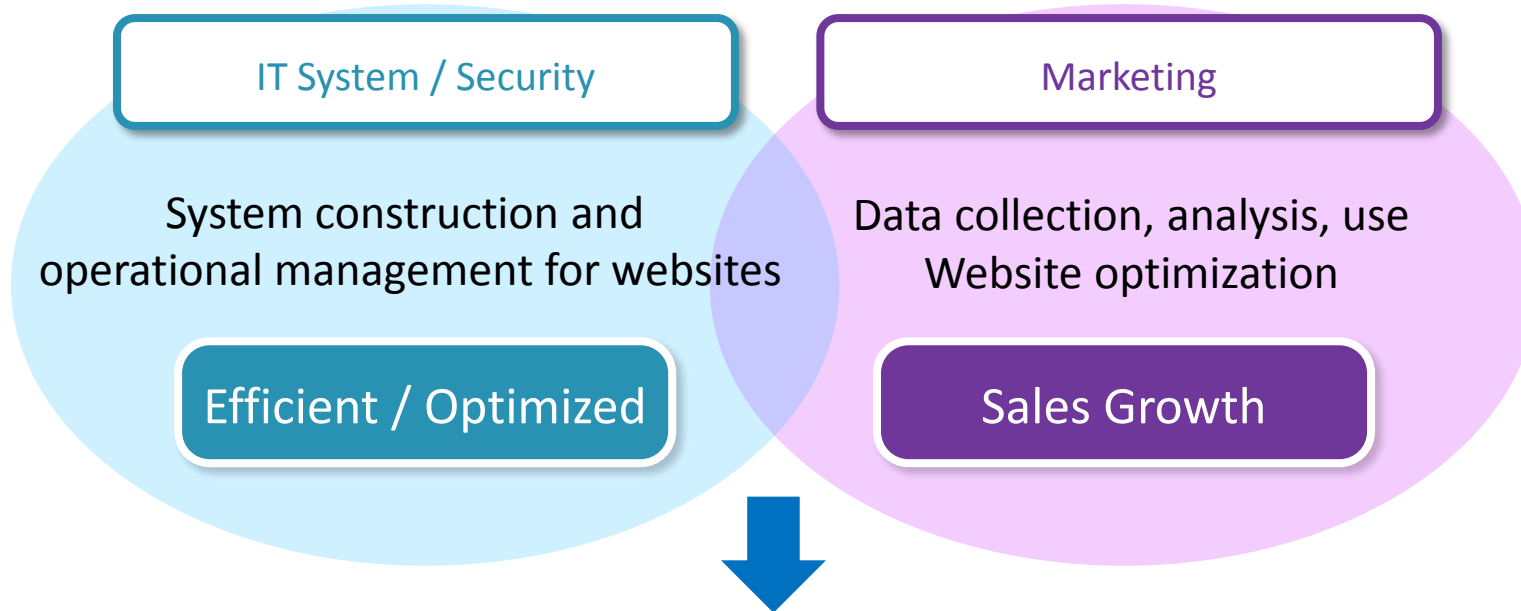
Content creation

Marketing

- Stable operations even when receiving more than 200,000 orders per month (more than 1 billion yen)
- Use of expertise in key driver businesses for the secure and efficient operation of websites

Key Driver: Data Analytics

Provides companies with new insights for their operations through the unified analysis of large volumes of dispersed data, primarily shopping website visitor and purchasing logs but also weather data, regional data and other information.



Support for both systems and marketing

Main Services



Improves the effectiveness of marketing activities by using website visitor behavior records to predict the characteristics of visitors



