

Targeted Management Indicators and Key Themes

FY2021 Management Indicators

- Operating income of **4.3 billion yen**
(20% CAGR from FY18/2.5 billion yen as a starting point)
- Business IT & Corporate IT to **50%**
as a percentage of total net sales
- ROE of **13%**

[Key Themes]

Evolution into a
Service Provider



- (1) Concentrate on system introduction and development projects that lead to the development of services
- (2) Enhance and upgrade cloud and security services for enterprise
- (3) Establish and strengthen partner sales

Creation of
Consulting
& Business IT



- (1) Adopt cloud computing and IoT in existing businesses
- (2) Collaborate on new businesses utilizing IoT
- (3) Further the penetration of scrum development