

Outline of the 30th Annual General Meeting of Shareholders held in June 18, 2018

■ Date and time

10:00 AM, Monday, June 18, 2018

■ Venue

Seminar Room in Head Office, SHINJUKU EASTSIDE SQUARE 17F
6-27-30, Shinjuku, Shinjuku-ku, Tokyo

■ The number of shareholders in attendance

51

■ Agenda of the meeting

< Matters for reporting >

1. Business Report, Consolidated Financial Statements for the 30th fiscal year ended March 31, 2018 (April 1, 2017 to March 31, 2018) and results of audits by the Independent Auditor and the Audit & Supervisory Board of the Consolidated Financial Statements.
2. Financial Statements for the fiscal year ended March 31, 2018 (April 1, 2017 to March 31, 2018).

< Matters for approval >

- Proposal 1: Appropriation of Surplus
- Proposal 2: Election of seven Board Directors
- Proposal 3: Election of one Audit & Supervisory Board Member

The Matters for approval were approved and adopted as proposed.

Main question raised by shareholders and answer

<Question 1>

It is thought that the barrier-free era has ended, and given way to the universal (design) era. Instead of the vertical axis concerning expanding business results and the like, can you speak to your thoughts about the horizontal axis for things like social contributions?

<Response 1>

Rather than handling these things on our own, we hope to partner with customers engaged in those kinds of activities, with SBT providing support from the IT side.

<Question 2>

Within the SoftBank Group as a corporate group, what is SoftBank Technology's reason for existing, and what are the key points of the contributions it makes?

<Response 2>

Our biggest strength is our track record in system integration utilizing Microsoft's cloud infrastructure. We are proud to

hold the number one position in this area. We leverage this strength to move forward on many proposals and projects on a joint basis with SoftBank Corp. We are also working on a joint venture in the IoT field with ARM and others. Additionally, we provide support for the development and operation of information systems at SoftBank Group companies.

<Question 3>

With issues including the declining birthrate and aging population, it seems that the flow of globalization is inevitable for Japanese companies. I'd like to confirm your thinking regarding the global approach for your businesses and the percentage of foreign officers and employees.

<Response 3>

On the globalization of our business and structure, I think this will be particularly necessary in the area of IoT.

There is the approach of "federation," which reduces the hassle on users by integrating IDs and authentication, and in the device-side IoT business, our subsidiary Cybertrust Japan maintains a domestic certification authority and there are similar operating companies in each country. We assume that we will coordinate with companies in these countries to deliver services. Many of the employees at Cybertrust Japan are fluent in foreign languages.

As for the cloud-side IoT business where SoftBank Technology itself plays a central role, since the public cloud approach where our strengths lie lacks any concept of international borders or location, configuration and changes could all be handled from inside this office, which is one of the benefits of cloud computing. While we don't have any foreign officers, we hire foreign employees as new graduates and mid-career hires, and our company culture is conducive to cross-cultural communication.

<Question 4>

Please update us on the progress of your agricultural business.

<Response 4>

In the agricultural field, we have long been supporting the aggressive agricultural and forestry promotion efforts spearheaded by the government, such as the development and operation of a nationwide agricultural land navi-guide. During the fiscal period under review, as a part of the "Ministry of Agriculture, Forestry and Fisheries Agriculture in Full View" project, we launched the AGMIRU matching service, which allows purchasers to easily compare agricultural materials before purchase. However, although we had been making preparations to support this in the current fiscal year, orders for some projects slid into the following year and beyond.

*This document was prepared for the purpose of providing you with the outline of the 30th Annual General Meeting of Shareholders on our website. This is not the statutory minutes of the general meeting of shareholders.