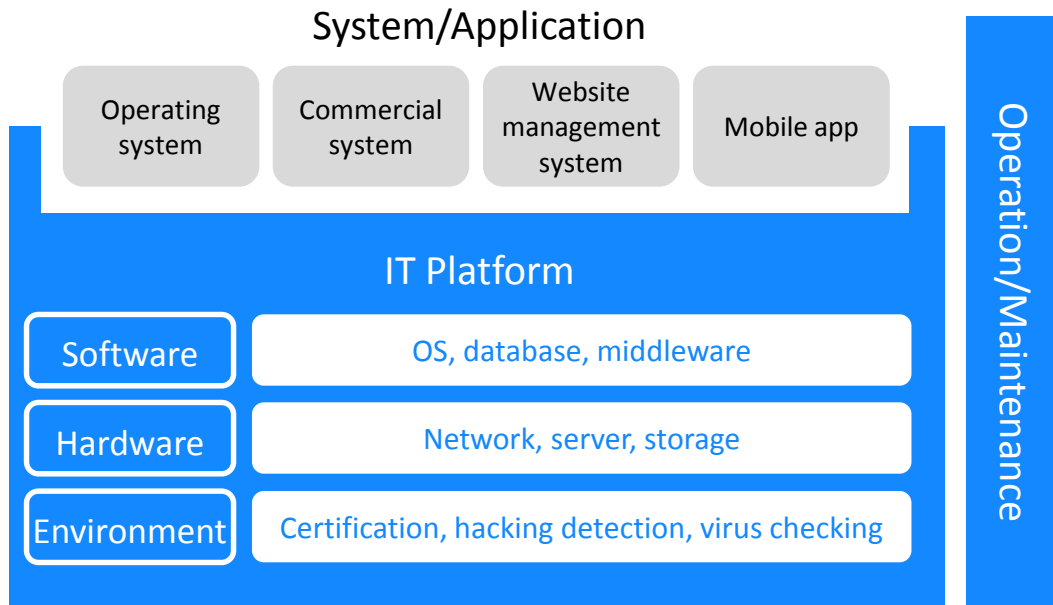
Allows determining the best possible budget structure by providing comprehensive measurements of the effectiveness of Internet, TV, radio and other advertisements

Building digital marketing frameworks

A one-stop service with site construction and operating frameworks as well as security measures, analysis tools introduction, strategy proposals and other support involving data utilization platforms

Business Overview: Platform Solutions

Construction of IT platforms that allow the use of a variety of system and applications from PCs, iPhones/iPads and other devices.



Main Features of the Services of SBT

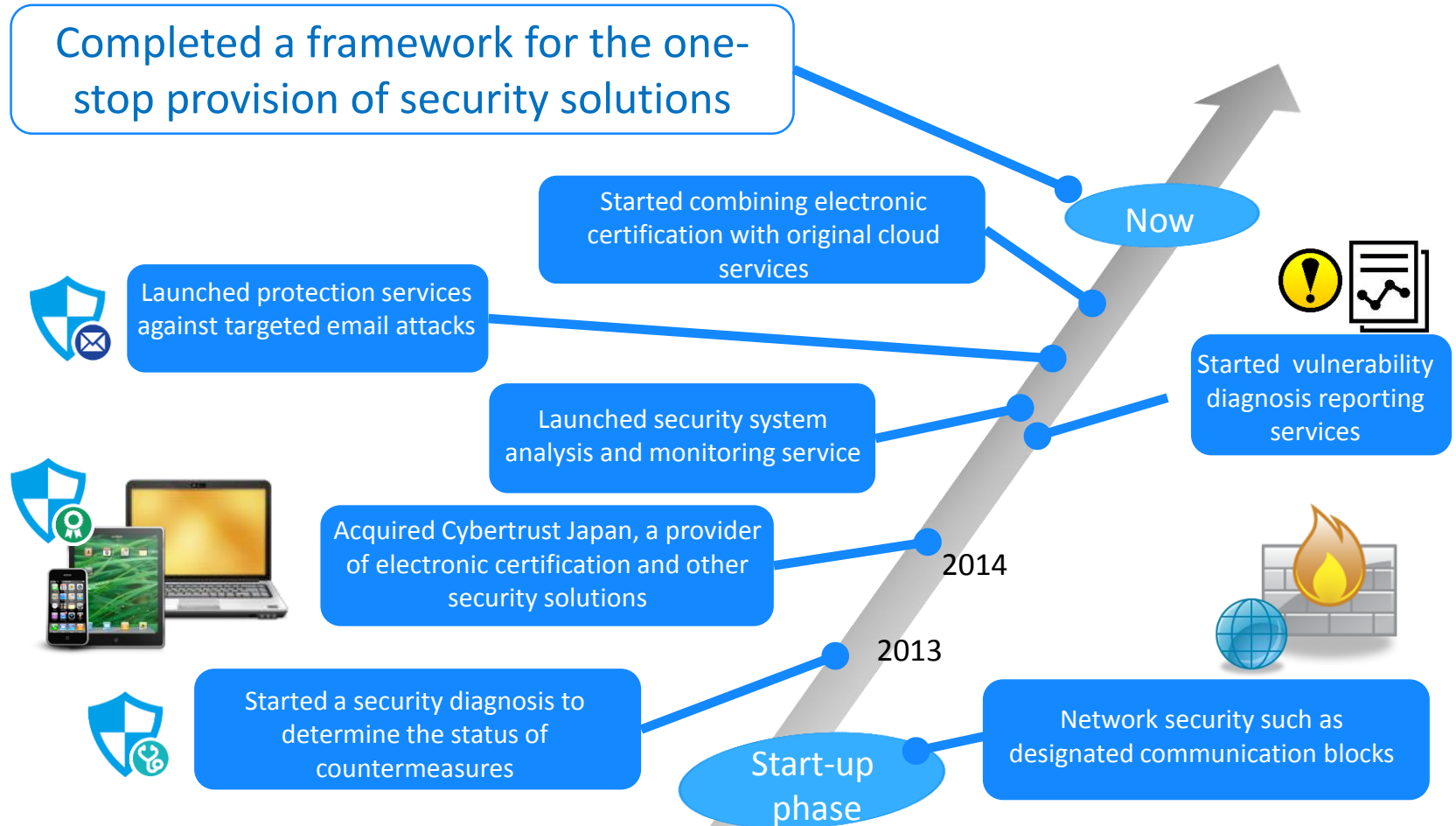
- Able to construct the best IT platform by combining the products of many companies
- 24-hour/365-day monitoring system for stable operations




- Construct reliable IT platforms that SBT has also supplied to SoftBank, Yahoo and other SoftBank Group companies
- Able to monitor operations for on-premises systems, virtual environments, cloud environments and hybrid environments combining these components

Key Driver: Security Solutions


A provider of safe business environments by protecting companies from the targeted cyber attacks and the information leaks due to viruses as well as many other cyber threats that are constantly becoming more sophisticated




Major Services

 **Security diagnosis service**

Identifies security problems by using simulated attacks and provides the required security measures

 **Device ID**

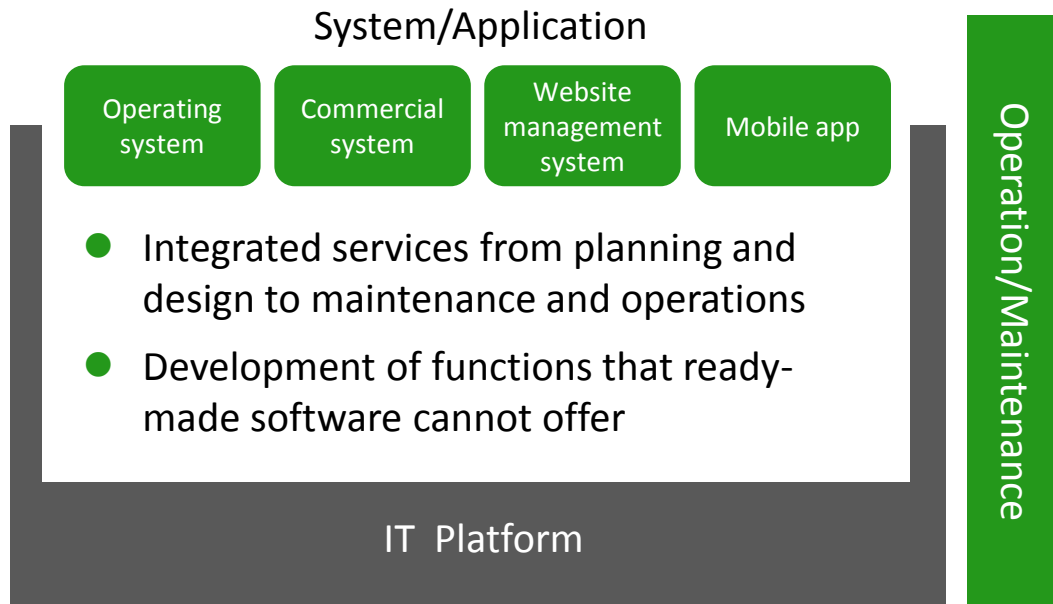
Heightens security by restricting access by requiring an ID and password as well as a device with access permission

 **Protection against advanced persistent threat**

Safely isolates public relations, personnel and other e-mail addresses with public access through the visualization of attacks that can bypass conventional security measures

Business Overview: System Integration

Everything from planning to development and operations for information systems that are vital to a customer's business operations. Activities include measures for problems that conventional packages cannot solve, the use of smartphone, tablets and other mobile devices to make operations more efficient, and other services.



Main Features of the Services of SBT

- Uses the advanced technologies to solve newly emerging problems
- Project progress oversight by certified Project Management Professionals



Mobile robot apps



Website



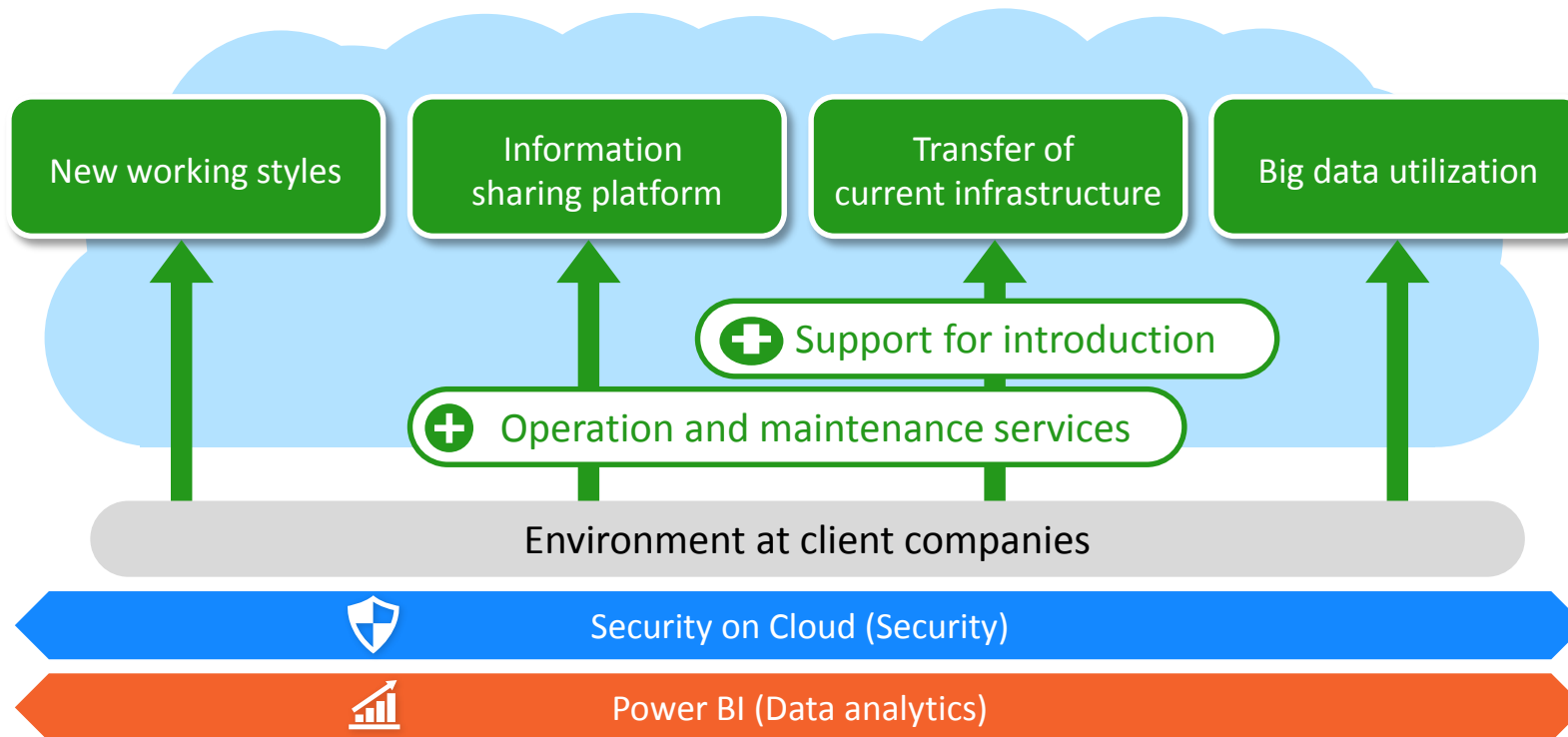
Internal-use and business-use information systems

- Reliable development technologies that SBT has also supplied to SoftBank, Yahoo and other SoftBank Group companies
- Development of applications optimized for the use of SoftBank Group mobile devices and robots

Key Driver: Microsoft Solutions

Cloud transfers and introduction support for information systems by using mainly Office 365, Microsoft Azure and other Microsoft products. Comprehensive services also include security solutions, monitoring operations and other activities. By offering these services, this business facilitates the convenient and safe use of the cloud.

Easy Introduction of the Cloud for Each Objective



Main Services



ADFS on Cloud

A service that creates the cloud authentication platform required for moving a company's systems to the cloud and provides links with other cloud services



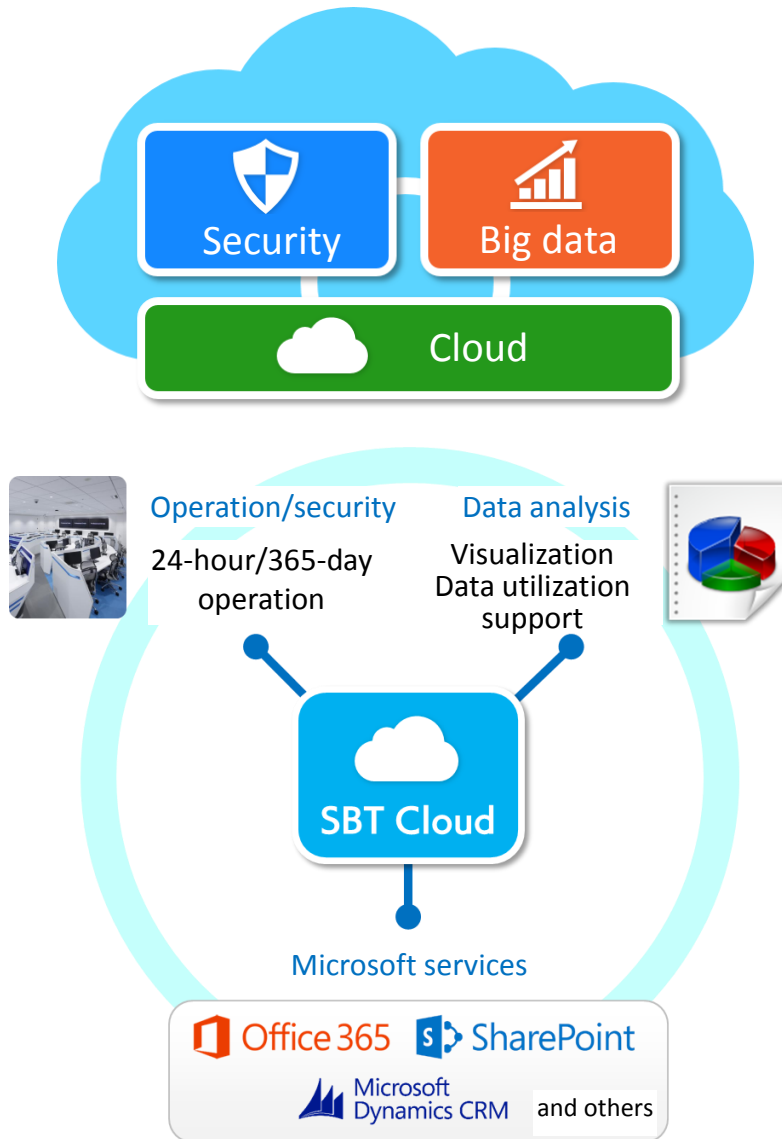
OnePortal

This service makes it possible to create an attractive internal portal site at a company with multi-device compatibility by simply using a dedicated installer.

Microsoft Azure Managed Service

A comprehensive cloud operations support service with 24-hour monitoring of operations, back-up, security and other elements

Strength of Three Key Drivers



Data Analytics

Provide **one-stop services** extending from digital marketing infrastructures to analysis to support the growth of customers' business operations

Security Solutions

Provide **one-stop services** for security expert analysis, evaluations and countermeasures to reduce risk exposure in business operations

Microsoft Solutions

A leading provider of Microsoft Solutions for enterprise in Japan

Used by more than **500** companies and **one million users**
Provide **one-stop services** for moving business operations to the cloud

Overview of the Launch of IoT Business

What is the IoT?
Internet of Things

With the IoT, home appliances, automobiles and many other objects, in addition to computers, have a communication capability. This makes mutual control of these items possible by using an Internet link.



Vital components for growth of IoT

1. Compatibility with many types of devices
2. Reliable certification and a safe Internet link
3. Ability to accumulate and use data

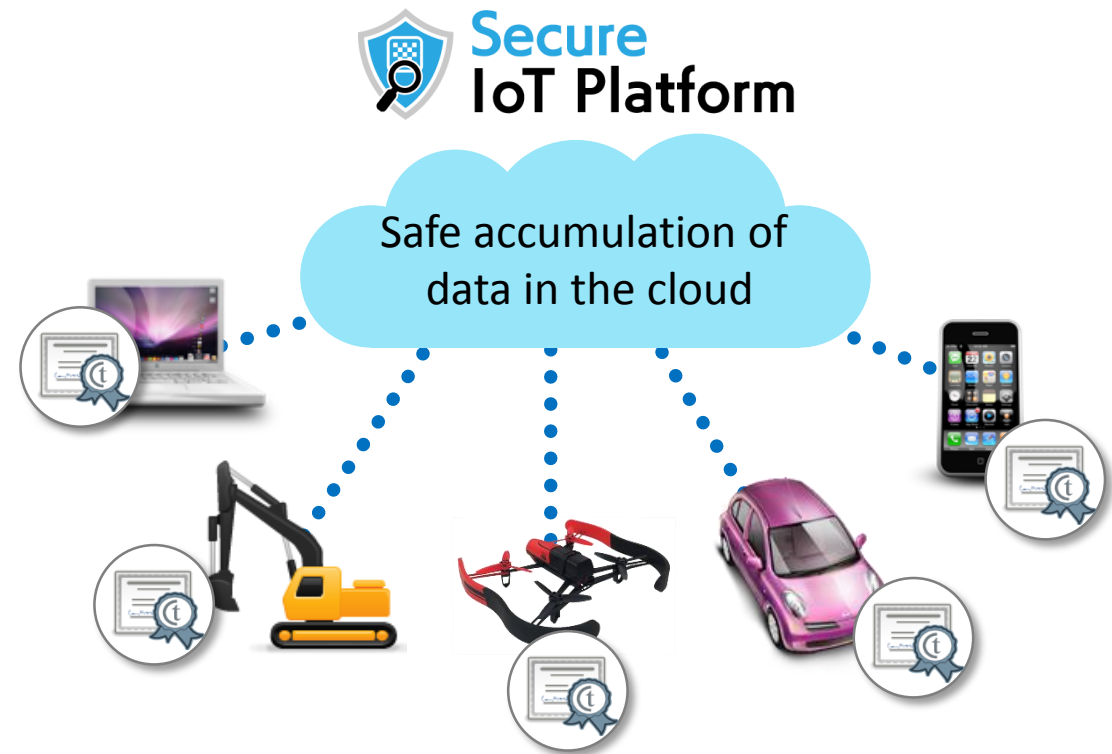
Reliable Certification and a Safe Internet link

Create an infrastructure for securing safety of connections linking many types of devices

Certification for devices used



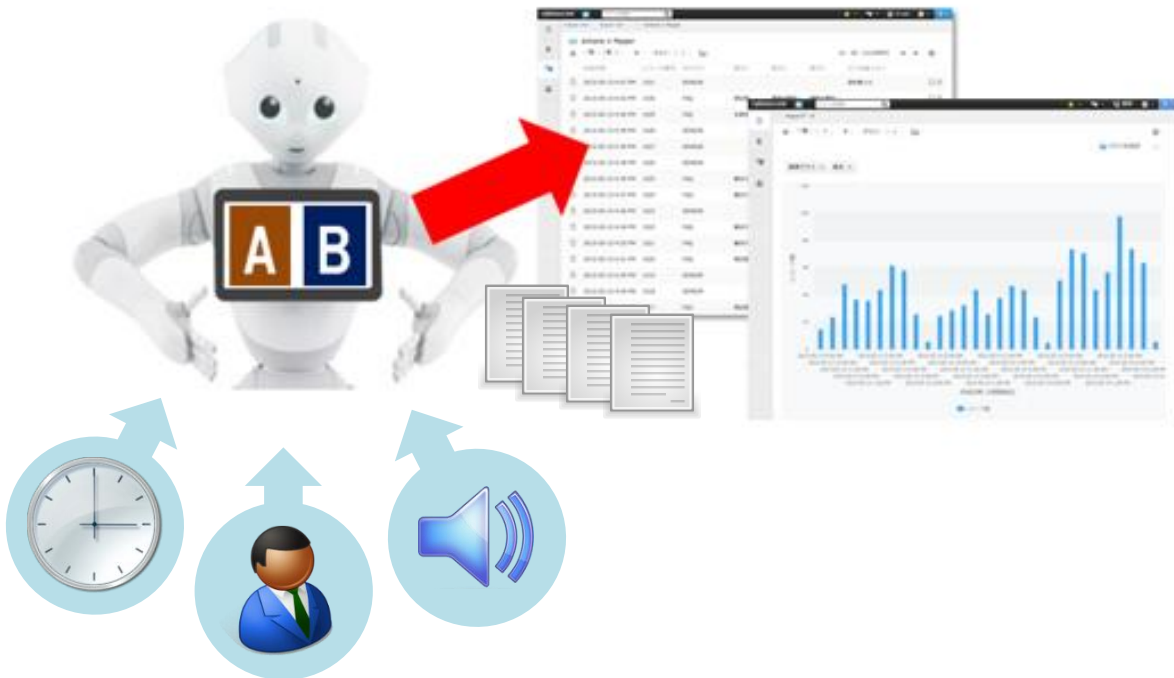
Secure communications between devices and the cloud



Ability to Accumulate and Use Sensor Data 1

Create an infrastructure that allows the real-time use of many types of sensor data in the cloud

Pepper sensor data



Mobile device/Wearable device data

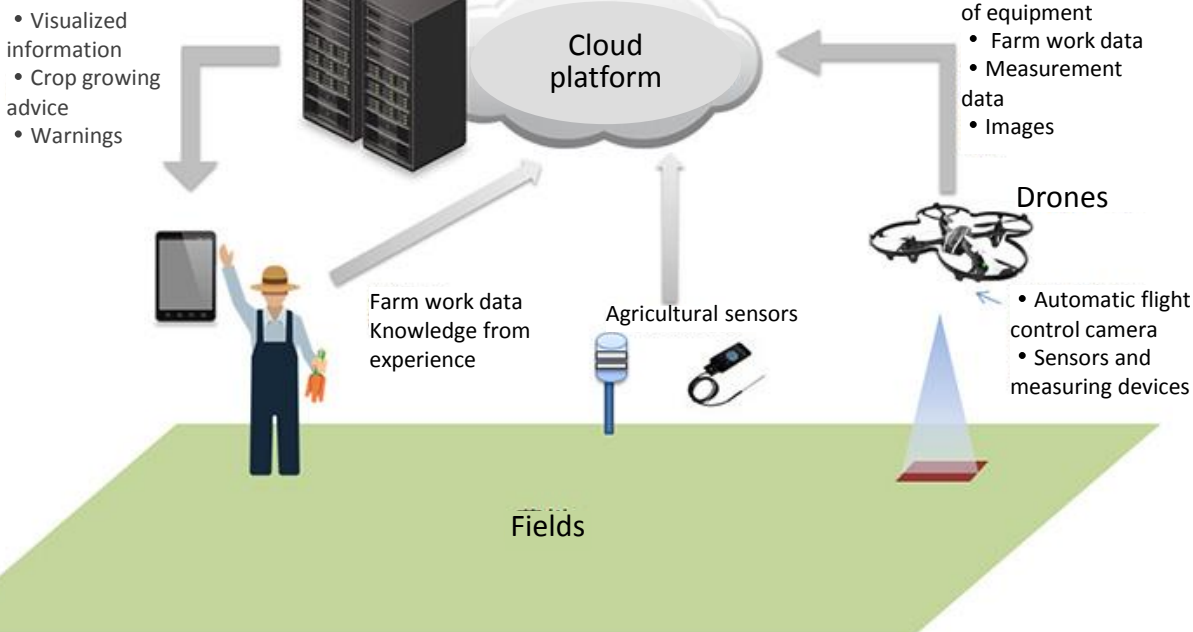


Ability to Accumulate and Use Sensor Data 2

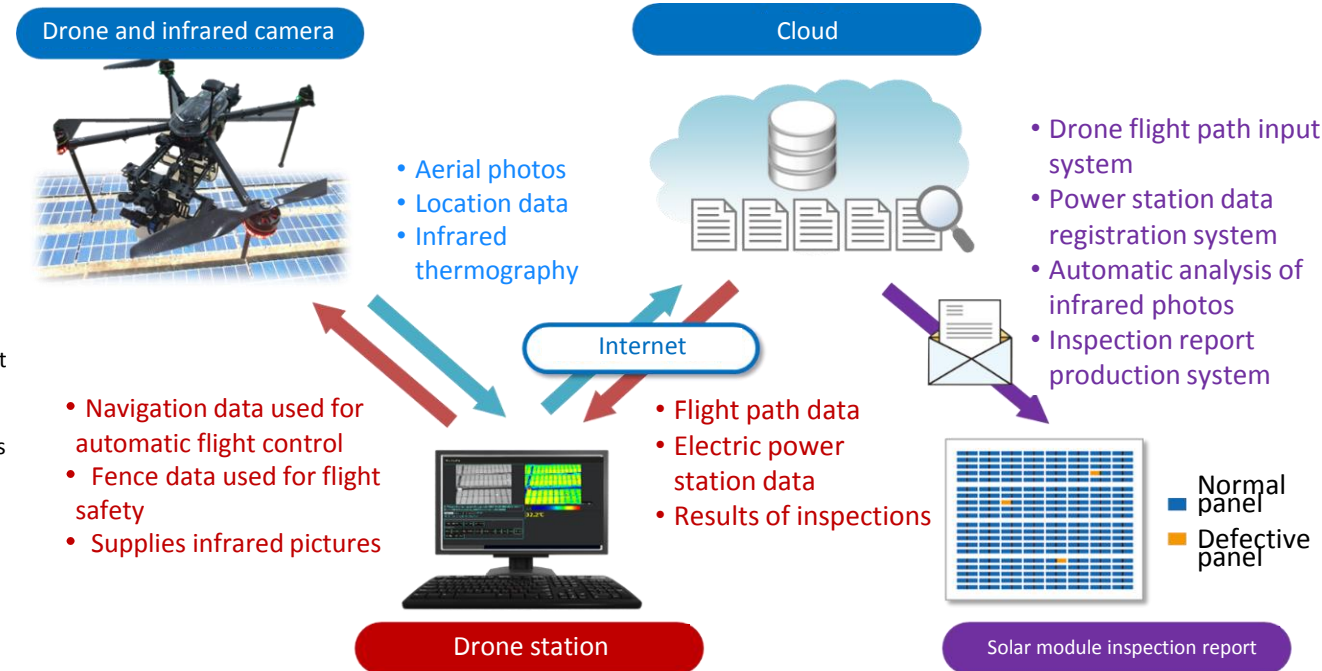
IoT device application development, analysis automation tests using machine learning, etc.

Overview of Precision Agriculture that the Consortium aims for

Image and numerical analysis using artificial intelligence, an inference engine and other methods based on the knowledge of agricultural experts



Agricultural ICT



Solar panel inspection

Information Revolution –Happiness for everyone

~ Harnessing the power of Technology to build a Brighter future ~

The SoftBank Technology Group



SoftBank Technology



M-SOLUTIONS



Fontworks



Kan



Cybertrust Japan



Miracle Linux



Mode2



ASORA Tech